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PARIS, WEDNESDAY, APRIL 20, 1988

**ESTABLISHED 1887** 

# Former automaker least No. 32,705 weam has filed a Solid and all aways against several and accountants. Carrying on the suit filed and prise on the suit filed and the law of the la

sported. He added to group's actions added to group's actions caused to group's actions. Caused to group and distress and day to By R. Jeffrey Smith company's bankington and to group and washington Post Service gust, when he agreed to million to creditor. The bit more than a month remaining Motor Company was had fore the Moscow summit meet corretary of State George P. State Georg WASHINGTON - With Little more than a month remaining before the Moscow summit meeting. Secretary of State George P. Shultz caine trafficking charges the was acquired of the will arrive in the Soviet Union on charges in Los Angels ( court and later was clearly cleening charge in bung) Thursday for a four-day visit without concrete new proposals to holder disagreements blocking a stategic arms reduction treaty. U.S. officials say.

President Ronald Resean decided at a meeting on Friday of his seafor arms control advisers to

The king and quent of sensor arms control advisers to proposals, the reclusive actives (and used a morning break not call schedule this worked out in time for signing at the May 29-June 2 summit meeting the king and quent allows the king and quent allows in the king and quent allows in the king and quent allows in soprano Birgi Nami tanlishing an award in lar.

A senior U.S. official, at a british on Mr. Shultz's trip, a sing on Mr. Shultz's trip, a

ing on Mr. Shuitz's trip, said "something like 1,200 brackets" marking U.S. and Soviet disagreements, ramain in the four documents composing the draft arms treaty, roughly the same number that existed before Mr. Shultz's last consultation with the Soviet foreign minister, Eduard A. Shevard-nadze, in Washington a month ago. About half of these involve dis-

putes over definitions of treaty terms, the official said, which may "he easily resolved." But other disagreements relate to what the officontenant of the forms have risk described as the "three tough issues" on which the two sides have

long been reluctant to compromise. One dispute concerns a Soviet demand for limitations on sealaimched cruise missiles, which the United States believes cannot be effectively monitored. Another concerns a U.S. demand that mo-

A third concerns a U.S. demand that the Soviet Union lower its

By Barry James

International Herald Tribune

tion of its kind against so-called
"screwdriver plants" that assemble

and market products in Europe

The community's executive com-

Kiosk

Most Eastern Jets

Comply With Rules

WASHINGTON (AP)

Inspectors have examined almost all Eastern Airlines jets

and found most complying with safety rules, although 43

planes were taken out of service to correct problems, offi-cials said Tnesday.

François Mitterrand says

the battle against unem-

ployment will get priority if he is re-elected. Page 2.

East Germans are traveling

more freely to the West, but a

taste of Western life is creating

U.S. housing starts rose a

strong 1.9 percent in March.

but were weaker than a year

West Germany's concerns

about the East, from reunifica-

tion to trade to defense, en-

gage policy makers in a deli-cate balancing act. Pages 9-16.

Business/Finance

Special Report

Page 5.

Page 17.

General News

discontent.

from parts mostly made some-

The European Community pe-

nalized four Japanese typewriter
and Femilia II Finakers on Triesday in the first ac-

where else.

count of the actual number of aircarried by Air Force B-52 and B-1 bombers.

To date, the senior official said, U.S. and Soviet negotiators have been unable even to draft a single document embracing both their views, widely regarded as an essen-tial negotiating tool.

On another arms control topic, U.S. and Soviet officials are now certain that both sides believe the Intermediate-Range Nuclear Forces Treaty bans futuristic ground-launched cruise missiles with a range of 300 to 3,400 miles (500 to 5,500 kilometers).

Charles E. Redman, a State De-partment spokesman, said that a letter to Mr. Shultz from Mr. Shevardnadze, delivered Friday in Washington, "very elearly re-solves" this question about the

■ Soviet Jews Protest

About 35 Soviet Jews seeking to draw attention to their demand to emigrate demonstrated peacefully Tuesday in Moscow on the steps of the visa office, the Associated Press reported from Moscow.

A dozen policemen were on hand, and after five minutes one of them approached the protesters and asked them to take down their signs after another five minutes. They complied, and there were no

One of the demonstrators, Yuli Kosharovsky, said the protesters supported the meetings between top U.S. and Soviet officials leading up to Mr. Reagan's.

"We want the dialogue between bile, land-based missiles be the Soviet Union and America to banned, which the Soviet Union continue, and continue productivecontinue, and continue productive-ly, "Mr. Kosharovsky said, "But we

Silver Reed International (Europe)

See PENALTY, Page 4

4 Japanese Companies Are Penalized by the EC

> The commission describes such operations as "Trojan borses," that enable Japanese companies to widen their share of European markets while providing little in the way of technology and new jobs. The typewriter companies are

It is possible that we will come down exactly where we are now." said one senior official on Tuesday, any other reason to send new forces describing the reassessment.



# Scores of passers by stopped to watch the demonstrators display banners saying "End Lawlessness," Let Us Go to Our Children and Grandchildren," and other slogans. By John H. Cushman Jr. New York Times Server We First Times Server New York Times Se

New York Times Service
WASHINGTON — The Reagan dministration has begun an assessment of whether to strengthen the U.S. military posture in the Gulf, after the heavy lighting be-tween U.S. and Iranian forces there

on Monday, national security offi-cials said Tuesday.

Officials at the White House, the Pentagon and the State Department said that U.S. goals in the gagements, we are currently reasment said that U.S. goals in the gagements, we are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagements are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said that U.S. goals in the gagement are currently reasment said region remain unchanged, and that the United States would continue to escort through the Gulf ships flying the American flag, including those owned by Kuwait

man. Dan Howard.

the marine oil fields.

that because of recent Iranian be- under consideration. havior - including renewed minelaying possible terrorist acts and United States should expand its and the military performance in the the unexpectedly heavy military resistance after the United States rigs that operate in the Gulf.

In the past, Iran has not chosen punitive strike—the military will to attack those rigs, but on Monday rangements were seen to be flawed. examine several potential changes at least one such platform came officials said. in its Gulf operations.

at least one such platform came officials said. Under attack, as did a supply ship one immediately officials said.

lucci said Monday that the administration would examine possible changes in the size and composition of the U.S. forces in the Gulf. in the military mission there and in the roles governing the use of force. ating in the region, officials said.

"I would think that if there were returning minesweeping helicop-any change, it would be toward ters there to assist minesweeping expansion" of the American role in boats in the hunt for new mines.

the region, he said. While the rules of engagement The reassessment, like most ma- also will be reviewed, military offijor military policy reviews, will in-cials generally have expressed saiselude the Pentagon and the State faction with the way these have Department and will be coordinat- worked. The rules permit American ed by the National Security Coun- commanders on the scene to decide when to fire in self-defense. 'As we would do in the after-

The White House spokesman, math of any similar series of en- Marlin Fitzwater, described a sessing the situation in the Gulf to nat Republican leaders and Presisee if we need to change any of our dent Ronald Reagan by Mr. Car-policies, said a Pentagon spokes- lucci and Admiral William J. Crowe Jr., the chairman of the Administration officials said Joint Chiefs of Staff. He said that At the same time, officials said that a wide variety of new steps are the military leaders had expressed complete satisfaction with the deci-

One question is whether the sion-making the command chain

One immediate step being taken Defense Secretary Frank C. Car- flying the U.S. flag and servicing as a result of the lighting officials Any change in the scope of the tary installations, embassies and protective mission in the Gulf other potential targets, in case of might require changes in the numterrorist actions aimed at American interests. Officials said the alert was an automatic precaution, rath-At the same time, the United or than a shift in policy prompted States will examine whether there is by the reassessment.

The reassessment of policies in to the region - for example, hy the Gull is sparked in part by the unexpectedly vigorous resistance from Iran, but also by concerns that Iran will move against new targets, possibly in new ways such

"Each time you have an operation like this, you learn some-thing," said one administration of-ficial. "It changed people's perceptions of where the Iranians are going. They may be on a more dangerous path."

That perception was already growing before the lighting, offi-cials said, because Iran had renewed its laying of mines in the Gulf and because of suspicions that Iran was involved in the hijacking of a Kuwaiti airliner.

Iran also may be stepping up the harassment of Arab Gulf states in Arab-owned vessels have been attacked in the past month than previously, he pointed out.

Admiral Crowe told the lawmakers there was no evidence to sup-port a news report from the Gulf that Iran had fired Silkworm missiles from shore installations at U.S. Navy ships on Monday.

Pentagon officials suggested that the missiles probably were not Silkworms, sold to Iran by China, but ships and planes in the Gulf. instead were ship-to-ship missiles fired by Iranian frigates.

They also said the United States had temporarily suspended escorts of Europeans Demand a

said its forces shot the helicopter The Iranian press agency IRNA said a U.S. attack Monday on the patrol boat Joshan killed 15 crew

first time it gave casualty figures for the fighting. Other deaths were

On Monday, U.S. warships and jet fighters destroyed two offshore

other ways, an official said. More ern Gulf, sank the Joshan and attacked two Iranian frigates. The platforms were attacked in

nied the charge.

# Iran Says Battle With U.S Navy **Left More Than** 44 Casualties

NICOSIA — Iran said Tuesday that it had lost more than 44 men killed or wounded in a naval battle with U.S. warships in the Gulf on

In other developments, Iranian speedboats raided two merchant ships, and more mines were spotted in the central Gulf on Tuesday. Shipping officials in the Gulf said other merchant ships stayed away from the waterway at the advice of their owners and agents.

reflagged Kuwaitl oil tankers, but a U.S. Defense Department spokes-

The search continued Tuesday for a U.S. AH-1 Cobra helicopter with two crew members missing over the Gulf since Monday. Iran

members and injured 29 others, the reported on two Iranian frigates.

In Washington, President Ron-ald Reagan said the Gulf was quiet-ing down and "we hope it contin-ues that way."

Iranian oil platforms in the south-

retaliation for the mine explosion that damaged the U.S. frigate Samuel B. Roberts last week, injuring 10 crewmen. U.S. officials blamed Iran for the mining, but Iran de-Iran responded by attacking oil

facilities in the Mubarak field off Sharjah, one of the United Arah Emirates, and engaging some U.S. The United Arab Emirates on

See GULF, Page 2

Mining Halt

By Edward Cody

PARIS - West European na tions, expressing concern over the new hostilities in the Gulf, demanded Tuesday a halt to Iran's mining operations and resolved to keep their minesweepers on station in the Gull to protect neutral ship-

The European stand was taken by foreign ministers meeting in The Hague. It reflected worry over the new violence in the Gulf, including the U.S. retaliation on Monday for Iranian mining of the waterway, a diplomat said.

But the ministers focused on Iranian mine-laying as the root prob-lem and indirectly endorsed the U.S. attacks by saying "such activiues can call for measures for selfdefense.

European governments "de-mand urgently that all mining op-erations and any other act hostile to free navigation in international

waters be halted," the ministers See REACTION, Page 4



### Salute to Slain Commander of the PLO

Relatives of the assassinated military chief of the Palestine Liberation Organization, Khalil al-Wazir, who was known as Abu Jihad, at ceremonies Tuesday in Tunis before his body was flown for burial in Damascus, the home of his parents. The PLO leader, Yasser Arafat, did not join mourners on the flight because of a long-running feud with President Hafez al-Assad of Syria, Page 4.

# Africans Applauding Jackson Candidacy

By James Brooke New York Times Service

LAGOS - "Win, Jackson. Win!" exhorts a cover headline on a recent edition of The African Guardian, a news weekly in the Nigerian capital.

ing excitement and, in some cases, a reappraisal of race relations in the United States. (Mr. Jackson talks

But it is in Nigeria. about the politics of hate. Page 3.) speaking home to one out of four

sense, compels you to look at the country in a different light," said

Ray Ekpu, editor in chief of Newswatch, an independent weekly. The distance that Jackson has come demonstrates that some of the prejudices against black people have melied." In the current issue of Jeune

Across black Africa, the Democratie presidential candidacy of the
monthly in French-speaking Afri-Reverend Jesse L Jackson is creat. ca. Marie-Roger Biloa writes: "A government, a normally austere ing excitement and, in some cases, black in the White House? It is not presidential adviser recently broke But it is in Nigeria, the English-

The fact that so many white Africans, where black Africa's

rejoice, wherever we may be, at the fions against South Africa and Jackson marvel," Onukaba Adin-diplomatic recognition of the cyi-Ojo, a journalist, wrote in The Guardian, a Lagos daily. "He is shattering the baseless but long-beld myths about the black man's maintain a "conspiratorial silence" inferiority." At Dodan Barracks, the head-

quarters for the Nigerian military nto a smile at the mention of the Jackson campaign.

"Jackson is our friend," he said. Nigerians frequently praise Mr. people are saying. This guy makes pride and fascination with the Jackson for his foreign policy posi-Jackson candidacy is most evident. tions on Africa, especially his sup-"We the voiceless cannot but port for stronger economic sanc-

maintain a "conspiratorial silence on Africa.'

Behind the fascination with the Jackson candidacy is a growing black African fascination with black America, which is respected by many Africans as the world's most affluent and ereative black

> Jesse Jackson is seen by many as a bridge between black Africa and the United States.

"He is a strong advocate for clos-ties between Africans and the Africans in the diaspora." Emmanuel Onyejena, a journalist, wrote in This Week. "He believes that the same spirit of brotherbood that exists between Jews in Israel and Jewish-Americans should exist between black Africans and Afro-Americans.

In Nigeria, the flip side of the fascination with black America has often been a deep suspicion of white America.

In the press coverage of the Jackson campaign, this view has maniences to "the white press" and "white opinion polls."

Several Nigerian businessmen who were interviewed expressed "You get robbed, but the policeman won't even reservations about Mr. Jackson's

mission accused the companies of setting up European manufacturing subsidiaries to avoid paying EC import tariffs, but said the plants did little more than assemble kits of parts imported from factories in

A 13-YEAR SENTENCE — Abbas Ali Hamadeh, left, talking with his lawyer in Düsseldorf on Tuesday after he was sentenced to 13 years in prison for his role in a Beirut kidnapping. Page 4.

# Karachi, Seething With Conflict, May Be Ready to Explode

By Henry Kamm

"illegal arms? Drugs? Ethnic problems? Sectarian problems? The growth of crime? The shortage of transportation, water, electricity, housing, health ser-

vices? Unemployment?" With a gesture of the band he suggested that he could go on, but added a conclusion. The situation is such that violence could break out again at any pre-

text," the official said. Since 1986, Karachi, a sprawling port on the Arabian Sea, has been seething with conflict. Gun battles and arson have devastated some of the crowded slums, where shanties face on unpaved streets, along which

sewage flows in open ditches. How many hundreds have been killed, no one seems

KARACHI, Pakistan — "What problems?" a senior police official asked a visitor who opened a conversation with a reference to the city's difficulties.

"Illegal arms? Drugs? Exhibit and a senior policial arms? Drugs? Exhibit and a senior problems?" a senior policial asked a visitor who opened a conversation with a reference to the city's difficulties. are held responsible for two undoubted factors in the violence - narcotics and guns.

In fact, Pakistanis detached from political partisanship and foreign diplomats see in Karachi's troubles something more ominous and durable than the sideeffect of another country's war. They view it as an explosive mixture of pervasive poverty, rampant population growth and communal antagonism in a country that has not forged a sense of unifying nationhood.

elite Indian Civil Service, was Karachi's administrator when the city became the first capital of Pakistan in 1948. The city had 308,000 inhabitants when he ar-Hashim Raza, 78, a member of the pre-partition

to know. About 600 seems as good an esumate as any. rived in 1939. At the end of Mr. Raza's term as the population. They call themselves Mohajirs, or administrator in 1951, it had 1.2 million people. communities who have come into the city to eke out an and do so on ethnic grounds.

existence." The minimum population estimate is eight million, and the growth rate is the world's highest -7 percent, compared to 3 percent for the nation at large. in the streets of Karachi camel carts and donkey carts lumber past modern hotels and business towers.

At every major intersection, beggars extend their palms to passengers of those few cars that obey traffic lights or policemen's signals. Noise is deafening, smells are overpowering, and chaos is evident. What made Karachi reach critical mass in 1986 and

begin to explode is the sudden rise of a movement that expressed the resentments of the largest population

refugees, although they were born in Karachi. They Today, he said, Karachi is a conglomeration of protest against deprivation from jobs and well-being

But those against whom they protest - Pushtoons and Punjabis from the north and rural Sindhis complain about the same deprivation. "Unless you're rich, you suffer from the same things," said a young iournalist who is a Mohajir. "In this hot city, the water fested itself with repeated referruns out. The power goes off and stays off, so you don't even have a fan. The buses are overcrowded, there are no amusement facilities, no sports, no playgrounds, no parks, no clubs."

register your complaint until you pay him a bribe," he economic policies and managerial added. "The police, the customs, the narconics service experience, but they appeared to be

The Dollar In New York DM 1,6635 Down 8.62 Pound 1,8935 Yen 124.25

# **A Political Gourmet Savors** A Possible Mitterrand Flaw

By James M. Markham

SAINT-AVOLD, France — "If Mitterrand doesn't get 35 percent." predicted Interior Minister Charles Pasqua, "he's cooked."

The culinary metaphor may have been suggested by the cold smoked salmon before Mr. Pasqua, who was giving his private estimations of President François Mitterrand's chances of being re-elected as a table of conservative politicians from eastern Lorraine listened re-

The minister, a master of French electoral demography, reckoned that if the Socialist president did not pull at least 35 percent of the popular vote in the first round of bailoting on Sunday, he would be unable to push the total above 50 percent in the two-candidate runoff ballot on May 8.

The French presidential election lacks great drama, but for insiders an optimistic number to me," mutsuch as Mr. Pasqua this shortcoming is more than compensated for by n subtle game of coalidons and shifting allegiances that may decide the outcome in favor of Mr. Mitterrand or his principal challenger, Prime Minister Jacques Chirac. Politicians believe this election will be extremely close.

gained the reputation as a wizard in challenge of attracting National the mysteries of electoral laws, ger- Front adherents in the May 8 rymandering and, in his youth, keeping heavy-handed order at Gaullist rallies. So the legislators and mayors around the table at the likely to be climinated on April 24. hotel restaurant were keen to hear his expert call on a key number.

What, they asked, would be the percentage of votes from the ultraright National Front that would go to Mr. Mitterrand in the second round? Many former Communists have rallied to the xenophobic, anti-immigrant National Front, hut some are expected to vote for Mr. Mitterrand on May 8.

In his languid Corsican accent, Mr. Pasqua predicted that the Na-tional Front candidate, Jean-Marie Le Pen, would win 12 percent of the popular vote on Sunday but that only "2 to 2 and a half percent" would end up in Mr. Mitterrand's camp two weeks later. "Sounds like tered one of the politicians, dissent-

"We're going to beat him," in-sisted Mr. Pasqua, stabbing at his salmon and lightening the conversation with gossip that the presi-dent, 71, has had a facelift to make himself look sleeker.

Mr. Chirac, who trails the presi-Over the years, Mr. Pasqua has dent in the polls, faces the exquisite

# Mitterrand Lists Fight For Jobs as Top Priority

PARIS — President François Mitterrand of France put the fight for jobs at the top of his proposed agenda for the next seven years on improve industrial investment and Tuesday, but sought also to reasmove rapidly toward the integrasure investors of his commitment to the mixed economy.

Mr. Mitterrand, writing in the newspaper Le Monde, said, "I do not accept the idea that we can accept rising unemployment, or re-sign ourselves to the social divisions that it produces."

He has seen unemployment inat 2.58 million people, or 10.5 per-cent of the workforce, in Fehruary — is the second-highest among the seven leading industrial countries, but this is down from the record 2.67 million in March 1987.

only effective way of fighting un- zation.

employment was to promote a

more competitive economy.

Mr. Mitterrand said the best way to create new johs would be to tion of European economies.

Although pledging greater social justice, not only through job-ori-ented policies but also the reimposition of a wealth tax and a promise to defend the minimum wage, he sought to reassure investors that he favored a stable economic climate. He said there would he no further privatizations of state-run compacrease by 780,000 since he took nies, but also pledged not to rena-office in 1981. The jobless total—tionalize companies privatized since 1986 under Mr. Chirac.

"Public and private initiatives are complementary," he wrote.
"Let us not lose precious time by setting them one against the other."
In contrast, both Mr. Chirac and Prime Minister Jacques Chirac, former Prime Minister Raymond also writing in Le Monde, said the Barre favor continuation of privati-

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FRANCE'S CAMPAIGN / Jacques Chirac

The Race So Far

After consistently trailing in pre-election opinion polls, Mr. Chirac quickly overtook his conservative rival, former Prime Minister Raymond Barre, after declaring his candidacy in January. He is now well placed to be President François Mitterrand's challenger after the first round of the presidential election Sunday. In opinion polls since the campaign started, the Ganllist prime minister has been credited with percentages in the low 20s, comfortably ahead of Mr. Barre, who has fallen at times to 15 percent, but far behind Mr. Mitterrand, who pareent, but far behind Mr. Mitterrand, who has gathered 36 percent to 38 percent of first-round voting intentions. The disparity has led to speculation that Mr. Chirac may seek the support of the far-right, anti-immigration National Front, currently expected to collect at least 10 percent of the votes, for the second and final round on May S. Mr. Chirac has denied any such intention

Mr. Pasqua is the artisan of this tightrope-walking strategy.

street crime - put across a double

One message was that he was as tough as Mr. Le Pen on illegal im-

migration and crime. The other was

that Mr. Barre's potential voters

were honorable and loyal members

of the conservative majority that has backed Mr. Chirac in parlia-

"No one contests the right of a

overnment to determine the num-

ber of foreigners who enter the country," Mr. Pasqua told a cheer-

ing audience in Thionville, recall-

ing that be had ordered the expul-sion of 30,000 illegal immigrants

after becoming interior minister in

March 1986. They clapped thun-derously when he called for resto-

And in the grim mining town of Merlebach, the minister sounded a

persistent refrain: "Mitterrand has

no chance of being elected unless

we quarrel among ourselves. Whether it's Barre or Chirac who is elected is secondary. The impor-tant thing is that it is not Mitter-

Knowing that Mr. Barre has plummeted disastrously in the

polls, Mr. Pasqua was being disin-

genuous in suggesting that Mr. Barre might be the next president. But Mr. Pasqua's game is to keep Barre voters and legislators in the

prime minister's camp even if Mr.

Chatting in his private jet, Mr. Pasqua predicted that Mr. Mitter-

rand, if re-elected, would not be

able to persuade Barre legislators

to support a predominantly Social-

ist cabinet, meaning that France

would face a constitutional im-

passe. The interior minister

reached to his side and pulled out

an imaginary scimitar to symbolize

the warlike confrontation that

would ensue between the president

and a hostile majority in the Na-

tional Assembly.

The threat of this impasse is one

of the arguments that the Chirac

camp is deploying against Mr. Mit-

terrand. But around the table at the

restaurant in Saint-Avold at least

one politician, Jean Scitlinger, a

parliamentary deputy loyal to Mr. Barre, found this showdown sce-

nario lacking in credibility.

France will have to be gov-

erned," said Mr. Seitlinger when

asked what would happen if Mr.

Mitterrand won, In other words

the president would probably find

moderates ready to defect to his side and give him an assembly ma-

Hijackers

Use Woman

In New Plea

Compiled by Our Staff From Dispatches

ALGIERS - The hijackers of a

Kuwait Airways jumbo jet brought a 20-year-old woman related to the

emir of Kuwait to a microphone on

Tuesday to make a new plea to her

country to meet the hijackers' de-

mands as the ordeal entered its

"If not, we are all in danger," the

The woman, Anwaar al-Sabah.

and her 22-year-old sister Entesam

are the only two women left among

the 31 hostages, all thought to be

Kuwaitis. It was the first time ci-

ther had been forced to plead for

In a tense but firm voice, she

said: "We want you to tell our

families that my sister and I and all

the passengers are well, although our morale is low and Fadel is

"I hope from my family and gov-

rnment that they will burry to free

the prisoners. If not, we are all in

A cousin, Fadel al-Sabah, be-

ieved to be suffering from a ner-

vous disorder, broadcast an almost

incoherent but similar message on

The appeal Tuesday was the fifth

time since the plane landed in Al-

giers early Wednesday that the hi-

ackers have broadcast appeals

from bostages for the Kuwaiti gov-

erument to release 17 men convict-

ed on terrorist charges in Kuwait.

demand. There apparently has

been no hreak in the stalemate al-

though Algerian mediators contin-

ued their active shuttle between the

plane and a high-level Kuwaiti del-

The new appeal came as hostages

ne Moslem holy month of Rama-

apparently continued their fast for

dan, which started in Algeria on

Kuwait has refused to meet the

third week.

woman said.

the hijackers' cause.

naturally deteriorating.

danger. Thank you.

Sunday.

Mitterrand is re-elected.

ration of the death penalty.

ment for the last two years.

message to packed rallies.

As he crisscrossed economically depressed Lorraine, the "minister of security" — so called for his successes in checking terrorism and

> Prime minister since March 1986. Age 55. Civil servant; member of Prime Minister Georges Pompidou's staff 1962; first elected to National Assembly 1967; secretary of state (junior minister) for social affairs 1967-68; secretary of state for finance 1968-71; minister for relations with Parliament 1971-72: agriculture minister 1972-74; interior minister 1974; prime minister under President Valery Giscard d'Estaing 1974-76; president of the Rally for the Republic 1976, mayor of Paris 1977.

#### Verbatim

"I am ambitious for France: a France that gives hope to its youth; a France that is more attentive to those who suffer from poverty, loneliness or unemployment; a France that is dynamic. bold, creative, ready to seize opportunities ... a France that is strong, bursting with health, generous, one that keeps its independence and its rank in the world. That France is not worried about ideologies. It is a France that is faithful to its past and sure of its future as a great power. It is a France of courage and action. 

There is no strong Europe if France is weak. 

Tomorrow it will be, once more, the country that is the most populated and the youngest in Western Europe, thanks to the policy of aid to families and of encouraging child-bearing that I have started to put into place. 

We must not forget the material aspect of our civilizing mission: We must help deprived peoples, feed them when famine decimates them, help them to meet their needs, contribute to their economic takeoff and, above all, lighten the burden of debt. 

Music is language, sometimes of violence, but often of fraternity because it transcends misunderstandings that stem from race, nationality or social status. It brings us together, it unites us. [] There is no reason to reject anyone. I reject no Frenchman. When people talk of the National Front with the contempt affected by the Socialists, who brought Communists into power, that is going too far. I I want a nation that is more coherent, more just and one that is improving socially. When you want to govern, it is because you want to improve the lot of your fellow

#### On the Issues

Foreign Policy: Intends to direct France's political and economic efforts toward preparing for 1992, when the European Community is scheduled to become a single market with no internal tariff barriers. Says that France, as the communications "turntable" of Europe through its



highway and railroad network, should exploit this advantage to become "the motor" of Euro-

Defense: Seeks "a more balanced relationship between the United States and Europe within between the United States and Europe within the North Atlantic Treaty Organization. By leaving NATO's integrated command in 1966, "France recovered the freedom of political choice and acquired its [nuclear] deterrent force... This state of affairs only gives more weight to our commitments to our allies, especially to

the closest of them." Supports recent moves to develop military cooperation with West Germany. Seeks similar bilateral accords with Italy and Spain to strengthen Mediterranean security and with Britain in the field of nuclear arms. Budget/Economy/Taxes: Plans to continue his

current government's policy of privatization of major state-owned industries, banks and insurance companies. Wants to reduce company taxes and encourage employees' stockholding programs. Would reform the French tax system line with other EC countries by 1992.

Unemployment: Would encourage local authorities to work with companies in their regions to promote "guaranteed activity" for the unemployed to aid their return to a normal

Education: Seeks to improve the status of teachers and thereby to improve the standards of teaching and "massively develop" technical and professional education. "Trades and techniques are evolving so quickly that no one can be satisfied with the original education that he

Immigration: Advocates "an immigration policy that is hard for illegal immigrants and welcoming for foreigners who wish to be integrated." Plans to push for a new nationality code, a proposition of his current government, under which children of immigrants born in France would no longer acquire French nationality automatically but would have to request it at their majority.

Domestic Policy: Would seek to expand lawmaking by referendum; would modernize the judiciary to guarantee its independence. Would encourage provincial and local authorities to take some of the load from the central government in the light against crime.

Compiled by Julian Nundy

# Israel Deports 8 More Palestinians

By John Kifner New York Times Service

anon on Tuesday, including six for areas of the West Bank.

from the West Bank village of The eight dropped their appeals settlers and Palestinians.

The expulsions raised to 20 the number of Palestinians deported. despite criticism by the United Palestinian unrest began in Decem-

An Israeli military helicopter across the Lebanese border at by the Lebanese Forces, a Chris- and Gaza Strip. tian militia that is backed by Israel.

being involved in organizing and Wazir, known as Ahu Jihad, in Tu- proper permit,

(Continued from Page 1)

Tuesday reported unspecified hu-

man injuries and "extremely costly

material damage" to oil installa-tions in the Mubarak field.

The Tehran radio later reported

that the Swiss ambassador in Teh-

ran, who handles U.S. interests

there, was summoned in the For-

eign Ministry and "given a written

warning in regard to America's ag-

gressive attacks on the oil plat-forms and on Iranian military

The radin said the oote "empha-

sized that Iran will retaliate for

such aggressive actions of America

Shipping executives said a

Freech warship spatted three mines Tuesday in the central part

of the Gulf, in an area previously

believed free of the explosives. No other details were available. The executives said mid-morn-

ing distress signals were picked up

Tuesday from two ships attacked by Iranian speedboats while enter-

ing the Strait of Hormuz.

They identified the two ships as the Meltern, which they said flew

the Bahamian flag, and the 12,215-

ton Fal-5, which flies the United

Arab Emirates flag.

The executives had few details

on the Meltem, but they said that

the Fal-5 was set ahlaze and that

Omani patrol boats rescued the

A correspondent for The Associ-

Tuesday that three U.S. warships two crewmen to missing.

ated Press, Richard Pyle, in a de-layed shipboard report, reported

and will defeat them."

forces.

carrying out violent disturbances in ais. The killing is generally as-Judea and Samaria in receot sumed to have been the work of JERUSALEM - Israel expelled months," a brief army announceeight Palestinians to southern Leb. ment said, using the biblical names

Bieta, where an Israel teen-ager against the deportation orders died during a clash between Jewish Monday. The orders were issued as six other Palestinians were deported on April 11. There never has been a reversal

of a deportation order by either an Israeli military review board or the States, since the current wave of High Court. Four other Palestinians are still appealing their deportation orders. The expulsions came three days

carried the eight Palestinians after the assassination of Khalil al-Wazir, deputy commander of the about 3 P.M. and put them into Palestine Liberation Organization, taxis at the far edge of what Israel and are likely to provoke anger in calls its security zone. It is patrolled the Israeli-occupied West Bank

On Saturday morning, wide-"Deportation orders were car- spread demonstrations erupted as

**GULF:** Iran Reports More Than 44 Naval Casualties

came under fire five times Monday

from Iran's anti-ship missile batter-

ies. They were the first such attacks

on U.S. warships.

The three ships took evasive action and fired chalf into the air,

which confused the missiles' guid-

ance system and caused the mis-

siles to miss the warship convoy.

and slammed into a distant oil plat-

form, according to the report. The

Navy officers said the missiles

were Chinese-made Silkworms, but

the Pentagon said it had yet to

Shipping executives also said the U.S. Navy had temporarily sus-

pended escort operations for 11

Kuwaiti tankers reflagged by the United States. No such operation

A Pentagon spokesman denied the report, but sources close to Ku-

wait Oil Tanker Co., owners of the

11 reflagged tankers, said the U.S.

Navy has stopped the escorts until

The mine that the U.S. frigate hit

parts of the waterway, and a mine-

sweeping operation would have to be completed before the convoys

The search Tuesday for the miss-

ing U.S. helicopter turned up nothing. In Washington, the Pentagon

announced the search operation

was continuing but that the Marine Corps had changed the status of the

could resume, the sources said.

had been under way Tuesday.

platform was not identified.

One missile flew behind the ships

Mr. Pyle reported.

identify the missiles.

further notice

Israeli operatives. Fourteen persons were shot and killed, marking the bloodiest day of the more than four months of protests. The Israeli army kept a tight lid

on the occupied territories Tuesday, with curfews keeping at least 400,000 people, about a third of the Arab population, confined around the clock to their homes in 20 refugee districts, four villages and the city of Nablus

One Palestinian died Tuesday, of bullet wounds received Monday, raising the total of Palestinian known to have been killed by Israelis during the protests to 145.

Palestinians on the West Bank said that Nizar Mohammed Ahprotest when the army blew up a house in a village near Jenin, saying ried out against these residents for news spread of the killing of Mr. it had been crected without the

med Nazal, 23, was shot during a

IRNA said Monday night that

Iranian warships "in a heroic clash

with the aggressor American heli-

dore Mohammed Hossein Malek-

killed or wounded on the frigates Sahand and Sabalan which were hit

In Moscow, the Communist Par-

ty oewspaper Pravda attacked the U.S. use of force in the Gulf. Al-

though Pravda also condemned the

U.S. actions was the strongest Sovi-

The newspaper said the U.S. goal was not to end the Iran-fraq war

but to protect Western influence

over the oil supplies of the region.

Pravda. "For a great power to be

"It lonks rather primitive,"

el reaction so far.

shot down one of the planes.

down one of them Monday."

Iranian attacks.

was in a main shipping channel off "pirate actions" of franians who Qatar that leads to the northern attack shipping, the criticism of the

# Setbacks Don't Change

By Bernard E. Trainor New York Times Service

WASHINGTON - Iran's military setbacks in the Gulf on Monday do not change the fundamental strategic equation in the Iran-Iraq war, in the view of military specialists in Washington who are follow-

Iran has not changed its war goals:

copters in the Persian Gulf shot defeating Iraq and overthrowing the Iraqi leader, Saddam Hussein, Pentagon officials said the heli-They add that as Iran has never depended upon its weak navy and air force, the loss of ships Monday copter did nor return to the guided missile eruiser Wainwright on is a minor setback.

Monday after a "routine reconnais-sance mission." Although successful Iraqi military operations over the past year Meanwhile, authorities in the have heartened the Iraqi Army, Emirates ordered the evacuation of they have not changed the military most of the country's offshore drillequation in the war, which still fa-vors Iran. ing rigs in anticipation of further The Tehran radio quoted Iran's regular navy commander, Commo-

Guards, who have come virtually to replace the army, which is viewed zadegan, as saying that sailors were with continuing suspicion as an un-dependable holdover from the days of the deposed shah. Monday by bombs and missiles from attacking U.S. jets. He said the ships fired back and probably

and a surprise Iraqi attack on Iranian positions on the Faw Peninsula, came on the heels of a failed Iranian offensive against Iraq in the Zagros mouotains of Kurdistan northeast of Baghdad, at a time when Iraq appears to have the upper hand in the long-range missile attacks against cities.

Administration officials say they believe it was the Iranian Revolu-

U.S. resolve to stay in the water-

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Denmark announced Tuesday that he was calling a snap election on May 10, after his government's defeat in parliament on an opposition resolution to tighten a ban on nuclear weapons. The resolution of April 14 has crossed the boundary where our full membership of NATO is endangered," Mr. Schluter told par-liament. In these circumstances

COPENHAGEN (Reuters) — Prime Minister Poul Schluter of

we feel it is necessary that the voters have the chance to express their views on Denmark's continued full NATO membership."

The Conservative-led minority government was defeated on Thursday over a Social Democratic resolution to remind visiting warships that they must not carry nu-

clear arms into Danish ports.



### U.S. and Japan Far From Quota Pace

WORLD BRIEFS

LONDON (Reuters) - Prime Minister Margaret Thatcher's Cons

vative government has won passage of its controversial local fax bill in Parliament, overcoming the largest revolt by party rank-and-file ment bers since the general election last year.

The Concentration Power region is the 650 ment of the concentration Power region in the 650 ment of the concentration Power region in the 650 ment of the concentration Power region in the 650 ment of the 650 men

The Conservative Party majority in the 650-member House of Commons was cut from its usual 100 to 25 in the vote Monday night as rebels backed an amendment that would have linked the poll tax with ability in

pay. The new tax must be approved by the House of Lords.

Starting in 1990, the bill would replace local property taxes, called rates, with a poll tax levied on on every adult. Critics of the bill say the tax

rates, with a post tax levied on on every addit. Critics of the our say the tax unfairly burdens the poor. But the government maintains the tax is a fairer way of raising local government funds by spreading the cost burden from home owners and business rates payers to everyone.

Ethiopia Allows 4 Aid Workers Back

ADDIS ABABA, Ethiopia (AP) — Four United Nations aid workers can continue drought relief operations in northern Ethiopia, but more than 50 other Western workers remain barred from the region, a government official said Tuesday.

The policy reversal, announced by Tafari Wossen, information officer of the assertment Relief and Rehabilitation Commission and Rehabilitation Commission.

of the government Relief and Rehabilitation Commission, came after a UN official met over the weekend with President Mengism Halle Marian

The Ethiopian government said it ordered the evacuation of the foreigners from the provinces of Eritrea and Tigre on April 6 to avoid personnel risks."

and the chief of the relief effort, Berham Jembere.

Thatcher Wins Vote on Poll Tax

TOKYO (AP) — The United States and Japan are "a long, long way away" from an agreement to abolish the Japanese quota system for belf and orange imports, a U.S. trade negotiator said Tuesday.

Michael B. Smith, the deputy U.S. trade representative, said fundamental differences divide the two sides, and he said he does not see a second second.

quick resolution. An agreement on beef and orange quotas expired Apail.

I, and Japan wants time to work out a system to help farmers it said will be hurt by changes in the system.

Mr. Smith said the U.S. position is that the quotas, agreed to in March.

1984, have expired. The main issue is what happens next, Mr. Smith said, adding that Japanese officials were talking about import surcharges of U.S. products, which he said are unacceptable.

### For the Record

Leaders of the U.S.-backed Nicaraguan rebels, known as contras, and the Sandinist government ended three days of peace talks in Managos without an agreement Monday. The two sides decided to meet again.

April 28 to 30. (NYT) April 28 to 30.

# TRAVEL UPDATE

# Airport Traffic in Britain Increases

LONDON (Reuters) — Traffic through British airports recovered from worries about terrorism and the Chernobyl nuclear accident in 1986to show a sharp increase in the past year, the airport authority, BAA PLC

said Tuesday.

BAA PLC, which owns seven airports, including Heathrow and Gatwick in London, said it handled 63.7 million passengers in the year that ended on March 31, an increase of 15 percent over the previous Expenses and the above-average performance reflected underlying. strength in demand and a recovery from a period in which worries about terrorism and fallout from Chernobyl deterred air travel to Europe
In March, Gatwick airport reached a milestone of 12 million passes gers handled in a 12-month period, 3.4 million more than in the year to-March 1987, BAA said.

Peninsular & Oriental Steam Navigation Co. temporarily laid off The land workers on Tuesday at the ports of Calais and Boulogne in France. company sources said. The layoffs were the consequence of a 2 1/2-month strike by P&O scamen that has caused a major loss of traffic and earnings for the company, which handles more than half the ferry traffic between the two French ports and Britain.

Air France's passenger and freight traffic rose 13.3 percent in the first quarter of 1988, compared with the same period last year, the company

# Iran's Strategic Edge

ing developments in Iran closely. These military specialists say

Iran's greatest military strength still resides in the Revolutionary

The two setbacks Monday, re-sulting from the U.S. oaval action

tionary Guards who resumed mining the Gulf during recent weeks as deliberate provocation to test

(AP, Reuters) the islands of Sirri and Sassan, af-

ter freshly laid Iranian mines see ously damaged the frigate Samuel B. Roberts, the Iranian Navy challenged the U.S. naval task force in the Gulf and lost most of its ships in the process. Before these events, the Revolu-

# NEWS ANALYSIS

tionary Guards were the only Iranian forces to exchange fire with U.S. The Iraqi attack at Faw, which

was under way while the United States was retaliating for the min-ing, was also a surprise to most Western military specialists.

The Iraqi Army is outmumbered three to one by the Iranians and in

recent years has preferred to fight on the defensive to reduce casual-ties. This weekend it attacked to recapture the port city of Faw. which Iraq lost to Iran in February It was Iran that had been expect-

ed to take the initiative in the land. war. Iran was expected to launch a major offensive early this year in an. attempt to capture the Iraqi port. Apparently Tehran had only

Apparenty tenran had only limited success in mobilizing volunteers for the offensive and, faced with strong Iraqi defenses around Basra, decided not to attack in stead of a southern offensive, Iran tamous Kurdistan along its north-

eastern border with Iraq.

The Iranian attacks were initially successful, but achieved little of strategic importance. Iraq used chemical weapons to help stop the the offensive and then started a successful counteroffensive, which eliminated the Iranian threat to the Pravda. "For a great power to be busy with acts of revenge looks barded Iranian oil platforms oear the islands of Sirri and Sassan af-Darbandikhan dam and hydrocity

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Poul Schoon

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seconator said Tuesday.

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### L UPDATE

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# Fighting to Keep Power in Brazil, Sarney Moves to the Right

nonal Herald Tribune RIO DE JANEIRO — Brazil's transition to democ-RIGUE JANKEIRO — Brazil's transition to democracy under President José Sarney is moving to the stolitical right in search of stability.

The center-left political coalition that restored elected civilian rule in 1985 after 21 years of military and the following the search of the se

role, has fallen apart. The Brazilian Democratic Movement Party mitially was the keystone of the government, but it has split over Mr. Sarney's

His shift to the right is part of an attempt to control rampant inflation and reduce political uncertainty. Economic growth has come to a standstill in Brazil, a once buoyant country of 140 million people. Public discontent is on the rise.

Mr. Samey, 56, is fighting for his political life. His opponents, including the dissident left wing of the party, want to shorten his term by a year and force a presidential election this year.

They want to me to resign or commit suicide," said Mr. Sarney in a recent emotional interview in a Brasilia newspaper.

Mr. Sarney won a big round in the battle last month when a constiment assembly, writing a new constitu-tion in Brasilia, maintained, by a vote of 344 to 210, the traditional presidential system, with a five-year term, instead of a parliamentary system, with a figure-

But the uncertainty can only be settled by yet another vote, possibly late this month, on whether Mr. Samey's term should be cut to four years, forcing an

The Reverend Jesse L. Jackson at the Apollo Theater in the Harlem district of Manhattan

exchanging a bit of patter with two rap singers during a fund-raiser for Mr. Jackson's campaign.

AMERICAN

Mather, said Mr. Carter "paused for a moment and said, Does that mean if you go out and say that publicly, that I'll have to take responsibility for all the

foolishness you put out in my

Hedrick Smith, author of the new best-seller "The Power Game: How Washington

Works," has resigned from The

New York Times. Executive Edi-

tor Max Frankel said that Mr.

Smith, "in the glow of his criti-

cally acclaimed new book, will

turn to one or more major televi-

Jody Powell

sion projects." The former

Washington bureau chief of The Times, Mr. Smith, 54, was a

member of the Pulitzer Prize-

winning team that produced the

Pentagon Papers series for The

Times. He also won a Pulitzer for his reporting from Moscow and

Eastern Europe. He wrote an earlier best-seller. "The Rus-

In San Autonio. Texas, George Cisneros, the brother of

A Mantra for Courage

From 'Julius Caesar'

The teaching of "Julius Cao-sar" in high schools as an intro-

duction to Shakespeare has been criticized in a New York Times

play review as too somber, too

soon. In a letter to The Times,

Cameron S. Moseley, an educa-

tional publishing consultant, dis-

agrees, saying "Julius Caesar" is

'a good introduction" to Shake-

speare. He recalls a teacher acquaintance who was visited dur-

ing World War II by a former pupil wearing an Army Air Forces uniform. The airman said, "Something I learned in

your class helped get me through

my missions as a tail gunner. I kept repeating it to myself over

Cowards die many times before

The valiant never taste of death

but once. The teacher remarked,

Things like that make teaching

Julius Caesar' worthwhile."

Notes About People

The revelation by the former spokesman for Ronald Reagan, Larry Speakes, that he fabricated presidential quotes for the press prompted Jody Powell, who was Jimmy Carter's White House spokesman, to telephone the former president to say, "I just want to let you know I didn't make up any quotes for you," The Washington Post reports. Mr. Powell, now third executive officer of the

now chief executive officer of the

public affairs firm Ogilvy &

made no comment. His brother, the mayor, said: "The law knows

no special treatment. I think his number came up on the comput-er and they got him. I hope he pays his tickets from now on."

A German shepherd named Thor belonging to the Kent, Washington, police force tracked down a suspected third and was

stabbed with an I 1-inch (28-cen-

timeter) bayonet that severed an artery. A Labrador retriever from the dos pound donated a pint (half a liter) of blood that

saved Thor's life. He is expected

back on duty in a month. Unlike

humans, dogs can accept any of the eight canine blood types for an initial transfusion. His sus-

pected assailant was booked for

mjuring a police dog, which is a felony.

Ordered back to jail for violat-ing probation, John Ibarra ran out the back door of the Tor-

rance, California, courthouse

and into the police station park-

ing lot just as more than 20 offi-

cers were leaving for the evening shift. Quickly re-arrested, Mr. Ibarra, 38, was booked for at-

The afternoon Knickerbocker News in Albany, New York, is closing this week after 145 years,

with circulation at 28,000 and

falling. The staff will merge with that of the morning Times Union, circulation 83,759. Both

papers are owned by Hearst Corp.

Arthur Highee

Short Takes

#### **NEWS ANALYSIS**

year term. The Brazilian Democratic Movement Party

split, and 90 dissident legislators quit the party.

This creates the possibility of a new political coalition supporting Mr. Sarney for the remainder of his term. The condition for this support is that Mr. Sarney face the nation's economic crisis before it destroys both the economy and confidence in democratic

The Brazilian growth rate fell to 2.9 percent of gross domestic product last year, after 8 percent growth in 1985 and 1986. Symptoms of recession are growing with sharp declines in consumer demand.

The biggest loser in the turmoil has been the image of democracy. The performance of the politicians has produced violent inflation, a corruption scandal over federal aid to states and townships, and an erosion of Mr. Sarney's popularity.

During three shaky years in power, Mr. Sarney has seen his approval rating in opinion surveys peak briefly at 80 percent in April 1986, when he imposed price controls, and plunge to less than 20 percent now, with inflation running at 17 percent a month.

The attempt to shorten Mr. Sarney's term has changed the course of the democratic transition from center left to moderate right.

This disillusionment has lowered expectations among Brazilians of all social levels.

The leader of the opposition to Mr. Sarney is Leonel Brizola, former governor of Rio de Janeiro, whose populist line and presidential ambitions give him political clour. Other opponents include the party rebels and Marxists. Another independent opposition group is led by the Roman Catholic-left Workers are leader of I wis length of I wis length of I wis length of Silva a former labor leader.

This was a direct challenge to the political left. Last year, when the Brazilian Democratic Movement Party controlled the Finance Ministry. Brazil declared a debt moratorium and rejected any agreement with the political clour. Other opponents include the party rebels and Marxists. Another independent opposition group is led by the Roman Catholic-left Workers.

Under Mr. Nobrega, Mr. Sarney ended the moratorium and rejected any agreement with the fired. Access to foreign credit dried up. Reserves fell.

Under Mr. Nobrega, Mr. Sarney ended the moratorium and rejected any agreement with the political clour. Other opponents include the party rebels and Marxists. Another independent opposition group is led by the Roman Catholic-left Workers. Party of Luis Ignacio da Silva, a former labor leader

who also is a presidential hopeful. Mr. Samey was considered a progressive when he was governor of his home state, Maranhão, a conservative bastion in the northeast. On the national level, Mr. Samey has tried to appear as a social reformer and friend of intellectuals, but his political associates and military friends make up a conservative group.

The president and his new supporters have chosen a collision course with the leftist opposition. The fight is so acute that Mr. Nobrega announced that current tax now likely to move from the halls of the National revenues no longer were enough to meet public Congress to the streets, with major labor strikes, urhan protest rallies and polarized politics.

After months of hesitation, last week Mr. Sarney approved the demands of Finance Minister Mailson Ferreira da Nóbrega for cuts in public spending. including a three-month freeze on cost-of-living in-creases for the 1.6 million Brazilian government emplayees. An increased tax on bank profits also was

imposed.
With these measures in force, Mr. Nobrega went to Washington to seek aid from the International Monetary Fund, the World Bank, the U.S. government and international banks.

"Only debt refinancing through an agreement with the International Monetary Fund can save us from recession," Mr. Nobrega said.

Under Mr. Nöbrega, Mr. Samey ended the moratorium, and Brazil has resumed interest payments. But refinancing depends on internal stabilization mea-

The inflation is largely a result of public deficits, accumulated under Mr. Sarney, that have grown into a financial cancer that now threatens to bring on a major recession and runaway inflation.

Brazil no longer can service its \$110 billion foreign debt. The internal debt level has raised fears in Brazil's capital market of a default that would undermine

"Sarney had to act now," said a Western diplomat. "He had little choice on economic grounds. But he has to find a new base of political support."

The reactions of Brazil's electorate to Mr. Sarney's new economic measures and political alignments will be measured in municipal elections in November. Mr.

# Samey and his supporters will have to face the consequences of lighting inflation through wage cuts, reduced purchasing power and job insecurity. This promises turbulent times ahead.

# **Jackson Criticizes Koch for Inciting** 'Divisive' Political Climate in N.Y.

By Maureen Dowd

New York Times Service
NEW YORK — Tired of turning
the other cheek to Mayor Edward I. Koch's attacks, the Reverend Jesse L. Jackson has put aside the polities of love and talked about the

politics of bate.
"We have received more death threats in this campaign than in all the others combined because the climate has been one that is so divisive," he said Monday, the day before New Yorkers voted in the state presidential primary.

Gerald Austin, Mr. Jackson's campaign manager, said that "half a dozen" death threats had been received since Mr. Jackson began campaigning full time in New York 12 days ago.

Mr. Jackson has been tightly guarded and has worn a navy blue bulletproof raincoat or a bulletproof vest for his campaign stops.

At a news conference Monday in Manhattan he spoke about the threats of violence in answer to a question about the mayor's retin Luther King Jr. was shot to be hoped would give him unstopps-ted. death in Memphis 20 years ago.

"In New York there has been

more divisive language than in any other state or region in the country." Mr. Jackson said.

Mr. Jackson was asked to reof King to "feather his own nest" after the assassination, wearing a blood, an assertion that has been so that I can respond 'no comment' with some degree of knowledge." disputed by some.

Jackson verbally, then others can ble momentum and dispet the attack him some other way."

Mr. Koch responded to this asnating successes and failures so far.

sertion by saying that he thought it Bui Mr. Jackson was seeking to was "a foolish statement on their derail Mr. Dukakis with an upset part." He added that he never com- victory. mented on death threats against anyone, and said he deplored the 

Jackson Wins in Delaware fact that such threats were made.

Jackson again for failing to meet defeating Mr. Dukakis. The Assowith Jewish organizations and for ciated Press reported from New not marching in a parade in honor Castle, Delaware, of Israel, "What Jackson has done With all 41 De arrogance," the mayor said.

After 44 contests elsewhere and a. for 27 percent, and Senator Albert cantankerous two-week campaign Gore Jr. of Tennessee had four del-in New York, the primary vote will egates for 2 percent. give shape of the rest of the cam-

Michael S. Dukakis of Massachu- vention May 23, where Delaware's setts into a commanding lead or 15 national convention delegates leave the race in a muddle as it will be chosen.

Mr. Jackson won the Delaware The mayor also criticized Mr. Democratic caucuses on Monday,

With all 41 Delaware precincts is not only to ignore the Jews but to reporting. Mr. Jackson had 86.5 show his contempt for them, his delegates for 45 percent of the todelegates for 45 percent of the to-tal; Mr. Dukakis had 51,5 delegates

Forty-seven delegates were unpaign for the Democratic Party's committed, amounting to 25 per-presidential nomination. It will either propel Governor selected will attend the state con-

moves to Pennsylvania next week. Based on the results. Mr. Jack-Mr. Dukakis, the overall leader son picked up seven delegates to marks accusing him of lying about in national convention delegates, the national convention and Mr. his actions after the Reverend Mar- was driving for a solid victory that Dukakis five; three are uncommit-

### THE HUSTINGS

spond to Mr. Koch's assertions that he had used the assassination was asked to respond to Mr. Koch's assertions that he had used the assassination was asked to respond to Mr. Koch's assertions was asked to respond to the properties of the p

of King to "feather his own nest" on one of its former directors, Vice President George Bush. Agency by appearing in public the morning officials say they have compiled facts about Mr. Bush's tenure at the after the assassination, wearing a bloody shirt that Mr. Jackson as-serted had been stained with King's had been stained with King's man, said: "In a general way, we try to anticipate some of your questions

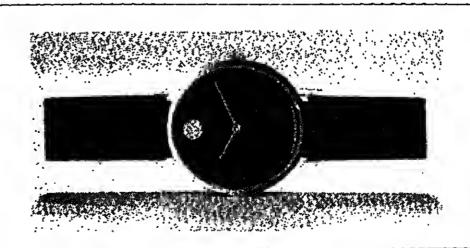
"I will not dignify the accusa-non" with an answer, Mr. Jackson replied, adding that it was "a diver-NEW YORK (NYT) — Martin F. Nolan, a reporter for the The sion to keep us from focusing on Boston Globe, has clearly won the award for the most stinging putdown the real problems of New York.

e real problems of New York."

Of Governor Mario M. Cuomo of New York.

"Instead of being a healer, Ed He called Mr. Cuomo of New York.

The called Mr. Cuomo of New York. "Instead of being a healer, Ed He called Mr. Cuomo "The Martha Mitchell of the 1980s." Mrs. Koch has been a divider, and that Mitchell, who died in 1976, was the wife of John N. Mitchell, attorney can cause irrational things to hap-general in the Nixon administration. She could not keep from calling pen." Mr. Austin said. "The mes-reporters and commenting on almost any subject — something Mr. sage he sends is: 'If I can attack Cuomo has been known to do now and then.



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By Robert J. McCartney

Washington Pest Service
BONN — A West German court convicted Abbas Ali Hamadeh of assisting in the kidnappings of two West German citizens in Beirut and gave him what observers de- attempt to pressure the Bonn govscribed as an unexpectedly severe erument not to extradite his broth-

sentence of 13 years in prison.
Abbas Hamadeh, 29, a West
German citizen who was born in Lebanon, is the older hrother of Mohammed Ali Hamadeh, who is expected to go on trial in the summer on charges of helping to stage the 1985 TWA jet hijacking in

### 2d Man Charged In Paris Bombing

The Associated Press PARIS — A man believed to be a member of the leftist extremist group Direct Action was charged Tuesday in connection with the 1986 bombing of the headquarters of Interpol, the international police

agency.

Georges Cipriani was charged by an investigating magistrate, Jean-Louis Brugière, with complicity in attempted homicide and destruction of property with explosives, according to court sources who spoke on condition of anonymity. On Monday, Jean-Marc Rouillan,

which a U.S. Navy diver was killed.

A five-judge state court in Düswere freed unharmed, and if the seldorf found Abbas Hamadeh convict exhibited sincere repenguilty of complicity in kidnapping tance and behaved unit in the seldorf found. Abbas Hamadeh convict exhibited sincere repenguilty of complicity in kidnapping tance and behaved unit in the seldorf found. Sharp Manufacturing Co. and Kyushu Matsushita (U.K.) Ltd., all based in Britain, and Canon Breseldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found and in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited sincere rependence in the seldorf found Abbas Hamadeh convict exhibited since guilty of complicity in kidnapping two West German businessmen in Lebanon in January 1987, in an

er to the United States to face trial. The court found that Abbas Hamadeh did not participate in the actual physical abduction of the hostages, but that he played an im-portant role in planning and carrying out the kidnappings. He acted trial closely, expressed satisfaction as the German-Arabic interpreter with the sentence. as the German-Arabic interpreter in the abductors' dealings with the hostages, the court said.

He also was found guilty of seeking to coerce the West German government, and of illegal possession of explosives. The defense But the U.S. official said that he mmediately appealed.

The only thing with which to confront naked violence is the un- charges - and the tough sentence influenced application of the law in were particularly surprising be a constitutional state," the statement, read by Presiding Judge said recently that the prosecution's Klaus Arend, said.

tance and behaved well in prison. panies make 4 of every 10 typewrit-

Rudolf Cordes, an employee of a pharmaceutical company, remains a hostage in Beirut. The other kidnap victim, Alfred Schmidt, an em-ployee of Siemans AG, was freed in (\$27.80) to 65.6 ECU, depending September, three months after the on the percentage of imported Bonn government rehuffed Wash-parts. The commission said parts request to extradite Moington's hammed Hamadeh.

U.S. officials, who followed the

"It is a recognition that German judicial authorities see the need to stand up to terrorism, and hand sells.

nmediately appealed. was reserving judgment on whether The prison sentence exceeded the Germans would display the years. The court suggested in a statement that it sought to underline West Germany's description with the Mohammed Hamadeh case, which is much more important from the U.S. the prosecution's request, which same resolve in the Mohammed was for a term of 11 and a half Hamadeh case, which is much line West Germany's determina-tion to resist terrorist blackmail. Stethem, the U.S. Navy diver. that he helped murder Robert D.

The verdict — guilty on all cause some Western diplomats had case did not appear to particularly The court also said that Abbas strong. The West German press re-Hamadeh's chances of being freed ported after the verdict that some

# EC Fines 4 Firms

(Continued from Page 1)

they have been conducting coordinated patrols since last fall. His Hill, after intensive consultations ers sold in Europe.

They were ordered to pay a levy statement was seen as a demonstraon each typewriter sold ranging tion of resolve to continue the Eu-

(Continued from Page 1)

ropean minesweeping effort despite the escalation of lighting. Some of the European ships had withdrawn southward to more semade in Asia make up 75 to 95 percent by value of the finished cure areas of the Gulf on Monday

The commission also ordered TEC (U.K.) Ltd., which assembles electronic scales in Britain, to pay a levy of 65.60 ECU on every unit it tained minesweepers and other warships in the Gulf or nearby wa-Spokesmen for Sharp and Canon ters since stepped up mining and other attacks on commercial ship-

declined to comment on the EC measure until they have had a chance to study it. Canon announced in November it would raise to 40 percent the local content their naval forces too closely identiof products made at its factory in France to avoid the EC charges. A spokesman for Silver Reed said the company was hasically a pressed fear the Reagan adminis-tration could engage Iran for rea-sons of its own, while Europeans

Assad of Syria is serious ab ending his feud with the PLO.

The burial of Mr. Wazir in I marketing and distribution organization, selling products either wholly made in Japan or assembled are eager to depict their minesweeping operations only as de-fense of free navigation.

The government of Prime Minisunder contract in England.

Earthquake Near Athens Reuters

typewriters.

ATHENS - An earthquake who the police say was one of the founders of Direct Action, was charged in the bombing.

on parole after serving two-thirds

West German legal journalists and measuring 4.9 on the Richter scale shook Athens and the northern city of Thessaloniki on Tuesday.

# States to exercise caution in any further retaliatory strikes. the consultations were handled, in cial at the White House to remain dicated no interest in pressing the

said, adding: "They underline the further retaliatory strikes. necessity of respecting the principle of free navigation."

Reagan Gets Backing

Julie Johnson of The New Julie Johnson of The New York

The Dutch defense minister. Times reported earlier from Wash-Willem van Eekelen, said that Euington:
The administration's decision to into Gulf waters on Tuesday, where retaliate against Iran received until they have been conducting countries.

over the weekend.

Congressional leaders, asserting invoking the act. that they were pleased with the way

dicated no interest in pressiog the administration to invoke the 1973 War Powers Act.

Under the law. U.S. military forces that are deployed in "hostilforces that are deployed in "hostilforce ities or into situations where immidrawn after 60 days unless Con-

between President Ronald Reagan, his security advisers and congressional leaders at the White House

curity adviser.

Jun Wright of Texas, the House speaker, said that at a meeting in the White House on Sunday much of congressional leaders, there was "a very frank and clear discussion" albeit speculative, of what maght occur as a result of the bounding (

the oil platforms. The generally positive response

# grum and the Netherlands it was about to launch the retaliatory stained mineral minera

By Loren Jenkins Washington Past Service

TUNIS - Yasser Arafat, the chairman of the Palestine Liberaping began last summer.

The European governments have been reluctant, however, to have at flying to Syria to hury his assassinated military commander, Khafied with those of the United lil al-Wazir until he receives guar-States. Officials in Europe have examtees that President Hafez al-Assad of Syria is serious about

The burial of Mr. Wazir in Damascus, scheduled for Wednesday. was agreed to by the PLO on Mon-day, after Mr. Assad proposed the come out of such a visit." idea to Mr. Wazir's widow, Intis-sar. Mr. Wazir was assassinated in ter Jacques Chirac of France joined in Tuesday's declaration, which his home near Tunis on Saturday by a commando unit believed to meeting of the Western European Union. But the French Foreign have come from Israel.

indirectly calling on the United to his close friend, better known as long-time capital-in-exile in Beirut. the raid.

promising to see his body lain in Jerusalem "soon, real soon."

from Tunis, Mr. Arafat was not on board as had been expected.

Mr. Arafat's spokesman, Bassam Abu Sharif, said that a decision had been made Monday by the PLO's political leadership that Mr. Arafat should not go to Damascus. "Going to Damascus or not is not im- by Israel. portant." Mr. Abu Sharif said. Criticism in Israel
"What is important is what might
An Israeli minister

Syns of letting the PLO down by defense minister and now a state of defense minister and now a state of the s doing little to prevent Israel's exter without portfolio, refused the pulsion of the organization from its

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Abu Jihad, vowing revenge and Comment From U.S. The State Department con

demned the killing of Mr. Warra an "act of poliocal assassing But when the plane that took Mr.
Wazir's body to Damascus took off
Wazir's body to Damascus took off
Wazir's body to Damascus took off about who was responsible, The New York Times reported from Washington.

The comment came Monday against the backdrop of an assumestion held by many Palestinians and Israelis that Mr. Wazir was killer

An Israeli minister capicateli criticism Tuesday over the assate Mr. Arafat and Mr. Assad split after the Israeli invasion of Beirut in 1982, when Mr. Arafat accused interview, Ezer Weizman, a Kasada interview, Ezer Weizman, a Kasada

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Set in some vague 1950s Italy, where the cast wrestles with deck-The Comment From chairs and wears an assortment of eccentric costumes designed all too The Siele Departed of the Siele Departed of the killing of the seed that it had forther school which was responsible to the seed that it had forther when we was responsible to the seed of the seed o clearly to get the laughs they seem unable to find in the text, this
"Much Ado" is full of random
ideas, none of which get developed or pursued for more than a scene or two before the cast and director get bored and wander off in search of The comment care of the hold in many falcation had be many falcation for the first action that Mr. Wait to some new insight into what the play might really be about.

ous comedy.

On one level it's simply the odd-couple wooing of Beatrice and Benedick in a plot vaguely reminiscent of "The Taming of the Shrew"; on another, it's the infinitely darker story of a murder plot and a betray-al at the altar, and on yet a third it's the farce of a comic policeman who inadvertently makes sure that all can end reasonably happily. So "Much Ado" can be all things

The interpretation of the second

By Sheridan Morley

ONDON - The opening of the

does not augur well for the rest of the summer there. A dire and shaky "Much Ado About Nothing" directed by Di Trevis betrays a breath-

taking lack of confidence in the intrinsic merits and strength of this admittedly difficult and treacher-

to all people, and its complexities require an absolute coherence of style and approach: the classic Zeffirelli fairy-light production at the Old Vic with Maggie Smith, or the Sinden-Dench revival a decade ago, set amid the hills of the Indian raj, worked so well simply because everyone had agreed what kind of a

play they were in.

The current Stratford company
has not yet acquired any kind of stabilizing unity of style or purpose. As a result this production races off in all directions, with people descending from helicopters in just one of several frantic attempts to persuade the audience that there

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Much Ado, No Point of View

ONDON - the opening season main-stage Stratford season

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BOOPSIE REUI

IN LAST NIGHT ...

might be something here worth dait fantasy is a poetic pilgrimage through worldly disillusion and The production has no real point self-doubt, and it is a fair reflection of view, and that is also often true of the current state of our theater of its spectators, since a new Strat-ford thrust stage now effectively ject should be undertaken and blocks sight lines on three sides brought to an at least partially sucfrom the from stalls. There is how- cessful conclusion not by the subsiever an adequate Dogberry from dized giants of the RSC or the Na-David Waller, and a Beatrice and tional, but by a small group of 12 working on a correspondingly mea-

At the Royal Court, a Howard Brenton season opens with a revival of his 1984 "Bloody Poetry" which I originally cheered for the waspishly witty way it avoided the The second half of Goethe's traps of the usual great-poet stage or screen hiographies ("Morning is almost four hours long (on Saturdays until the middle of May you could try to survive the whole while offering a sharp look at the eight-hour marsthon) and comes as eight-hour marathon) and comes as self-imposed exile of two romantics something of a revelation to those who set out to change the world accustomed to the shorter Marlowe and ended by destroying their own

version, in which the good doctor duly ends up in hell for having lusted after Helen of Troy.

According to Goethe, he in fact gets rescued by a band of angels at the moment of death, thereby leaving a number to death, thereby leaving a number to death, thereby leaving an enderthal before the first Hampstead production seems to be lacking from Max Stafford-Clark's Chelsea revisit. Though there is still a kind of femiing an understandably indignant mist rage in Shelley's mistress ("All Mephistopheles wondering why on earth, or even in hell, he has been mon is that you go to bed with your mon is that you go to bed with your mon is that you go to be with your mon is that you go to be with your spending so much time and money sisters"), the rest of the new pro-conjuring up dead superstars and duction has gone very soft around conjuring up dead superstars and duction has gone very soft around turning sea into land only to be the edges. As children expite and deprived at the last of his rightful wives drown in the Serpentine and wars of liberation are fought while the poets agonize over who gets to sleep with whose mistress. Brenton still seems to be telling us that in the end it was Shelley the idealist who managed to cause far more domestic destruction than Byron

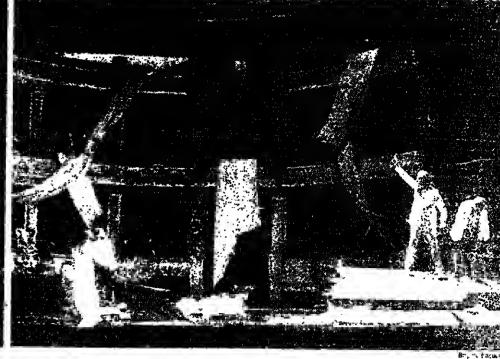
the womanizing rake. Drifting around Italy strewing the landscape with bastards and bills, Byron and Shelley are an impressive double-act, but the performances of Nigel Terry and Mark Rylance are less secure than the

YUP, HE'S HERE.

OUT BACK TO LOOK AT

THAT LITTLE POND OF HIS.





"The Ring": Giants in "Das Rheingold" are immense clowns (left); in second act of "Die Walküre," a traditional theater progressively disintegrates around Wotan.

# Wagner's Cosmos as Theatrical Myth

By David Stevens

PARIS — The gods arrive at the beginning of "Das Rheingold" in white, vaguely modern dress, carrying suiteases holding colorful theatrical robes. The giants are immense clowns surrounded by acrobats, jugglers and other denizens of the circus. Loge climbs out of a theatrical imagery. prompter's box, and Nibelheim is a Messauch and his vast workshop in the bowels of a theater where artisans of all kinds and literally, with symbols and the convert the gold of the Rhine into

musical instruments and props.

The Wagnerian cosmos of "Der Ring des Nibelungen becomes the and designed by Louis Bercut -

AELL, IT WAS

BACK BEFORE YOU WERE SAYING

Jeron

T REALLY

FOR FUN?

USED TO

has been as satisfying as the rich Mesguich and his team are oper-

ating on several levels, allegorically atrical illusion. Parallels are found between the Nordic myths and the myths of the theater. Wagnerian music drama seems to be sweeping world of the theater in this produc-tion—staged by Daniel Mesguich of the future carries the seeds of us of the future carries the seeds of its own destruction. If not all the parts fit snugly, that has much to do with

the often contradictory complexity of the "Ring" itself. No call for theatrical sleight of hand goes un-answered: Alberich's demonstration of the Tarnhelm's wonders is splendidly pulled off, and with the aid of film the gods' march up dis-tant heights to Valhalla is as lofty as the music that accompanies it.

Wotan seems to be the impresario, metteur-en-scène and leading actor of his wandering troupe. The actors arrive, get into their traditional costumes and march up the dead "heroes" thrashing around in Rhine in a ghostly procession while death spasms while eveningthe Rhine maidens in bridal dresses gowned Valkyries observe through play their games with a businesssuited Alberich.

Wotan also is Wagner himself, emerges from a spangled, tentlike for when Sieglinde tells Siegntund shelter? Who is this boy who

shared by the Nice Opera and the Theatre des Champs-Elysées in Paris for a total of four cycles. With the veteran Berislay Klobucar drawing firm and even sumptious sound from his Nice Philharmonic, and with collection of the mysterious stranger who appeared at her wedding. Wotan times reading a book, sometimes joining in the action? The music sonorous recommendation to Wotan stands firm and even sumptious beginning of Act 2 of "Die Walssound from his Nice Philharmonic," Wotan in full theatrical results of non-exercise times reading a book, sometimes sonorous recommendation to Wotan and Sieglinde launch into their duet, are they any more than a sight. and with solid if not starry casting, galia is manipulating the puppets gag to announce a "number", drasy 1Fainer the musical side of this enterprise of a miniature theater he keeps under a glass bell, thoroughly ab- swords before Siegmund finds the sorbed with his own scenario until Fricka dictates a new script and spoils his fun. He doffs his robe and does what he has to do, bring-

> gesture doing the same to Hunding. A traditional theater building is half huried in the meadow where the gods gather in "Rheingold." like a great ship about to vanish beneath the waves. Most of "Walkure" is played in from of the progressively disintegrating remains of a traditional Italian theater auditorium, with its red-and-gold decor and boxes for royalty and high society. Hunding is costumed like a respectable 19th-century hurgher. and all those people watching from the boxes, outfitted by the same costume department, must be his clan, for they all drop lifeless when

Wotan snuffs out Hunding. Some of the images fall short. The Valkyries' rock is covered with opera glasses. Who is this blond movie queen of an Erda who

real thing in the floor?

Despite the overflowing hag of theater tricks. Mesguich knows when to get out of the way of the ing a rain of spears from the flies music. In "Die Walküre," the great down on Siegmund, then with a Act I duet, the annunciation of death, and above all Wotan's farewell unfold in a recognizably traditional way, and with Kiobucar leading a spacious, broadly paced reading, the music ultimately sweeps all before it.

James Johnson's Wotan is imposing in stature and gesture, and post-Wieland style. and amplitude as the first two dramas progressed. First among the gods he was first among the mas progressed. First among the his own purposes, Mesguich has gods, he was first among equals in a appropriated theatrical myth as anwell-halanced "Walkure" cust that included Anne Evans's womanly Brunnhilde, Kathryn Harries and Carol Yahr's righteously indignant

"Rheingold" was strengthened by Tom Fox's agile, powerfully sung Alberich and Graham Clark's innovation are still strongly armed. marvelously entertaining Loge.

drasy (Falner, Hunding) were the

The staging of Wagner, and the "Ring" in particular, has survived several epochs, from the compos-er's own 19th-century naturalism through his grandson Wieland's revolutionary, myth-centered abstractions. Before the turn of the century George Bernard Shaw had already suggested that top hats, factories and villas were the correct setting for a socialist analysis of mid-19th-century industrial sociery, and beginning about two decades ago that turned out to be the

other way of looking at Wagner's gigantic allegory. With this staging, and with a new one due at Bayreuth and moving pair of sihling-lovers is about to be turned. The possibilities are probably as in the possibilities are probably as interesting the possibilities ar "Ring" itself, and the lusty clash of cheers and boos that greeted Mesguich after "Die Walkure" shows that the camps of tradition and

"Der Ring des Nibelungen," Thèpart magician, part old vaudevil- àtre des Champs-Elysées, Paris: lian, called in by impresario Wotan "Götterdönmerung," April 22, 25.

OF THE

OTHERS

# East German Dilemma: Freer Travel Increases Voyagers' Expectations

Instead, by giving large numbers of East Germans a taste of life in the West, the new policy has raised expectations at home and thereby

encouraged discontent to some de-

gree, according to government and private specialists in West Germa-ny. They also believe that many

people have applied to emigrate after returning from their visits.

"The increased travel has had a mixed effect," said Wilhelm Bruns, head of the Department of Foreign Policy and East German Research

at the Friedrich Ebert Foundation in Bonn. "It has provided a vent to

release dissatisfaction in East Ger-

many. But it leads people to want more, to ask for more."

In this way, the easing of travel restrictions may have contributed

to a rise in public protests in East

Germany since last summer, according to the Western analysts.

An East German citizen still needs to satisfy many bureaucratic

regulations to travel to the West.

GENERAL NEWS

By Robert J. McCartney

Washington Post Service BONN - The East German government, which is allowing record numbers of its citizens to visit West Germany, is relieved that they are returning home but faces the prospect that the freer travel policy could be destabilizing by whetting desires for additional lib-

In the past two years, for the first time since the Berlin Wall was built in 1961, East German citizens be-low retirement age have been al-lowed to travel to West Germany and West Berlin for as long as two weeks at a time to visit relatives.

Previously, the East German government forced all citizens, with few exceptions, to wait until they retired before granting them per-mission to travel to the West. The authorities seared that people would not return after passing beyoud the concrete and barbed-wire border barriers and that the society would lose the skilled workers that

The response to the easing of restrictions has been overwhelming. There have been about 1.7 miling. There have open about 1.7 malion visits to the West by persons below retirement age in the past two years, a number that surpasses the combined total of such trips from the preceding 24 years, according to West German government.

The government also is allowing more trips to the West by retired persons, and the number of such visits rose 25 percent in 1987 to 2.2 million. It is estimated that about one out of every six or seven East Germans visited West Germany or West Berlin last year.

The much-feared "hrain drain" has not occurred. More than 99.5 percent of the visitors have returned to East Germany, according to the Bonn and East Berlin gov-

But that does not mean that East Germans necessarily are enthusiastic about communism at home or disappointed by the West. A traveler below retirement age normally must leave behind a spouse, child or other close relative as collateral

to ensure his renum. Moreover, the new policy apparently has failed to achieve what Western analysis believe was a lop objective: to satisfy East Germans desire for travel and, thus, to reduce the number of people who apply to leave the country perma-



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The original policy shift, adopted in February 1986 but never formally announced, is the most significant relaxation of curbs on East -Herald- Eribune. —.

ı	nificant relaxation of curbs on East German travel since the govern-	International Herald Tribune, 181, Avenue Charles-de-Gaulle.	Piecae ond	a the reduction	December	pton prio + 31, 198	selected.
	ment decided in 1964 to permit	92521 Neutly Cedex, France.	Country	Currency	1 year +52	6 mas. + 26	3 mos. +13
	retired persons to come and go rel- atively freely. It is widely believed	Please check the subscription			SQUES	SSL65	exes
	that the government secretly hopes	term you desire:	Austres	A Sch	4,900	2,700	1,500
	that retired persons will leave East	52 extra issues	Belgium	B.fr.	11,500 2,700	6,300 1,500	3,400 830
	Germany and stay in West Germa-	with a 12-month subscription	Dermark	D.Kr.	1.830	1,000	550
	ny permanently because then East	(364 issues in off)	France	F.F.	1,600	880	480
	Berlin would be relieved of the bur-	26 extra issues with a 6-month subscription	Germany		600	330	182
	den of paying their pensions and	(182 issues in off)	Great Bri		135	74	41
	health care.	☐ 13 extra issues	Greece	Dr.	25,000	14,000	7700
	The shift in travel policy has	with a 3-month subscription	Ireland	EIR	155	85	0
	been hailed in West Germany as a	(9) issues in all)	Roly	Lre L	400,000		
	major contribution to relieving the	My check is enclosed	Lumembou		11,500	6,300	3,400
	pain of Germany's four decades of	LIMY CROCK & GLOCKED	Netherlan		660	365	200
	division. About half of the 17 mil-	Please charge my:		or) N.Kr.	2000	1,100	600
	lion citizens of East Germany are	☐ Access ☐ Amex	- sefect		2,500	1,400	700
	believed to have relatives in the	Diners Club Eurocard	Portugal	Бъс.	26,000	14,300	7,900
	West.	☐ Mastercord ☐ Visa	Spoin loir		31,000	17,000	9,30
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	accomplished by what amounts to		Sweden k		2000	1,100	600
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	and 60 for women, always had been	Card expiry date		d 500 \$		260}	145
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	West Berlin on "urgent family	Card account number	Ļ		620]	340	190
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	gency" of such business. Today, it	Address					
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	to see a close relative such as a	Gry	_ Country	<i>-</i>			
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	An East German citizen still	** At these roles, you can get early marring he	and delivery	in the folk	mig die	* Otto, \$1	cvenger.

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# Gunman and Leader

Khalil al-Wazir, or Abu Jihad ("Father of the Holy War"), lived by the gun; he had one in his hand, in fact, when be was assas-sinated in Tunis, reportedly by the Israelis. As the number two man in Yasser Arafat's assurances that a Palestinian state would PLO and the head of its main military arm, leave a place for Israel. Whether this was his, he qualified as a terrorist, someone using violence indiscriminately, against civilians and for political effect. He believed that armed struggle in this form was essendal for Palestinians claiming nationhood. There can be no loose romanticizing about the man.

Mr. Wazir was also something besides a terrorist. He had a second role. He had established himself as a respected leader of his people and as one who personified their dream of national redemption in a land of their own. This is the difficult but undeniable fact about the PLO. It uses terrorism and, at the same time, evidently seeing no contradiction, presumes to speak for a people's dignity. It is hard to disentangle the two aspects, since they reside in the same organization and, here, in the same man. The sponsorship, of and engagement in unspeakable acts of terror can only undermine the cause in which these acts are undertaken, while the cause itself and the eloquence with which some practitioners of terror defend it prompt people who should know better to fits of sendmental rationalization of what is going on. In Palestinian circles, although certainly not everywhere else, Mr. Wazir had a repu-

tation as a "moderate." He was said to be the coordinator, playing catch-up, of the current unarmed uprising. In talks with Western journalists, be was given to broad or still is Mr. Arafat's, true view, however, has to be considered as unresolved. Other of their political expressions point to a policy in which there is no place for Israel at all.

Obviously the easiest way for Israel to deal with the ambiguities of Palestinian nationalism is to finesse the question of the Palestinians' true political identity and simply to go ont and get the terrorists. The response to the murder of Mr. Wazir, however, indicates the limitations of this approach. The West Bank and Gaza exploded in rage, and in the ensuing protests 14 or more people were killed by Israeli soldiers.

Palestinians are outraged at the thought that not only does Israel refuse to acknowledge their leaders, it kills them when it can. Others are left to wonder whether there are any leaders the Palestinians can put forward who are both able to speak for their people and acceptable, as nonterrorists, to the Israehs. The latest sequence tightens this question and underlines the urgency of the American peace initiative, which has not found an answer but which is the one diplomatic operation actively looking for one.

— THE WASHINGTON POST.

## A Flawed Trade Bill

Congress's Democratic leaders have decided on a blunt showdown after three years of wrangling over the foreign trade bill. They plan to send the president a final version with one controversial amendment that he flatly rejects. The truculence on both sides is regrettable. The result may be no trade bill at all, and a deplorable policy vacuum.

The final dispute concerns an issue only partly relevant to trade policy. It would require businesses to give 60 days' nooce when they anticipate large layoffs or when they plan to shut a plant. Organized labor insists on this and the three Democratic presidential candidates have jumped in with last-minute support.

Business organizations insist that it be deleted, and the president threatens to veto the whole bill if it is oot. What a pity that would be; there are much better reasons to reject the bill as it stands now. Representative Dan Rostenkowski and Senator Lloyd Bentsen, the two men principally responsible for trade legislation, have made valiant efforts to meet administration objections. Under their guidance, congressional conferees have dropped many of the most protectionist parts of the original House and Senate bills - but many remain.

The worst is a formula to crack down on imports from countries whose import curbs or export subsidies are perceived to be "unfair," even while America cootinues to purfeature would apply U.S. penalties against any foreign company that violates its own government's strategic export controls. Imagine the outrage in Congress if foreign governments tried to punish the many American companies that violate these controls.

Another offensive provision would limit the freedom of foreign concerns to operate in the U.S. government bond market, just when the United States oceds all the foreign capital it can get. Other provisions would unwisely limit the president's authority to decide whether it is in the national interest to curb imports of specific foreign products. These are out the only offenses in the bill, but they suffice to make the point that Congress should try again.
The New York Times has been on both

sides of the debate over the "plant closings" amendment. Last summer we argued that the Senate's final version was reasonable, but recently we called it an encumbrance. There is more symbolism than reality to this issue now, but we were wrong to include it among provisions that warrant a veto. On reflection, we are persuaded that businesses too often lay off employees with little or no warning, Additional regulation will not make America more competitive, but the proposal in the foreign trade bill could, without undue burden, help employers become more bumane.

- THE NEW YORK TIMES.

# Playing With La Prensa

One more small but pointed lesson in vide or to withhold, Indeed, in the fuss the arbitrary power was administered by the Sandinists the other day, and once again the turned to La Prensa and a private American victim was La Prensa. For 15 months, until last October, this vibrant opposition newspaper had been closed down, and earlier this month it was closed down again, this time tide the newspaper over until its next schedment of newsprint. It was lost on no one that this was happening just on the eve of the first broad negotiations between the Sandinists and the rebels in Managua, talks that are meant to define the terms under which the current temporary cease-fire will be converted into a permanent political settlement of the country's ocarly decade-long civil war.

One can guess that, by denying La Preasa the newsprint, the Sandinists meant in general to show who is in charge and in particular to silence the opposition at a critical moment in Nicaragua's passage. The deeper message conveyed, bowever, is the impossibility of relying on the existing Sandinist structure to ensure a fair political future for Nicaragua.

The system the Sandinists now run gives the party extraordinary control over the levers of power, including the press. Newsprint, for instance, is the Sandinists' to pro-

other day, once some attention began to be organization offered to send down an emergency ration of newsprint, the Sandinists suddenly came up with a supply sufficient to claim credit for this benefaction, which they said was not formally required of them under the prevailing newsprint allotment scheme. The Sandinists do oot deserve credit.

Nicaragua deserves a system in which the freedom of the press does not depend on the discretion of the Sandinists. A system that makes one party — a party which is demanding a leading role, no less — the looe arbiter is by definition a system in which freedom of the press does not exist. No Nicaraguan's freedom should depend on bow the Sandinists gauge the political winds when they get up in the morning. Real freedom can exist only when it is institutionalized in a political system that has a built-in respect for the press, for a multiplicity of parties and for rules of law that ensure an open and equal competition among them. -THE WASHINGTON POST.

### Other Comment

### The Real Victims in the Gulf

It is not the incidental damage to outsiders, who know the risks of being in the Gulf, but the attrition of hundreds of thousands of ordinary Iranians and Iraqis, who have had no choice about their exposure to war, that cries out for effective intervention. It is time for the Security Council to try again, not because of [Monday's] elashes between the U.S. and Iranian navies but to seek an end to one of the nastiest conflicts since World War II. Against the appalling background of slaughter on a scale which for the two countries represents two world wars rolled into one, the amour propre of a superpower with a hole in its boat seems rather petty. - The Guardian (London).

American actions have given the Soviet Union the entry to the Gulf which it had long sought and failed to find, and have heightened the possibility of a superpower confron-

tation in the area. Both Iraq and Iran are prizes in the geopolitical struggle being waged, but by adopting such a forward pol-icy while failing to define its objectives America bas given Moscow the advantage. - The Independent (London).

### A Korean Opportunity Lost

South Korea's April 26 legislative elections will continue to find the opposition parties divided. South Korea's nascent democracy would probably benefit by having legislative checks oo executive power that opposition control of the National Assembly could provide. The fault lies with those politicians who place their personal interests ahead of the national interest that a unified and responsible political opposition would serve. South Korea's struggle toward democracy is not being helped by this kind of egoism and stubbornness.

- The Los Angeles Times.

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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, Prance. Tel.: (1) 46.37.93.00. Telex: Advertising, 613595; Circulation, 612832; Editorial, 612718; Production, 630698. Directeur de la publication: Walter N. Thayer.

Directeur de la publication: Watter N. Thayer.

Editor for Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511. Tel.472-7768. Th: RSS6928
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S.A. au capital de 1.200.000 F. RCS Nanterre B 732031126. Commission Paritaire No. 61337
6 1988, International Herald Tribune. All rights reserved. ISSN: 0294-8052.



## **OPINION**

# Fractured Afghanistan Needs UN Help

WASHINGTON — The new Afghanistan that will emerge after the Soviet withdrawal will be a minefield of dangers and uccertainties for both superpowers.

The biggest winners in the war are heavily armed falamic fundamentalist groups that espouse creeds ranging from Saudi Arabia's Wahhabi orthodoxy to Ayatollah Ruhollah Khomeini's brand of Shia. Fundamentalist leaders will claim that Islam has driven one superpower from Iran and now another from Afghanistan.

In the Afghan power struggles ahead, Washington will confront a monster of its own making. Most of the \$2.1 billion in U.S.-orchestrated weapons aid to the Afghan resistance has gone to

A new regime is necessary in Kabul if the withdrawal agreement is to stick.

fundamentalist factions, previously a marginal ele-ment in Afghan society, at the expense of more influential mbal forces linked with the nonfundamentalist Afghan Moslem clergy. Impressed with the discipline and zeal of the fundamentalists, the Reagan administration has disregarded the shrill and-Americanism of their principal leaders.

What appears to be emerging is a complex struggle in which fundamentalist and tribal factions fight each other as well as the Communist government in Kabul. Unless both superpowers back a United Nations effort to oegotiate a collision assistant the Soute mithely to be the superpowers as the soute of the south the soute of the south th coalition regime, the Soviet withdrawal could be followed by a new, bloodier version of the civil war that led to the occupation eight years ago. In my view, Moscow expects the Communists

to survive as a political force. While they might

not prevail, in the Soviet assessment, they will be strong enough in key cides and towns to prevent a countrywide takeover by the fundamentalists. The unpopular Communist government has an administrative presence in only 7,000 of 26,000

Afghan villages. But to assume that it will collapse once Soviet forces begin to leave is quesdonable. More than 350,000 Afghans are on the Soviet-subsidized payroll of the Kabul government. And the Afghan Communist apparatus has grown from 8,000 hard-core believers in 1978, when the Communists took power, to more than 40,000 today.

and modernizers. Many party activists come from once-submerged social groups, including women, and will not easily give up their new status.

Soviet diplomats say Moscow would welcome a "neutral" interim coalidon government dominated by centrist Afghan leaders not identified with Communists or fundamentalists. But the Soviet Union wants such a government to include nominal Communication and communications and the second status of the second secon

Iran-based, are complicated by internecine con-flict within Sunni ranks, especially between funda-mentalist and tribally based factions.

in the Hazarajat region of north-central Afghani-stan. Of the seven major Sunni groups supported by Pakistan, four are fundamentalist.

hy a symbiode relationship with tribal chieftains. By contrast, the fundamentalist groups, preaching more purist Islamic doctrines, are seeking to destroy the tribal system as incompatible with their concept of a centralized Islamic state linked to a pan-Islamic revival. Rejecting Alghan nationalism, they argue that Islam knows oo borders. They oppose most of the modernization measures initiated by previous regimes, especially those liberalizing the status of women.

While the three nonfundamentalist resistance

On a Kabul visit in 1984, I was reminded repeatedly that dedication and a patriotic self-image are not a monopoly of the resistance. Af-ghan Communists see themselves as nationalists and modernizers. Many party activists come from

nal Communist participation and to treat the Communist Party as a legal party with the right to compete in future elections. Moscow could then say that it had not abandoned its Afghan clients. Despite strife between their Parcham and Khalo feetings the Communistre measurements to be Khalq factions, the Communists may prove to be more disciplined and united than the resistance alliance. Cleavages between Pakistani-based Sunin resistance factions and Shiite factions, primarily

Iraman support has been centered in one Sunni group, the Hezb-i Islami, and two Shiite factions

The established clergy is identified with the Hanafi school of Islamie law and various Sufisects. The power of the local mullah is reinforced

groups work closely with the Pashtun tribes, Afghanistan's dominant ethnic group, the funda-mentalists are rooted primarily in the Tadzhiks and other ethnic minorities. So although they have received the lion's share of foreign aid, they do not

By Selig S. Harrison

have large territorial strongholds inside the country except in the Tadzhik-dominated Panjshir Valtry except in the Tadzhik-dominated Panjshir Valley, Herat, Nangrahar and the Hazarajat region.

Numbering at most 1,100 in the early 1970s, the Afghan fundamentalists faced severe repression under King Zahir Shah and his successor, Lieutenant General Sardar Mohammed Daud. In 1975, most of them fled to Pakistan. There they linked up with the Interservices Intelligence Directorate, staging raids against the Daud regime, which was then at odds with Pakistan.

This link made them Pakistan's favored Afghan proteons after the 1978 Communist takenyer. Nur-

proteges after the 1973 Communist takeover. Nurtured by aid from the United States as well as from fundamentalists in the Middle East and Pakistan. Afghan fundamentalist factions have grown to number about 15,000 activists.

Ammosities dating to the Pashtun-dominated monarchy are affecting the talks on a coalition government. Fundamentalist leaders bitterly op-

pose any role for the ex-king in a new regime.

Until the early 19th century, Afghanistan embraced the Pashtun areas of what is now northwest Pakistan. The British Raj annexed the areas and in 1947 handed them over to the new Pakistan govright to rule over the disputed territory.

Zahir Shah, now 73 and living in exile in Rome, ruled for 40 years until his ouster in a 1973 coup. He continues to enjoy wide popularity as the symbol of a period of relative stability.

The king's support among the Pachtra major-

The king's support among the Pashtun major-ity, including most refugees and most tribal resis-tance commanders, gives him a role in the formadon of a coalition government. He has agreed to give a new regime his blessing if the presidency, the armed forces, the secret police and some key ministries are under oon-Communist control. In July 1987, the United States and the Soviet

Union approved a secret memorandum prepared by the United Nations mediator, Diego Cordóvez, outlining plans for a regime that would "not be dominated by any one party." Moscow told Mr. Cordovez that it would belp bring about a coalition on Zahir Shah's terms. Mr. Cordovez then held a series of exploratory meetings with the ex-king and with other Afghans. But the offer was rejected by fundamentalist

leaders, who demanded a government under their aegis with no Communist participation.
Siding with fundamentalist leaders in resistance
power struggles, Pakistan has blocked efforts by
Zahir Shah's supporters among the Afghan refu-

gees to organize rallies in his favor.

Moscow, Washington, Islamabad and Kabul issued a joint declaration last week pledging to support Mr. Cordovez in a renewed effort to "facilitate" Afghan negotiations on an interim government. A new regime would be necessary to make the UN agreement stick in the uneasy aftermath of the last-minute U.S. compromise with Moscow on Soviet military aid to Kabul.

Moscow and Washington have agreed, in effect, on a fragile aid moratorium of unspecified dura-tion. Before the withdrawal starts, both sides will give their clients enough arms to last for the withdrawal period and will then suspend aid. But the United States has said that it reserves the right to violate the ban on its aid in the UN agreement if

Moscow gives new weapons to Kabul.

This "positive symmetry" formula will permit the withdrawal to go forward, but it leaves the future murky. The accord may well collapse later amid mutual recriminations and intensified fighting - unless the Communist regime is replaced.

The writer is a senior associate of the Carnegie Endowment for International Peace, and author of "In Afghanistan's Shadow." He contributed this comment to The Washington Post.

#### Australia: Hawke May Be Losing the Common Touch country's large external debt over the By Paul Kelly

CANBERRA — Nine months af-ter Bob Hawke won a record third term as prime minister of Aus- by the defeat of the state Labor gov- the discontent is easy to identify. tralia, the chimate has soured for his
Labor government. The electorate tralia's biggest slate and the party's sitioo as it confronts the cootradicpayments problem by seeking "re-

DIPLYMACY PREVAILS IN AFGHANISTAN

tionwide swing in voter opinion against the Labor Party. The beneficiary has been the oppo-

sition coalition of Liberal and National parties, reconstructed uoder the Liberal leader, John Howard. The cooservative coalitioo tore itself apart last year, campaigning under separate banners in the July election. That was a key to Labor's victory.

The current trend against Labor

results from economie hardship in the cities and political blunders by the government, not from any newfound confidence in the opposition. But the trend is powerful, constitut-ing the Hawke administration's gravest test since it came to power in March 1983 and undertook a remarkable strategy of governing with the support both of financial markets and of the trade union movement. Two recent federal by-elections revealed a swing against Labor of about 10 percent. This was reinforced

WELLINGTON, New Zealand

After pushing through radical reforms in the last few years, the

Labor government in New Zealand has finally exhausted its supply of voter good will. At an all-time low in

opinion polls — 26 percentage points

behind the opposition National Party
— Labor will not have an easy time

regaining the public confidence that

swept it back into office eight months

ago for a second term with an io-

creased parliamentary majority.
The causes of Labor's unpopular-

ity are partly economic. Changes in-

troduced by Roger Douglas, the fi-

nance minister, in the government's first term, from 1984 to 1987, dra-

matically improved productivity and

management in the rivate sector. But they also burdened business with

high interest rates and a stronger New Zealand dollar, making it hard-

er to sell exports. Financial deregula-don encouraged corporate specula-

tion in the stock market, based

heavily on borrowed money. This

compounded the severity of the Octo-ber stock market plunge, badly shak-

ing business confidence.

Registered unemployment, now at a 50-year high of 7 percent of the

work force, is rising rapidly. Interest

rates for home loans are around 17 percent. But interest rates and the

Much of the damage to the govern-ment was self-inflicted; it has been

wracked by dissension recently. This

inflation rate are coming down.

has felt a decline in living standards, traditional stronghold. Labor candiand there is evidence of a deep, na- dates there received 9 percent fewer votes than in the last election. Labor has cause for alarm: Blue-

collar areas are turning against it with a vengeance. And Bob Hawke's electoral magic is fading. He is increasingly criticized both inside and outside the party for being complacent and remote. Critics say he has lost the common touch, a troubling allegation for a Labor leader.

Mr. Hawke insists he will lead the

party into the next general elections due in about two years. Most of the party supports this decision, but a as a better economic manager than its minority wants him to retire this year in favor of Paul Keating, the treasurer. Mr. Keating is the chief architect on reforming attitudes and institu-

of the government's economic policy.

There has been internal fighting over attempts by senior economic ministers, led by Mr. Hawke, to open government enterprises. Critics say Labor is losing its idealism.

New Zealand: Labor at Its Own Throat

By Colin James

form proposals including the intro-

duction of a flat-rate income tax of 23

percent, low for New Zealand. The

announcement was made by Mr.

grain of Labor Party ideology, which

demands a progressive income tax as a means of redistributing income. Prime Minister David Lange said he

would not approve the plan. Mr.

Douglas, who was in Europe, was not consulted. The finance minister flew

bome and waged a two-week battle in public against the prime minister.

The resulting compromise will still cut taxes heartly. The corporate rate win ran from 48 percent to 28 per-

cent, and the top marginal rate of income tax from 48 percent to 33 percent. Mr. Douglas won more than he lost. But the display of disunity

among senior ministers undermined confidence in the government. More

sell-off, the government said the state-owned Petroleum Corp. of New

Zealand would be sold to British Gas.

Some government back-benchers were so incensed that they boycoited

a parliamentary debate on the matter. In the end, the government sold Petrocorp to a New Zealand firm. The back-benchers also objected to

the first draft of a bill to apply private

In February, as part of its assets

factionalism followed.

began with an announcement in De-cember of a series of economic re-state sector. Government employees

The idea of a flat tax cut across the

Douglas and five other ministers.

the way for limited privatization of

tion between its First World living standards and its commodity-dependent Third World export base.

Australia was living beyond its means in 1985, when a decline in world commodities prices forced a heavy devaluation of the Australian dollar and a loss of national income. The government had to adopt policies of economie restraint, including wage increases below the inflation rate, real cuts in government spend-

ing and high interest rates.

To its credit, the average are has adjusted to the crisis, it is widely seen recent prodecessors in office, of both the right and the left. The emphasis is tions to secure a more productive Australia. It will be a long battle.

The current account deficit as a proportion of gross domestic product is 4 percent, the second highest in the Organization for Economic Cooperation and Development. Labor eco-The economic dynamic beneath nomic policy aims to stabilize the

mounted a campaigo of protest

marches and strikes. The legislation was passed late last month, but only

after many changes. Foreign Minister Russell Marshall objected to big staff

cuts, saying the reorganization of the

ers feared the government intended

to apply free-market economic prin-

ciples to welfare policy.

A consultative committee's recom-

mendations for major changes in

bealth administration, made in a re-

port this month, provoked heated de-

bate. Other reports, on education and

on social policy, are due next month.

incications that social welfare pro-

But criocism has been softened by

Business now worner that economic

gives way to renewed growth this year.

1990. The Labor government has time

to recover lost ground. But it must avoid another bout of bickering or

The writer is a political analyst for the National Business Review in New

Zealand. He contributed this comment to the International Herald Tribune.

another serious economic serback

Elections are not due until October

state sector had to stop.

next few years, then reduce it. The government's political strate-

straint with equity." An accord with the unions has helped moderate wage increases; oew taxes on capital have also been introduced. Yet the "restraint with equity" theme is now largely discredited. The government is widely seen as uncaring about the people's problems. With a touch of hyperbole, Barrie

Unsworth, the losing Labor premier of New South Wales, complained that Mr. Hawke spent too much time "dressed in black tie, hobnobbing with representatives of capitalism." er the real problem is policy or image. Mr. Hawke and Mr. Keating have ruled out any weakening in economic policy, but they also have said that the days of cootinued real wage cuts are over. They are marketing hope.

But while the process of economic adjustment in Australia is a longterm one, the current mini-boom in commodity prices is underwriting a more buoyant economy with falling interest rates, declining inflation and unemployment below 7.5 percent. But the public remains skeptical. General elections are still far away.

Labor's best prospect lies in continued opposition disunity. The Liberal and National parties have revived last year's split over introducing indirect taxation. Nobody can be sure that they will not self-destruct again. The writer is the national political

cohumnist for The Australian newspa-per. He contributed this comment to the International Herald Tribune. Mr. Douglas had been pushing hard for improved efficiency in social spending, and some Labor support-

> LONDON - Primroses, sweet fresh primroses" was the cry which echoed

worn to commemorate the seventh angrams will be tightened up without being radically restructured. worn to commemorate the seventh anniversary of the death of Lord Beaconsiled [Benjamin Disraeli], and the
air was scented with their delicate perfume. Ladies in their carriages carried
large bouquets. Men wore exaggerated
buttonholes of the pale yellow bloom,
and the flower shops were magnificent
to behold, showing rich designs of the
great Prime Minister's favorite flower. policies may be revised. But Mr.
Douglas is still firmly in charge of the
economy, and confidence in the government should begin to revive. The
revival would be hastened if, as most
analysts expect, the current recession

PARIS - The two children of Mme.

terday [April 19]. Workmen seated on the other side of the road had witnessed the scene, and one of them, a road-mender named Clairin, conrageously jumped into the river and dived several times in the hope of reaching the automobile, but his efforts were in vain.

battles in modern Oriental history is developing in southern Shantung, where the Japanese are concentrating for a renewed drive against Suchow, key junction of China's two strategic railroads, according to reports today.

One million Chinese, mostly fresh troops from the Hankow area are being rushed to Yihsen, north of the Grand Canal, while the Japanese are pouring reinforcements all along the southern border of Shantung at the governess, Miss Annie Sims, were drowned when an automobile in which they were travelling fell into the Seine at Neuilly, near Paris, yes-

# The Iranians Prepare the $_{\it r}$ Chirac Card

By Jim Hoagland

PARIS — Promises made during the heat of a political campaign commit only those who believe them, the funniest man in French politics liked to say before he became interior minister and a key figure in the comliked to say before he became interior minister and a key figure in the coming presidential elections here. Now Charles Pasqua is making promises instead of jokes in an effort to free the last three French hostages in Beirut and tip the election to his patron. Prime Minister Jacques Chirac.

Mr. Pasqua is making his promises in secret negotiations between his operatives and Hezbollah, the Lebanese Shitte radical group holding French

Shite radical group holding French and American hostages, as well as with authorities in Tehran who con-

The last wrinkles in the deal were ironed out Friday in Istanbul when Mr. Pasqua's chief operative, Jean-Charles Marchiani, met with a high-ranking official of the Iranian Fi-nance Ministry and was assured that the bostage release was still on track.

U.S. intelligence has been kept advised of the Marchiani mission. Two

American hostages, Terry Anderson and Joseph Cicippio, are said to be held with the three French hostages. The pattern of Mr. Marchiant's contacts has established that Islamie Jihad, which purports to be a separate organization, is only a signature for Hezbollah, and that Iran's control over Hezbollah is tight. If the French hostages are freed, it will be because Tehran wants it to happen.
Should democratic governments

deal with terrorists to get hostages freed? Ever since Oliver North's efforts to free American hostages in Beirut went awry, Washington has sternly counseled other nations not to follow the American example. But the French are on the verge of succeeding where North & Co. failed. That will double the heartburn in Washington if the deal comes off. The sudden escalation of tension in

the Gulf or the outcome of the hijacking of the Knwaiti airliner that was flown to Algiers could still block the arrangement or even lead to disas-trous consequences for the hostages in Beirut. But Iran's increasingly desperate need for money, its military reverses this week and the looming French election seem to make this a deal whose time has come. Mr. Marchiani, a tenacious Corsi-

can who engineered the release of two French hostages last November, has spent months meeting with the Iranians and their Lebanese proteges. Promises made in that earlier affair, that France would immediately make a \$330 million payment on an outstanding loan and would release an Iranian Embassy official being held

in Paris, were promptly carried out.

After the Istanbul meeting, Mr.

Marchiani slipped back to Paris to
monitor news of the Kuwaiti airliner. The apparently coincidental hijacking by a different section of Hezbollah on April 5 derailed an earlier agreement. that called for the hostages to be handed over to Mr. Marchiani in Beirut on April 9. The captors told Mr. Marchiani that they could not liberate the French hostages while their "brothers" aboard the aircraft were "in danger."

The deal negotiated in Beingt, Da mascus and Istanbul over the past three weeks, as described by a source close to the negotiation, does not involve French arms shipments to Iran. But Washington fears it may involve third countries making such deliveries.

The Iranians have won a package agreement on restoring diplomatic re-lations with France. It calls for repayment of the final portion of the disputed \$1 billion loan plus some interest; a procedure for dealing with French ousiness claims against Iran; and the eventual release of three men jailed 1980 on the life of Shahpour Bakhtiar, the shah's last prime minister.

Mr. Marchiam's aim is to have the hostages home before the May 8 final 1, vote in the presidential election, as a boost to Mr. Chirac, who now appears certain to face President Francois Mitterrand in the second round.

Mr. Chirac's other advisers are divided over whether a return of the hostages now will help or hurt their can-didate, who has been making steady progress in the polls against the neavily favored Mr. Mitterrand. But Mr. Pasqua and Mr. Marchiani are pushing ahead on their own.

If they succeed, they will have persuaded the Iranians to play the Chirac card in this election, and to play it in advance. But all the international rebounds and domestic uncertainties such a deal could unleash must have Mr. Chirac wondering about the adage that warns of the dangers of havmg your prayers answered. The Washington Post.

# 100, 75 AND 50 YEARS AGO

1888: Recalling Disraeli

through the streets of London, from one end to the other. The city was turned tasks a green of princeses.

1913: A Seine Tragedy

Isadora Duncan, the famous dancer
— Sadie, aged six, and Patrick, aged
three and a half — and their English

1938: Battle in China SHANGHAI - One of the biggest

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**OPINION** 

# Pare the irac Card

Jim Hoagland Promises made done at of a political campa in French political campa at a key figure in the operation in the campa as making promote a political campa at a campa at

ebauese abductors ebanese abductors.

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official of the Iranian Fr
inistry and was assured the
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the Marchiani mission. In
I hostages, Terry Andrea
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he American example be sch are on the verge of security where North & Co. faled ill double the heartburn gion if the deal comes off. seden escalation of tensorie or the outcome of the high he Kuwani airliner that a ) Algrers could still block the ment or even lead to disk. Disequences for the hosting it. But fram's increasingh de. need for more, its minar, this week and the loomen election seem to make the and time has some. Marchani, a tenacious Comrengineered the teleberging hossages that November his amily, meeting with the lim

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# **But What Kind of Cabinet** Would the Candidate Pick?

By A. M. Rosenthal

N EW YORK — Strange people, Americans. We insist on knowing everything about a presidential candidate except one bitle item - whom he would put in posts of power to run the country. You would think this is a matter of some importance, one that would pique

people's curiosity and perhaps even in-fluence the way they vote. But although we Americans demand all his thoughts on every issue, want to examine every tax return and peer eagerly into his sex life, we hardly bother to ask what kind of people a candidate plans to appoint to help him spend taxpayers' money, protect the national security and strive for progress and tranquillity at home. Administration after administration

#### ON MY MIND

has shown that the president of the United States can be no more efficient than the talents and experience of his senior officials allow.

Almost every member of the cabinet of the United States runs an operation with more employees and a bigger budget than do the chiefs of state of most members of the United Nations.

The impact of the top people in goverument goes far beyond management duties, of course. The appointment, for instance, of an attorney general with deep knowledge of the law and a profound sense of American ethics can inspire the entire legal system and give moral purpose to the whole government. The very naming of an attorney general because he is the president's brother or political cromy creates cynicism throughout the land, which time usually justifies.

The president sets the military, securi-ty and diplomatic agenda of the United States — at least he is supposed to. But every president seeks the advice of his secretaries of state and defense - or at least be is supposed to.

The character and attitudes of key members of the cabinet can often decide where the country goes. Secretaries George Shultz and Caspar Weinberger decided it was in the country's best inter-ests to swallow the humiliation of being

#### The President's Disloyalists

WHAT strikes me about the Larry VV Speakes affair is not that those banalities that President Reagan was said to have intered to Mikhail Gorbachev were fabrications. What strikes me is the president's seeming indifference to what Mr. Speakes had done, and what it says about presidentiality: the necessary abili-ty to impose discipline, to inspire loyalty, to recruit honorable and trustworthy aides and subordinates and to instruct them, if need be, on the commands of public service. The performance of "kiss and tell" disloyalists like Larry Speakes is something for voters to think about. - Philip Geyelin, The Washington Post.

ignored on Iran-contra and even being cut off from information. Henry Kissinger and Cyrus Vance might have decided it was in the best national interest to resign, which could have changed history.

Judge William Webster seems to regard running the CIA as carrying out intelligence work required by national interest and the president's foreign policy. William Casey used the job to shape and manipulate foreign policy -quite a difference.

Cabinet members dealing with economics have power that is world-ranging. Donald Regan ran the Treasury one way, James Baker, also a Reagan ap-pointee, runs it another. Felix Rohntyn would have his own ideas. The differences among the three would affect every borrower, consumer and business man in the country and the way the

nation is seen and felt abroad. Once in a while a reporter asks a candidate about cabinet jobs. Sometimes he gets a vague answer, often he is brushed off as if the very inquiry were less majests. Of all the candidates, Jesse Jackson gives the most interesting re-sponses — including that be might bring

mmy Carter back somehow. But carefully thought out statements on possible cabinet choices need to be built into the campaigning process. If voters and the press showed they were as interested in who was in the candidate's mind for powerful offices as on his position on Israel or South Africa - or even adultery - attention would be paid.

Before the conventions, candidates should be expected to put forward lists of possible choices in various fields, oot necessarily in each job. There should be a dozen or so for each cluster of three or four posts. After the election, some would fail the inquisition of the press, the FBI and the Senate, while others might decide they preferred oot to sub-mit to the rack in the first place.

But we should have the right to know the kind of people the candidate is thinking of for the departments of State and Defense, for the CIA and the Na-tional Security Council. What threads of strategy bind them; does this show anything of what the candidate will do as president different from what he says before he takes the oath? What are the economic backgrounds and convictions of those who will direct the Treasury, the Commerce Department or the Office of Management and Budget?

Voters are smart enough to distinguish between a bunch of names on the political pop chart, thrown out to get attention, and a list that showed not only imagination but consistency with the candidate's vision for the country.

There would be no commitments, except to the candidate's sense of logic and honor. It would be difficult, for example, for him to suggest six lustrous names for attorney general and then appoint his best buddy.

The New York Times.



### LETTERS TO THE EDITOR

In the Spirit of 'Salaam' Regarding " 'I Don't Think We Can

Coexist' "(Opinion, April 6): I read this article with much regret, for several reasons. Hating Jews is not an Islamic tradition or teaching, and no

greater proof of this exists, I think, than the flourishing of many great Jewish minds uoder Islamic political systems (e.g. Maimonides in Islamic Spain).

The word salam is not a bit of convenience that can be made with an convenience that can be made with an enemy, and which may be broken." Salaam is the exact equivalent of the Hebrew shalom, carries the same connotations, and is given the same reverence,

since God greess believers upon entry into Heaven with that ooe word. Arabs are not all against Israel's existence. The people most affected by all this, the Palestinians, are willing, as expressed by the Palestine Liberation Organization many times, to coexist with

Israel, side by side, io lasting peace. Israelis need only to adopt a more flexible approach to their much vaunted security requirements. (Of course, no-body spoke so ardently of the security of Iraq when Israel bombed its nuclear power reactor, or of Lebanon's security when Israel brazenly invaded its territo ry and killed unarmed civilians, or of Saudi Arabia's integrity or security when an Israeli official threatened to bomb new missile sites there.)

One must fervently wish that the people of our tinderbox regioo can come to terms with the spirit of salaam.

M. A. FARAHAT. Cairo.

### Suspicious of Jackson's Hug

In With Numbers, Jackson Tries to Appear More Presidential" (April 8), for more than 15 years at Marineland, Maureen Dowd noted that Jesse Jacknear Los Angeles. They displayed none son, has been criticized for having of the aggression shown in San Diego.

bugged Yasser Arafat, the PLO leader. I have read much about this now famous hug. Many people seem to wonder how a man can show respect for Jews and Palestinians at the same time.

But one has only to look at the events on the West Bank to realize the value of Mr. Jackson's "love your enemy" approach. It is constructive and hurts no one. It saddens me to see that batred has become so much the political norm that journalists grow suspicious when a presidential candidate doesn't show any.

ANDREW SHAFFER.

### An Anti-Hijacking Strategy

A more strenuous response to airplane hijackings is needed to prevent future terrorists from considering this method. To have commandos storm an airplane can be dangerous. But hijackers generally ask for supplies on their stops food, fuel, water. Airport personnel could inject confethal, iocapacitating gases into the airplane's air conditioning system. When all aboard are asleep, the plane could be safely stormed.

DR. H.F. MATARE Aachen, West Germany.

## Profit and the Killer Whale

Bani-Sadr io "Iran Revolutionary's Cold Days in Paris" (April 2-3).

Mr. Ibrahim describes Mr. Bani-Regarding "What's Up With the Killer Whales of San Diego?" (April 5):

Sadr as an opponent of the present The recent events at the Sea World regime in Iran, But Mr. Bani-Sadr, the marine park in San Diego - where two normally harmless whales recently atson of a mullah, has always been a puppet of Ayatollah Ruhollah Khomemi. Not long ago be wrote an opeo letter to his "imam" asking for a par-don. Now this eternal Iranian student tacked their trainers - are a classic example of a clash between a corporate, cost-maximizing mentality and the reality of sensitive relationships between species. anticipates returning to his country, Orky and Corky, two of the killer whales at the park, lived uneventfully along with the two million other Irani-

an exiles around the world. Once a new regime comes to power in Iran, he will be tried for his crimes by a court based on a real system of justice.

After Marineland was purchased by

Sea World, experienced trainers lost

jobs and the animals under their care

were dispersed. People close to these

animals suspected potential problems. Two large, intelligent cetaceans, pair-

bonded for over a decade, were suddenly

moved to a new environment and social

grouping with other mature orcas. To

expect training schedules, shows and

daily routines to continue normally was

Blame should not immediately be placed on "captivity." Oreas, the largest

dolphin species, have lived successfully in

captivity for years. If maintained in a

healthy environment, they perform a

valuable service as their species' represen-tatives to humanity. If viewed, however,

by Harcourt Brace Jovanovich Inc. or

other corporate owners as merchandise to

be processed for the cost-effective run-

ning of a conglomerate, the dignity of the animals and the carefully built relation-

ships between man and orca are compro-

R. PAUL TERRY.

mised - and accidents happen.

Bani-Sadr and the Imam

I disagree with some of Youssel M.

brahim's commeous about Abolhassan

irresponsible and dangerous.

# Taxes Used to Be Easy

By Jack Smith

مكذا من ألاصل

OS ANGELES — Hal Thornton has sent me a document that ranks with a recording of Glenn Miller's "Little Brown Jug" as an evocation of a simpler time: a copy of his 1941 tax return.

It is Form 1040A, for citizens whose gross income was less than \$3,000 and was only from sources stated on the form. As a chief clerk, Mr. Thornton earned

#### MEANWHILE

\$2,316.69 that year, and had \$50 in additional income. "To a yuppy it must appear as the wages of a peon in a Third World country," he says. "Actually, for 1941 in Fairbanks, Alaska, I held an enviable job. I was newly married and there was no oced for my wife to work.

"We started without a nest egg but were able to buy our own tog home and make the monthly payments of \$50. Our boneymoon house was a bit primi-

past, bears responsibility for the de-struction of Iran. He will have no place

Regarding the editorial "A Safe Abor-

show "that a large majority of Americans favor the right to choose abortion." By

death for their mothers-in-law, should we

lutely private" way to end their existence?

Europe Has Its Hang-Ups

Frederick Sands' letter (April 12) responding to the article "Here's a Fresh U.S. Hang-Up" (March 30) was right on target. European telephone techniques

are frustrating. The amount of screening

of calls can be distressing; in the United States, informality largely prevails. But

telephone sales solicitation is virtually

unknown in most parts of Europe. And

in America one may encounter crank

calls, whereas in Europe they are rare.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's sig-

nature, name and full address. Let-ters should be brief and are subject to

edinne. We cannot be responsible for

the return of unsolicited manuscripts.

HERBERT JOHNSON.

JASNA CROSSAN.

Thalwil, Switzerland.

MEHDI BAHADORI.

in the country's future.

A Right to Choose?

tion Drug" (March 26):

tive but had electricity, and I busied myself putting in plumbing, spending many an evening beneath the floor (This saved on movie tickets.)"

Mr. Thornton's tax return is a joy in its simplicity. (t asked his name and address, his occupation (chief clerk), the names of his dependents (none, a wife not counting), his salary (\$2.316.89), extra income (\$50), total (\$2.366.89), less (none) for

each dependent, and tax, (S69). Mr. Thornton signed it, sent it in with a cbeck, and that's all there was to it.

"Why should I be depressed?" he asked the other day. "Here in my spacious Santa Barbara home I am surrounded with the stuff to make one euphoric - except: In one hand I'm holding a single yellowing page, copy of my 1941 U.S. tax return, and in my other is the 1987 instruction mailer from the IRS printing office. I won't bother to read it because my accountant has already told me the new law is chaotic.

"Somehow in that far-off past the Feds were able to operate on 3 percent of my gross income, and if there was a deficit 1 wasn't aware of it. (My annual salary then only makes one month's mortgage payment now.) But those days are over Abolhassan Bani-Sadr, a man of the Now I'm depressed as I ponder a table covered with 1099s, K-1s, canceled checks. paid receipts, tax-advice columns and or-

ganizacional guides from my accountant. Time is running out for those born in my era. I can't spare several weeks out of my life each year to placate a paper empire and determine whether I must give up 28 perceot or is it 35 percent. Who knows? What if my epitaph should read, Here lies a frustrated taxpayer whose last The Washington Post claims that polls six months on Earth were enslaved by a

voracious paper profligate." Mr. Thornton urges the young to take heed. If a taxpayer's lot can become so the same logic, if polls show that a major-ity of Americans favor the right to choose much more complicated in one lifetime.

what can the emerging generation look forward to? Can it only get worse? I hardly remember filling out our tax provide a "safe, nonsurgical and abso-

form in 1941, it was so simple. My wife and I both worked, probably making a combined income of about \$3,000. One sheet and four or five entries did it all.

I haven't worked on a tax return for years. My wife does all the bookkeeping and saves all the relevant checks and receipts. Then, sometime in March or April, we drive out to to the home of our tax accountant. I browse through his library, sipping his wine, while my wife and he go over our accounts and put it all together. Then we go bome and in a few days he sends us our forms to sign. We have only been andited once, and, thanks to my wife's thoroughness, we escaped unscathed.

What worries me is that any year oow our accountant is going to crack up from stress. He's going to break out into tears and throw our accounts to the winds, He's going to whimper, "I'm sorry, Jack, it's too complicated, I just can't do it anymore." That is when I'm going to retire and reduce my income to retirement pay and Social Security benefits, and play Glenn Miller records all day on the phonograph. Los Angeles Times.

### GENERAL NEWS

# Singapore Rearrests 8 Political Activists

By Keith B. Richburg

Washington Past Service
MANTLA — The government of Singapore on Tuesday rearrested. One Western diplomatic analyst first time, in May of last year, eight political activists and church in Singapore, interviewed by tele-

sources interviewed by telephone.

A ninth man, Patrick Scong, a buman rights lawyer who had helped the dissidents during their first detention last year, was also arrested, the sources said.

Chin Fook Leong, a spokesman for the Home Affairs Ministry, later confirmed the arrests.

been the focus of questions about human rights abuses and its intol-erance of political dissent.

During an official visit to Washington last week, Prime Minister Lee Kuan Yew was repeatedly confronted with sharp criticisms of his supported the call for an investigation of a communist conspiracy, ments.

Evidence on

Naples Blast

Agence France-Presse

said Tuesday they lacked evidence that the Japanese Red Army ex-

TORYO - The Japanese police

human rights record, including a tion, but said it should be expanded and said they were writing to session with a dozen American to determine whether the detainees counter the "constant barrage of congressmen.

torture and intimidation while in as a way of showing he would not elections expected this year.

jail last year. The case of the dissidents is

on Singapore.

"There's only one word for it and that's intimidation," said Joshua B. Jeyaretnam, secretary-general of the opposition Worker's Party, in-terviewed by telephone. The gov-Singapore, which generally bridles at international publicity, has terrorism, it's gangsterism — it's saying disagree with us and we'll smash your face in."

workers after they published an phone, suggested that Mr. Lee may that the government has used the ment.

open letter complaining of police have ordered the new arrests partly act to stifle dissent in advance of The nine dissidents said that The case of the dissidents began

The eight young people were arrested separately by agents of Singapore's Department of Internal Security, according to buman rights activists and diplomatic sources interviewed by telephone.

The eight young people were arrests the want immediate response from the diplomat said.

The dissidents began in May 1987, when Singapore rounded up 22 community workers, lawyers, members of a drama group, and Catholic church workers and accused them of being involved in a communist conspiracy.

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The dissidents began in May 1987, when Singapore rounded up 22 community workers, lawyers, members of a drama group, and Catholic church workers and accused them of being involved in a community workers, lawyers and accused them of being involved in a community workers, lawyers and accused them of being involved in a community workers, lawyers and accused them of being involved in a community workers, lawyers and accused them of being involved in a community workers. rights groups that have made the The government's accusations detainess a focus for critical reports evoked widespread skepticism evoked widespread skepticism among Singaporeans and diplo-

> rights groups. By December, all but one of the threats against our safety should 22 were released, after they gave televised videotaped confessions.

ever should have been arrested the government taunts" and the "bold and untruthful statements" being Several analysts have suggested made about them by the govern-

while in jail last year, they were beaten on the face and other parts

from traveling, taking jobs, or associating with others without first matic analysts, and the arrests drew getting the approval of the Department of Internal Security. In the letter, the nine said they were "intimidated by implicit and explicit

On Monday, an unusual open Mr. Chiam said his sources at the letter signed by nine of the activists Home Affairs Ministry told him appeared in a Singapore newspathat the young people were rearper. Our sole purpose in making rested because signing the open let-

#### Japan Lacks Pretoria Details War Role in Angola towns of Maving and Cuito Cuanavale in the southeastern province of Cuanda Cubango. tions vacated by South African troops. But General Geldenhuys made By John D. Battersby New York Times Service JOHANNESBURG — Breaking

a long silence oo the nature and extent of its military involvement in Angola, the South African Defense Force has given the first detailed account of fighting 200 miles (325 kilometers) inside Angola. an almost total silence on the conduct of the war, releasing only sta- Angola. The Defense Force chief, Genertistics of losses involving white solthat the Japanese Red Army ex-tremist group was behind a bomb-tremist group was behind a bomb-ing that killed five persons at a club ing that killed five persons at a club for U.S. servicemen in Italy on for U.S. servicemen in Italy on al Jannie J. Geldenhuys, said in a in the fighting against Cubanbacked Angolan troops.

"There is no point in staying put Thursday.

"Judging from the reports reaching Tokyo, there is not sufficient ing Tokyo, there is not sufficient ing Tokyo, there to conclude that naterial evidence to conclude that the Red Army was respossible for the Bohames spokesman the bombing. a police spokesman the bombing, a police spokesman the bombing, a police suspect said. The Italian police suspect suite. The Italian police suspect suite. Okudaira, 39, of placing a junzo Okudai

bomb in front of the United Services Organization club in Naples
vices Organization club in Naples
ca.

Involved the Onited States, the Sorice added that South Africa had
achieved its "primary aim" of ensuring that Mr. Savimbil's contents
ca. On Tuesday night, Defense the National Union for the Total Independence of Aogola were out overrun in the U.S. and British nonneed the death of a military overrun in the offense overr Mr. Okudaira also is suspected force neadquarters in Pretoria and Independence of Aogola overrun io the offensive of hombing the U.S. and British nounced the death of a military overrun io the offensive of hombing the U.S. and British offers in a chirmleh with magnificant in the offensive of th of homoing are the first and the officer in a skirmish with guerrillas embassies in Rome in June. The officer in a skirmish with guerrillas embassies in Rome in June. The Officer in a skuriusti with guerritias retoria's interest was that if UNITA was routed, guerrillas Japanese police said it was unlikely of the South-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed, guerrillas from SWAPO and the south-West Africa People's UNITA was routed at the south-Japanese police said it was unusury
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soldier was missing.

A Japanese woman, Fusako Shigenobu, 43, also is suspected of being one of two accomplices of being one of two accomplines of being one of two accomplines.

In the briefing document, Generallow-by-backed by Pretoria and armed by blow account of fierce artillery, blow account of herce artillery, blow accomplices of two accomplices of backed by Pretoria and armed by tank and air battles between the In the briefing document, Gener- South African border.

Pretoria first acknowledged that no reference to the statement by it had entered the Angolan civil war in support of Jonas Savimbi's reinterview oo March 8 that South bels in October.

But since then it has maintained from Angola until the 37,000 Cu-

General Geldenhuys said that 31 diers, mainly teen age conscripts, South African soldiers were killed and 90 injured from July to Feb. 25. Angola has contended that hundreds of South Africans bave been killed but it bas included black South African and South-West African, or Namibian, soldiers.

Military officials in Pretoria have said that they do not disclose details of black losses because of possible intimidation of the families of soldiers serving in the black bartalions of the Defense Force suring that Mr. Savimbi's troops of and the semi-autonomous South-West African Territorial Force.

General Geldenhuys said 4,768 Angolans were killed in the offensive which began in July. He said that Angola had deployed about 25,000 troops, including about 1,000 Cubans.

SCENCE NIPE HERSTHASSAY ARLUNCEON SCENE DECOMBENISSAY MOMBIONE



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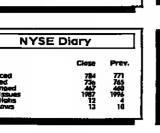
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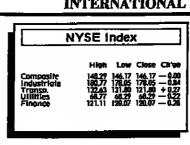


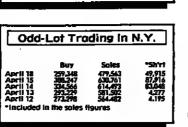


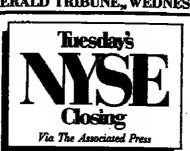
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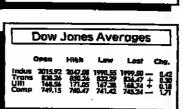




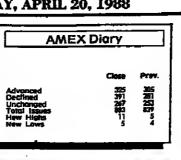


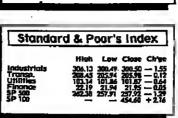






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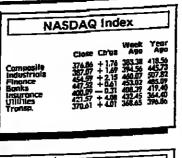
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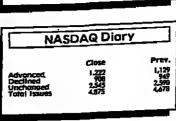
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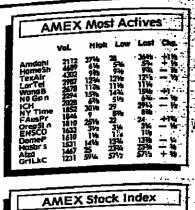
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**BULLETIN: TO** 

# NYSE Mixed After Late Sales

corporate earnings fizzled. relatively li On the six-month anniversary of the Oct. 19 conviction.

price collapse, the Dow Jones industrial average fell 8.62 points to close at 1,999.50. It had lost 81 points on Monday.

Mr. Johnson, noting the six-month anniversary of Dow's record 508-point drop, said: "We are not at the lows of October, but we're not far 81 points on Monday.

The Dow had been shead more than 32

NYSE M.

NEW YORK — Price Stock Exchange closed or care trading, siter a 1 coporate carning fixed at 2 coporate ca day.

"The market tried to part company with the bond market and it just didn't work," said Jon Groveman, head of equity trading at Ladenburg, Thalman & Co. Bonds closed on a weak note and continued to sell off." Stocks followed Mr. Groveman said the market's early ad-

vance was tied to a firmer dollar, signs of some actual improvement in bonds and favorable corporate earnings.

"Today was an earnings celebration that fiz-

Broad market indexes also lost early gains. The NYSE composite index fell 0.60 point to 146.17, while Standard & Poor's 500-stock index fell 1.29 points to 257.92. The price of an Hugh Johnson, head of the investment policy

committee at First Albany Corp., said the mar-ket suffered from a low level of conviction and

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many investors, large and small, remained side-NEW YORK — Prices on the New York lined by a "nagging concern over volatility."

Stock Exchange closed mixed Tuesday in moderate trading, after a rally fueled by strong Mr. Johnson said. "And that shows up in the relatively light volume which indicates a lack of relatively light volume, which indicates a lack of

The Dow had been ahead more than 32 away from the Dow had been ahead more than 32 points in early afternoon trading and still showed a 17-point gain with less than 30 minutes to the close.

Advances, bowever, managed to edge declines by about an 8-7 ratio on volume of 161.91 Even though we don't have the dramatics of million shares, up from 144.65 million on Mon-October, the memories are still fresh. It's as though it happened yesterday. though it happened yesterday."
Pacificorp ex-dividend was the most NYSE active issue, up ¼ to 33%.
Inco Ltd. followed, down ½ to 28½ while

Citicorp was third, off 1/4 to 19.

AT&T was ahead 1/4 to 261/2 and IBM was off % to 113%.

Among other technology issues, Digital Equipment was up 1/2 to 1011/2. Cray Research was ahead 1/4 to 80% and Texas Instruments rose % to 50. Merck, one of the 30 Dow stocks, gained ¼ to 158. The company reported first-quarter earnings of \$2.06 a share, up from \$1.47 a share last

Among the other blue chips, General Electric was unchanged at 39½, American Express was down ¼ to 24¼, Eastman Kodak was up ½ to 40%, Procter & Gamble fell ¼ to 77% and USX was off 1 to 31%.

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# West Germany: Looking East

# IN THE NEWS

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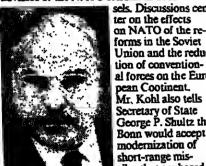
Jan. 18: Soviet Minister Arrives in West Germany The Soviet foreign minister, Eduard A.

Shevardnadze, arrives in West Germany for a two-day visit highlighting improvements in East-West relations.

Jan. 22: Bonn, Paris Form Defense Council

West Germany and France set up a Council on Defense and Security for regular consultations on their growing military

Feb. 20: Kohl, Reagan Meet Chancellor Helmut Kohl holds talks with President Ronald Reagan in Washington in advance of the NATO summit in Brus-



forms in the Soviet Union and the reduc tion of conventional forces on the European Cootinent. Mr. Kohl also tells Secretary of State George P. Shultz that Bonn would accept modernization of short-range missiles that are based mainly on West

German soil.

Helmut Kohl.

March 13: Kohl, Gorbachev **Announce Summit Plans** 

Chancellor Helmut Kohl announces that he will visit Moscow late this year while Mikhail S. Gorbachev, the Soviet leader, an-nounces he will go to Bonn in the first half of next year.

March 20: CDU Retains Majority in State Vote Chancellor Helmut Kohl's Christian Kohl Directs a Policy 'Balancing Act'

People are talking more openly than ever before about the fact that German reunification is out of reach for the foreseeable future.

By Henry Tanner

ERLIN - The two Germanys reached an agreement late last month to exchange 18 tiny patches of uninhabited territory on the dividing line between West and East Berlin. In all, the East Germans gave up 234 acres, 29 more than the West Germans. The oegotistions lasted four years.

No economic or military interests were touched, but local traffic was improved. In one place, a sidewalk was reunited with the street from which it had been separated by

the boundary.

The swap reflected the excruciating slowness at which relations between the two states ness at which relations between the two states are evolving. It also showed, again, that even the timiest change has far-reaching implications. It was seized upon by Tages-Spiegel, West Berlin's most respected daily, to point to the "fundamental dilemma" that the Bonn government faces in dealing with East Germany. Instead of moving toward German many; Instead of moving toward German unity, "we are settling down as perfectly as possible in the division" between the two German states, the paper wrote in a frontpage editorial.
West German politicians and newspapers

have been talking more openly than ever before about the fact that German reunification is out of reach for the foreseeable future and that it will come about, if ever, only as part of an overall East-West settlement rather than through any action by the Germans

To live with this knowledge while at the same time promoting better relations with the East German regime and easing the life of the citizens in "the other Germany," is one of the main concerns of the center-right coali-tion government of Chancellor Helmut Kohl.

HENRY TANNER is a Paris-based correspondent for the International Herald Tribune.

Other preoccupations are: to conduct an active policy with Eastern Europe and the Soviet Union while at the same time refraining from anything that might upset the country's Western allies; to adapt to the thawing of tensions between the Soviet Union and the United States and to adjust military policies. United States and to adjust military policies to the new vulnerability that comes with nuclear disarmament.

All this is "a balancing act," in the words of one official.

Foreign Minister Hans-Dietrich Genscher, more consistently than any other ranking Western leader, has been insisting that the West must respond positively wherever pos-sible to the initiatives of Mikhail S. Gorbachev, Mr. Kohl, more cautious and eonservative by temperament, is placing greater emphasis on the need to stay close to Washington.

In the economic field, the most pressing concern is to reverse the worrying loss of competitiveness of German industry and to start launching the social and economic changes that the country must make to remain Europe's foremost industrial power. Members of the business community and leading editors are saying that the politicians in power are not sufficiently alive to this The much postponed visit to West Germa-oy of Erich Honecker, the East German lead-

er, did oot bring the historic changes in the German-German relationship that some had hoped for and others had feared. But West German recognition of East Germany as a separate state became more explicit. It was handled by hoth sides as a highly professional state-to-state encounter — there were oo false moves," a West German official

Internationally, be said, the visit destroyed, or should have destroyed, whatever fears the French and others may have had aboot the two German states engaging in "secret diplomacy" behind the backs of their



David Suter

respective allies. It became quite clear that "we are not whispering into each others' ears or dreaming joint nationalistic dreams," he said, recalling the fears of an American col-league who had complained that the allies never know what the Germans say to each other when they are alone."

Relations between the two states have become more routine. East Germans made an estimated five million visits to West Germaoy last year. The oumber of twin cities is

rapidly increasing — Hamburg and Dresden being the most recent ones. East German musicians and actors and directors are performing in the West, and some writers are going back and forth, a reflection of the fact that cultural exchanges are the easiest form of contact. There are frequent contacts between politicians and officials. A wave of political unrest that erupted in

Continued on page 14

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A newly relaxed U.S. artitude toward Bonn is a reflection of election year concerns, but quarrels over telecommunications and farm policy are simmering.

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Amid labor strife and flagging negotiations, Wesl Germans are seeking a formula for the future of the industrial heartland.

Quieting Critics

Economic partners have eased their demands on West Germany. The reason: People are starting to believe the Bonn government when it says it can't do more.

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"The Gorbachev effect" has deepened, oot lessened, West German awareness of differences separating East and West,

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West Germans are adjusting to life after the INF Treaty, and a consensus is forming on the issue of short-range ouclear missiles.



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# U.S. Warns of Backlash Over Farm Subsidies

By Paul Blustein and Stuart Auerbach

ASHINGTON — There are plen-ty of things the United States would like West Germany to do on the economic front Grow faster.

But the Reagan administration is not about to embark on a noisy campaign to pressure Bonn into major economic policy changes—not in the administration's final, lame-duck

This is a game of tit-for-tat," said one U.S. policy maker. "And these days, we ain't got much tat."

Six months ago, a rift over monetary policy between Washington and Bonn belped plunge financial markets into an unprecedented panic. Today, the two countries are experiencing a period of unusual calm in their monetary-

On trade, U.S. officials profess growing annoyance with what they see as German font-dragging. Yet, there are no thunderheads on the horizon.

How long this era of amity lasts depends on a number of factors — not the least among them the stability of the markets. But for now, at least, U.S. officials see little likelihood that they will be pressing the government of Chan-cellor Helmut Kohl anytime soon to alter its policies, despite continued disappointment with the failure of West Germany's economy to expand more robustly.

In part, the relaxed U.S. attitude reflects a desire to get through the presidential election year without a repeat of the events of last October, when rising German interest rates and the resultant outbreak of verbal hostilities between Treasury Secretary James A. Baker 3d

But U.S. officials acknowledge there is little Bonn could do right now that would improve the global economy.

and Finance Minister Gerbard Stoltenberg contributed to the plunge on Wall Street. \*Economic conditions are relatively good, yet there continues to be nervousness in finan-cial markets," observed an administration offi-cial "So, nobody wants to do much that might undermine the good achievements and give

added weight to the fears."

Beyond their election-year concerns, U.S. officials acknowledge there is little Bonn could do right now that would improve global economic performance very much.

A senior Treasury official said "the Germans have honored what they said they were going to do" by adopting stimulative fiscal and monetary measures. "The Germans could do more in terms of achieving stronger domestic growth, but we have been pleased with what

Germany has done up to now," he added.

What's more, Washington realizes it is in a
weak bargaining position over the issue of
what major industrial powers should be doing
to alleviate global trade imbalances. While Japan appears to be doing its part by stimulat-ing domestic demand and shrinking its trade surplus, the United States appears to be under-going its own adjustment at a considerably

"U.S. domestic demand shouldn't be as strong as it is right now" if the United States is

to reduce imports and narrow its trade deficit significantly, said Klaus Friedrich, a former Federal Reserve official. "So we are, in a sense, the ones who are falling out of the scenario by baving stronger growth in domestic demand than we ought to," said Mr. Friedrich, director of the European department at the Institute of

To be sure, Washington could quickly develop a harder-nosed attitude toward Bonn if, say, the dollar were to go into a new nosedive and the West German authorities refused to assist propping it up. Moreover, once a new U.S. administration

takes office, pressure will probably mount anew from Washington for West Germany to stimulate its economy. The leading Democratic candidate, Governor Michael S. Dukakis of Massachusetts, has stressed in his speeches the need for help from major U.S. trading partners in alleviating global imbalances. And if Vice President George Bush were to win the White House, he would almost certainly put beavy emphasis on economic coordination; his top adviser on such matters is Mr. Baker, the architect of the current coordination process. But for now, U.S. officials seem resigned to

leaving the Kohl government alone on mone-tary issues and hoping for a relatively smooth economic performance in 1988.

On trade, too, the odds appear weighted against a big clash between Washington and Bonn in the near future, although there are several summering quarrels. The most divisive issues are Germany's reluctance to open its telecommunications market to U.S. companies and its stalling on U.S. efforts to eliminate farm subsidies among the world's industrialized nations in multilateral trade talks.

"We are telling our German friends these days that they are looking very negative," said a senior U.S. trade official. "Everyone used to call France 'the bad boy of the European Community.' Now we see Germany in that

The farm issue is the most critical, with West The farm issue is the most critical, with West Germany seen in Washington as fighting any possible consensus within the EC on new rules for international trade in farm products within the General Agreement on Tariffs and Trade (GATT). This is a cornerstone of the U.S. program in the current global round of trade talks to strengthen and revitalize GATT.

U.S. officials believe the Bonn government is trying to protect its small and inefficient farms, especially those in the southern part of the country, by retaining the high subsidies of the EC's Common Agricultural Policy. The Reagan administration has proposed new GATT rules that would eliminate subsidies

U.S. officials say they have been telling German industrialists, who depend on open markets, bow their country's agricultural policy can burt their export business in hopes of generating a domestic backlash against the protected farmers. While the telecommunications issue is sim-

mering beneath the surface, it could come to a head if a new trade bill, currently caught up in



Chancellor Kohl and President Reagan at the White House.

dispute between President Ronald Reagan and Congress, finally gets signed into law. The bill contains a telecommunications trade section that would force negotiations with countries that sell equipment in the United States while protecting their own markets.

While the bill is threatened with a veto on the nontrade issue of plant closing notification,

the legislation has strong support from US industry and many lawmakers and could be resurrected without the plant closing measure.

Mr. Reagan opposes.

PAUL BLUSTEIN and STUART AUER BACH are Washington Post financial reported specializing in international trade matters.

# **Bonn Reinforces** Its Position as A Leader of EC

By Paul L. Montgomery

RUSSELS - In the 30 years since West Germany helped found the European Community, relations between the two have been on a roller coaster — enthusiasm followed by rejection, optimism giving way to disappointment. Officials agree that at the mo-

ment the German position within the EC is on the way up. The sixmonth German presidency, which lasts through June, has performed prodigies in resolving crises in the budget and agricultural spending. More remarkable, Chancellor Helmut Kohl has openly sacrificed the interests of German farmers and has accepted massive transfers from the German budget to

the community budget.

There is even talk that when the next European Commission takes office on Jan. I, 1989, the Federal Republic will provide officials of wider prestige and more clout than has previously been the case. As country's centra tion in the community, the international civil servants already provided by West Germany hold key posts, but under the rules those executives are supposed to drop

national concerns and work for the good of all.

The European summit at Han-nover on June 27-28, with West Germany presiding, will deter-mine the next president of the European Commission. It is widely assumed that the incumbent, Jacques Delors of France, will run again and will be selected for a further four-year term. However, West Germany will have considerable persuasive powers. There is even talk that the next commission, beginning in 1993 along with the scheduled start of the internal market, could be headed by a Ger-

It was only a year ago that the commission went en masse to the Federal Republic to stop the slide of declining confidence and coop-eration. "I fear the government in Bonn lacks the same interest in the construction of Europe now that it had in former years," Mr. Delors said at the time. Now he credits Chancellor Kohl for putting his shoulder behind many of the community's recent reforms.

EST Germany's posi-tion at the apex of the EC is so weighty that it sometimes threatens to topple. The country is the most populous of the 12 members, with nearly 19 percent of the population of 324 million. It is also the nion of 524 minion, it is also the richest, with nearly 27 percent of the community's total gross domestic product. Since 1984, only the Federal Republic and the Netherlands have consistently run Netherlands have consistently run surpluses in intracommunity trade. Germany's massive surplus with the United States, second only to Japan's, has strengthened the Deutsche mark month after month, causing periodic realignments of the European Monetary.

West Germany's burden in the EC is equally heavy. According to the Federal Republic's representation office, Germany supplied 28 percent, or 9.8 billion, of the 1986 budget of 35 billion ECUs (\$28 billion) and got best only \$ billion budget of 35 billion ECUs (\$28 billion) and got back only 5 billion ECUs in benefits. It was former Chancellor Helmus Schmidt who described West Germany as "the paymaster of Europe," and it is that feeling that has prevailed in German public opinion, at least until Mr. Kohl's recent initiatives.

But beyond the cost-benefit arguments about Germany and Europe, there is a psychological and historical backdrop that colors all

There is little question that these reasons were uppermost when the idea of Europe in the 1950s. Claus-Dieter Enlermann, who headed the commission's legal department for years and is now Mr. Delors's. spokesman, has been a close observer of his country's relation-ship. "At the beginning, there was enthusiasm because it was a way to regain respectability and equality of treatment among nations,"-he says. Chancellor Kohl has even suggested that the Federal Republic adopted Europe as a kind of father-substitute for its own na-

tion-state.
At the same time, the strength-ened mark and the agricultural chaos in community policy was clearly hurting German farmers, who were having to accept cuts at the same time that less efficient countries were growing fat. As industry grew and thrived, the politically powerful farmers bouled cally powerful farmers howled.

## Will the 1990s be the German decade?

their complaints. It is this alterna-tion of industrial growth and agri-cultural shrinkage that has probebly done the most to create the

swings in German public opinion.

"Germans have accepted their heavy burden of payments to the community because they know that German industry benefits," said Mr. Ehlermann. "But these" benefits are sometimes very difficult to quantify."

Mr. Kohl's recent willingness to present West German policy to the electorate as a "sacrifice" seems to have cleared the air andincreased support. The German presidency, alongside Mr. Delors and the commission, worked hard for the agreements at the Europe. an summit in February. West Geramany even introduced a new technique: bilateral negotiations between disputants when a consensus could not be obtained at plenary meetings. "Chancellor Kohl's overall record in the last three years in favor of Europe has been truly remarkable," said Mr.

If there has been any criticism of West Germany, it has been directed at the two German commissioners. Karl-Heinz Narjes, the semor commissioner in charge of industry, is from Mr. Kohl's Caristian Democratic Party. Peter Schmidhuber, appointed last fall to take over regional and labor policies, is from the rightist Bavarian Christian Social Party, a member of the courseing coefficient his

ian Christian Social Party, a member of the governing coalition. It is the first time that an opposition politician has not been included in the German delegation.

But amid all the temporary irritants there looms the great single market of 1992. Despite disagreement on many proposals for integration, particularly regarding firancial markets and capital movement, the Federal Republications of the particular than the proposals for integration and capital movement, the Federal Republications of the particular than the proposals to be gamed. realizes the benefits to be gained. and the penalties for intransigence. The Bundesbank, the German Federation of Industries and
other power centers are continual. ly urging the government to pro-mote work on the internal market.

The 1990s are already shaping up as the German decade in Europe-an development.

PAUL L. MONTGOMERY is a journalist based in Brussels.

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# Steelworkers Struggle to Keep the Ruhr's Smokestacks Sparking

The opposition has called the government actions 'the sellout of an entire region.'

By Ferdinand Protzman

UISBURG — In the quiet neighborhood of Marxloh io the heart of the Ruhrgebiet, West Germany's stronghold of steel and coal, a 19th-century brick row house, blackened by decades of soot, stands as a monument to the nation's industrial revolution.

The future of this classic example of steel-

worker housing, which is protected as a histori-cal landmark, is secure. The fate of the area's steel and coal industries and their thousands of workers is very much in doubt.

The strength of those industries, the pillars on which the Ruhr was built, has been badly eroded by overcapacity, rising competition from low-labor-cost nations and declining demand on the global market. The number of closed mills and mines has risen steadily despite years of cost-cutting and layoffs, and the night sky is no longer bright with the glow of

The Ruhr's problems are most evident in Duisburg, whose fortunes have been tightly interwoven with steel production for over 100 years. Those fortunes have flagged badly of late. The Duisburg area has lost nearly 20,000 jobs in the past two years and unemployment is currently at 16.3 percent, well above the national rate of 9.9 percent.

Since November, the city of 600,000 has seen some of the worst labor unrest in West German history as workers protest a plan to close the Krupp steel plant in the Duisburg suburb of

On April 11, angry workers again blocked the bridge across the Rhine that connects Duis-burg to Rheinhausen and its other western suburbs. But that action was minor compared with the mass demonstrations in December, when thousands of steelworkers and coal miners literally seized the Ruhr's major towns, blocking streets and cutting transportation

links to draw attention to the region's plight.

The protests are focused on plans by West Germany's three leading steel companies to cooperate on production in an attempt to cut costs in the face of what they see as unfair foreign competition.

That joint announcement in late November by Fried. Krupp GmbH, Thyssen AG and Mannesmann AG came hard on the heels of an agreement between the steel unions and pro-

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Steelworkers protest plan to close Rheinhausen plant.

ducers to cut 35,000 jobs by 1989. But it was the news that Krupp Stahl AG, Krupp's steel subsidiary, would close its Rheinhausen plant that sent the workers into the streets.

"Krupp told us that the work force here would be reduced, but that the plant would stay open," one Krupp worker said. "Then they reneged on that. We know the steel industry can't go on forever. But we want them to keep this plant open until the government and the steel companies create real, lasting alternative jobs for us. That is why we are lighting to

keep Rheinhausen alive."
In the wake of the protest, Krupp agreed to create substitute jobs or give early retirement benefits to all but 1,300 of its Rheinhausen employees. But the plan requires approval of the company's managing board and the IG Metall metalworkers' union and talks on the issue broke down early this month. Economics Minister Martio Bangemann

calls the restructuring of the nation's steel industry unavoidable because of the situation in the global steel market and has indicated that negotiations on renewed production quotas for European Community steelmakers scheduled for later this year will be difficult and could result in further job cuts. But Mr. Bangemann says mass layoffs will not follow.

To ease the pain of the structural transition, the government has poured more than 5 billion Deutsche marks (about \$3 billion) in subsidies into the steel industry since 1983 and plans to spend another 1.3 billion marks in social services for affected steelworkers in the next 10

Opposition politicians have called the government's actions, "the sellout of an entire region," and Franz Steinkühler, the head of the metalworkers' union, which represents 95 per-cent of the Krupp Rheinhausen workers, says, We are fighting against the attempt to canni-balize the restructuring, where the strong would devour the weak without consideration or mercy." But they have offered almost oothing in the way of counter-proposals. Finding a solution and creating a solid foun-



dation for the Ruhr's future is a German problem, but the same difficulties plague steelproducing areas throughout Europe and the United States, Besides cutting costs and reducing personnel, many steel companies have diversified into other areas or switched from producing bulk crude steel to more specialized products, such as high-alloy steels and semifinished products,

Steel sales now account for only 27 percent of Thyssen AG's revenue, compared with 50 percent in 1972. But its Thyssen Stahl AG subsidiary posted a 223 million mark loss in fiscal 1987. The steel operations of Krupp Stahl AG and Mannesmann AG also produced beavy losses in 1987.

Berthold Beitz, Krupp's supervisory board chairman, sees Duisburg's problems in an al-most philosophical light. "In Duisburg,



In Duisberg, endangered smokestacks overshadow children at play.

through a painful birth of cooperation, a new 1986 and with another large loss expected for beginning for the district will be found," he

said recently But the Ruhr's woes go beyond Duisburg. Change is also sweeping the nation's coalmining industry, whose primary customers have traditionally been the Ruhr steel companies. Their demand for coking coal has been steadily falling, but the coal industry has also been devastated by the high per-ton price of mining German coal and a steady shift toward crude oil and natural gas as sources of energy. Dortmund, a city of 600,000 on the eastern edge of the Ruhr, once boasted more than 30 coal mines. The Minister Stein mine, the last operatiog coal mine in the city, closed a year

The industry's steady decline has only been slowed by government subsidies, totaling 24 billion marks since 1980. Producing West German coal costs about 290 marks a ton, while oo the world market, coal sells for less than 100 marks a ton. The federal government and coalproducing states pay the difference, which allows West German steel producers to buy their

nation's coal. Both government and industry realize this system is 100 expensive to maintain indefinite-Heinz Horn, the managing board chairman of Ruhrkohle AG, the nation's biggest coal producer, blames the government for a lack of cohesion in its energy policy and has said his company is swamped with coal which could not be sold in a market suffering from a steadily declining demand for coke from the steel industry. After losing 220 million marks in 1987. Ruhrkohle must contioue to cut jobs and close mines, Mr. Horn said.

One day after the protests by steelworkers and miners rocked the Ruhr in December, the Bono government, the nation's coal producers and the coal miners' union agreed to do just that. Over the coming eight years, production will be cut by 20 percent and 30,000 jobs will be eliminated. Production will be reduced by between 13 million tons and 15 million tons by 1995. West Germany's 157,800 coal miners produced 77 million tons of coal in 1987, down from 83 million tons in 1986.

The federal and state governments have tried to provide some relief for the Ruhr. On Feb. 24, government, corporate and union officials agreed to a 1 billion mark package of aid for West Germany's rust-bucket industrial areas. The lion's share of the money will go to North-Rhine Westphalia, the nation's most populous state, whose heartland is the Ruhr.

The federal government will provide 400 million marks, the European Community 100 million marke and the various states will scrape up another 500 million marks. The package includes plans to make Duisburg a duty-free port, to locate a new federal space center in North-Rhine Westphalia and for the Bundespost, the West German post office, to increase its investment in the state.

But few concrete details have been announced and some critics say the plan is inadequate. They are particularly skeptical about making Duisburg a duty-free port, since that status will only apply to 150,000 square meters

(1.614 million square feet) of the harbor area's 7.3 million square meters. "The duty-free port status alone will do little to produce a notice-able enlivening of either the port or the domestic economy," was the verdict in a report by the

Ifo economic research institute in Munich. More money is unlikely to be forthcoming from Chancellor Helmui Kohl's conservative coalition government, Mr. Bangemann has said he would like to see the level of government subsidies to all industries reduced by about 20 billion marks from their current level of 45 billion marks. Coal and steel subsidies should be reduced to a level where they are "bearable without being too painful for those being affected," he said.

The Ruhr's outlook is also clouded by shifting demographics, North-Rhine Westphalia currently has some 16.7 million inhabitants, but a recent survey by the state government projected that the total will fall to 14.7 million persons by the year 2015. The number of children and youths will decline by one-third. while the number of retirees will grow by 25 percent. And the number of ethnic Germans will decline, while the number of foreigners will climb from 1.3 million persons to about 1.9

This means that in addition to the industrial restructuring, some major social shifts lie

FERDINAND PROTZMAN is the International Herald Tribune's correspondent in Frank-

1987	1986	Change
DM 40,065 mn	DM 40,138 mn	- 0.2%
DM 943 mn	DM 919 mn	+ 2.6%
DM 4,400 mn	DM 3,622 mn	+ 21.4%
74,130	69,734	+ 6.3%
	DM 40,065 mn  DM 943 mn  DM 4,400 mn	DM 40,065 mn DM 40,138 mn  DM 943 mn DM 919 mn  DM 4,400 mn DM 3,622 mn  74,130 69,734

# VEBA 1987: Successful in Private Hands

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### **New Equity Interests**

With the acquisition of the chemical

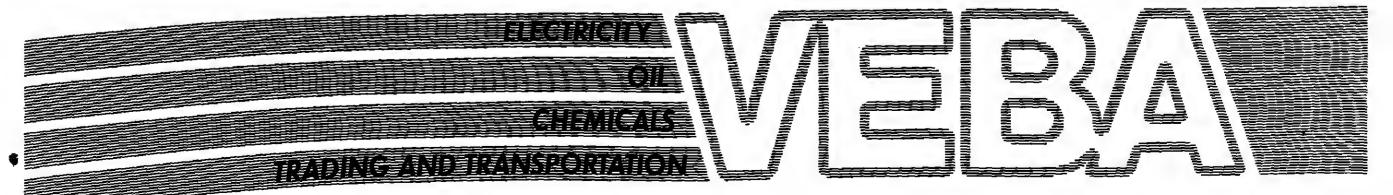
and plastics operations of DYNAMIT NOBEL AG, HULS has taken a decisive step forward: the move into lines of business with growth potential. Braunschweigische Kohlen-Bergwerke AG (BKB) is now almost wholly owned by PREUS-SENELEKTRA. The STINNES subsidiary RHENUS significantly reinforced its market position through the acquisition of the forwarders Gebr. Weichelt. VEBA took a 12.5% interest in HAPAG-LLOYD. Also worth mentioning: RUHRGLAS was sold.

### **Highlights of the Divisions**

PREUSSENELEKTRA held its electricity prices constant for the fifth consecutive year and achieved good results despite high depreciation charges on new power plants. Having realized its capital spending for environmental protection ahead of the deadline, VKR has strengthened its leading position as a company using domestic hard coal for electricity generation. New discoveries made by DEMINEX increased VEBA OEL's oil reserves; in crude oil refining, the company maintained its position. HULS recorded brisk demand at home and abroad and achieved another increase in profits. The trading companies STINNES and RAAB KARCHER reported favorable earnings and improved their market position. Large amounts were invested; besides the electricity division, capital spending tocuses increasingly on the chemical sector. Plans are to invest DM 20 billion during the next five years to further the future of the Group.

### Outlook 1988

Judging by the business development so far, VEBA's shareholders can anticipate good results again in 1988.



To find out more about VEBA, please contact: VEBA AG, Karl-Arnold-Platz 3, D-4000 Düsseldorf 30, Federal Republic of Germany

# After Winter of Discontent, Demands on Bonn Easing

By Reginald Dale

TITH the mild spring weather, West Germany has won a respite from the stormy international onslaught on its economic and financial policies that gathered strength last fall as the world economy appeared to be on the hrink of

To their evident irritation, the country's economic and monetary authorities have had to spend much of the last few months fending off foreign criticism that they were not ready to pull their weight in international efforts to keep Western prosperity affoat by giving an extra boost to the German economy.

To many of its partners, West Germany's unyielding attitude appeared to reflect the view that it need not do

anything to add buoyancy because its end of the ship was not sinking. At least for the time being, however, the angry mutual recriminations have receded

"The pressure on Germany has eased," said J. Paul Horne, Smith Barney's Paris-based international economist. But, he warned, "it could start again."

Washington began the assault, with hitter criticism of German monetary policies by Treasury Secretary James A. Baker 3d just before and again after last October's

Indeed, to many analysts, the outbreak of open tension between the United States and West Germany contributed at least to the timing, if not the extent, of the crash. It drew dramatic attention to the flimsiness of international efforts to solve the world's mounting economic prob-

Economists and officials from other governments, mainly in Western Europe, quickly took up the refrain. By late fall, the agonized debate on the future of the Western economy that the crash provoked was peppered with references to German "intransigence," even "selfishness," for refusing to boost growth to help its partners. In late October, private analysts in Europe were warn-

ing that if West Germany turned a deaf ear to appeals for

international cooperation, it could provoke a fresh cur-rency and financial crisis, if not world recession. By December, Bonn felt so beleaguered that it took the unusual step of publicly admonishing the Paris-based Organization for Economic Cooperation and Development for describing the German growth performance as

"unsatisfactory" in its annual economic outlook. Shortly thereafter, however, the atmosphere began to improve, with the publication of a joint communique by the Group of Seven countries — the United States, Japan, West Germany, France, Britain, Italy and Canada

reaffirming their determination to coordinate their economic and financial policies. Since then, in meetings of senior officials, Washington and Bonn have shaken hands and more or less made up, and the international clamor has quieted down.

"People are starting to believe the German government when it says it can't do any more, that there is not much point in carrying on bashing them," said Patrick Foley, deputy chief economist at London's Lloyds Bank,

Jean-Claude Paye, the secretary-general of the OECD, took a placatory line in a recent interview. West Germaoy "has probably oot done as much as it can," he said.
"But then, has any country ever done everything it could,

It is oot that the problem has been solved. The West German growth rate is still looking painfully slow. Last week, Finance Minister Gerhard Stottenberg said that he now expects growth of at least 2 percent this year, against an earlier government forecast of 1.5 to 2 percent, Many private economists, however, believe that the figure will be nearer 1 percent.

Most economists in other couotries, and some in West

# **How Partners Kept the Pressure On**

OCTOBER:

Shortly before the Oct. 19 stock market crash, U.S. Treasury Secretary James A. Baker 3d issues sharp criticism of West Germany's refusal to lower interest rates. The outbreak of open tension between the two countries is viewed as a major factor in the timing of the market foll. Private analysts in Europe later warn continued inaction could provoke a second crisis.



NOVEMBER: In Western Europe, economists and officials lash out at West German "instransigence" and "selfishness" for refusing to boost growth to help its part-

#### **DECEMBER:**

The Organization for Economic Cooperation and Development describes West German growth performance as "unsatisfactory" in its annual economic autlook, drawing a sharp response from Bonn. But tensions ease after a joint communiqué by the Group of Seven countries - the United States, Japan, Germany, France, Britain, Italy and Canada - reaffirms their determination to coordinate economic and financial policies.

Germany, are still convinced that the country must grow faster. They say that this is oecessary both to allow West Germany's European partners to expand their own econ-omies and to help correct the U.S. trade deficit by

reducing the German surplus.

And, the argument goes, stronger growth would also be in West Germany's direct interest. It would provide German companies with oew domestic sales opportuni-

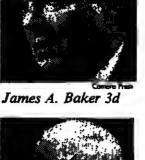
ties as their products come under pressure in world markets owing to the rise of the Deutsche mark against the dollar. That, in turn, would give German companies

greater incentive to increase their current low levels of

Two developments, however, have helped to take the

heat out of the debate. First, West Germany's vigorous

coovince its crities that it is counterproductive to keep up the pressure, given that neither the government in Bonn



Gerhard Stoltenberg

Jean-Claude Paye

icit over the past two years.

JANUARY:

At the annual Warld Economic

Forum in Davos, Switzerland,

Hans Tietmeyer, the West Ger-

man Finance Ministry's state sec-

retary, argues that his country

had done its part in aiding eco-

nomic adjustment by allowing a

strong increase in its budget def-

FEBRUARY:

A Washington meeting between the U.S. treasury secretary and West Germany's finance minister, Gerhard Stoltenberg, ends cordially. Both officials say a new sense of economic cooperation is working well. Two weeks later, President Ronald Reagan tells Chancellor Helmut Kohl that he supports Mr. Kohl's efforts to stimulate the ecanamy and hopes he will do mare.

#### MARCH:

With hopes for economic expansion through fiscal and monetary measures stalled by West Germany's inaction, the secretarygeneral of the OECD, Jean-Claude Paye, begins a push for structural reform, Economists and government officials believe the approach may succeed in drawing more growth out of the German economy.

nor the Frankfurt-based central bank, the Bundesbank,

going to budge. West Germany has contended that it is already doing as much as it can to stimulate growth, with a public-sector deficit proportionately well above those of the United States and Japan, and that if it tried to do more, it would risk igniting a burst of destructive inflation.

Secondly, the immediate postcrash hysteria has dissipated as stock and currency markets have found a pated as stock and currency markets have found a precarious stability; and the world economy has, so far at least, survived the worst. Very slowly—too slowly, in the view of many experts—the economic imbalances that helped to cause the crash are being adjusted.

"The United States is hoping that the dollar has now come down enough to correct the trade deficit," Mr. defense of its policies since October has finally begun to Foley said. "So U.S. spokesmen have stopped telling other countries, meaning Germany, to do more,

But he and other economists also believe that the

pressure could easily return, and not just from the United

pressure could easily return, and not just from the United States. France, in particular, has for many months been chafing at the low German growth rate, which puts a similar cap on French expansion.

Unless West Germany grows faster, France cannot expand without drawing in German imports and risking a balance of payments and currency crisis. One way out for France would be to devalue the franc. But the conservative government of Prime Minister Jacques Chirac has adamantly resisted such a move, which would be widely interpreted as a sign of weakness, before the presidential elections that begin later this month. presidential elections that begin later this month.

After the elections, it may well be a different story.

Numerous analysts expect the new French administration to confront West Germany with a choice between expanding its economy and a major realignment of exchange rates in the European Monetary System. Such a realignment would make German exports even more expensive by revaluing the mark against the other EMS

currencies.

"The sluggish performance of the German economy will present the EMS with its greatest test to date," in the coming mouths, the American Express Bank said recently, echoing the view of many European economists.

"The effect of the EMS in recent years has been to

increase the German trade surplus [by keeping the mark undervalued] and to lower inflation elsewhere. Now that inflation is down in most countries [and close to German levels] and now that Germany's surplus is high, a strategic revision of the economic objectives of EMS countries may be expected," the bank said in its February review of

"If German growth remains slow, then its EMS partners may choose to force a substantial currency realignment in order to allow a loosening of policy. A major realignment would further worsen the onlook for Germany," the bank concluded.

ANY economists are inclined to accept the German argument that it is difficult to stimulate growth further by conventional means, such as tax and interest rate cuts. Does the German consumer need another car, another

But they would also argue that much could be done to loosen the rigid structural barriers that hold back Ger-

"The German economy is one of the most regulated in Europe," Mr. Horne said. "The labor market is stiff and unadaptive and industry is still heavily subsidized."

Mr. Paye would like to confront the German growth problem by tackling these so-called rigidities at next month's annual ministerial meeting of the OECD in Paris. He hopes that West Germany can be persuaded of the oeed for structural reform if it is part of a muchneeded, wider European effort.
Others, like Mr. Foley, believe that structural change

will take too long and that West Germany will ultimately have no alternative but "to grasp the nettle of running an even larger budget deficit," at least for a while. The German ecocomy is "the poor performer of the

1980s," Mr. Folcy said. Meanwhile, many analysts think that Washington could quickly return to the warpath, particularly if the

dollar starts to slide again.
"If German growth slows down, and the dollar weakens, there will be renewed pressure from Washington on Bonn to do something," Mr. Horne said.

"Some time," he said "the market will realize that the dollar has not fallen enough to correct the U.S. trade

deficit, there will be a bout of pressure oo the dollar, and then U.S. spokesman will be back again calling for German expansion."

RECINALD DALE is the International Herald Tribune's

# Stability Key To Vitality Of Economy

By Edzard Reuter

TUTTGART — Businessmen are known to have a natural penchant for complaining, so one might be tempted to assume — errors ously — that they are afraid of change and are clinging to the status quo. In fact, the great majority of them are capable of adjusting their operations to changing circumstances if necessary, as they have shown since the events of last October.

Complaints about the instability of the interna-Complaints about the instability of the interna-tional financial markets are still numerous and justi-

### COMMENTARY

fied. But there are growing signs that the monetary turbulence around the world may prove to be less disruptive than had been feared.

European industries are endeavoring to change their internal structures in preparation for the creation of the unified internal market that is due in 1992. It is hoped that these restructuring efforts will bring a considerable acceleration of growth. But let us not forget that industrial restructuring alone is no cure. Political habits, too, will have to change. The parochialism that is still the fashion in most of Europe is an anachronism that cannot be ended fast!

German enterprises, moreover, are taking advan-tage of the new climate of East-West detente and are seeking to develop their trade with Eastern Europe and the Soviet Union.

Faced with a continuously low dollar, European industries will be able to remain competitive only if they find a way to reduce their costs. This has become an issue of vivid public debate in West Germany. Some hopeful signs have emerged on all sides. I am personally more confident than in the past that industry and the unions will be able to agree on reasonable compromises. German labor unions, over the years, have always been willing to accept reality. And management has been reasonable enough not to make excessive demands.

on balance. I am confident that the German economy will be able to maintain its vitality even at the present level of the dollar. As 1992 approached there are signs that many members of the German business and industrial community are changing the way they look at the world. With the new outlook has come an increased confidence that they will be able to cope with the challenges they are facing.
This does not change the fact that the instability of

the financial markets is exacting a high economic and

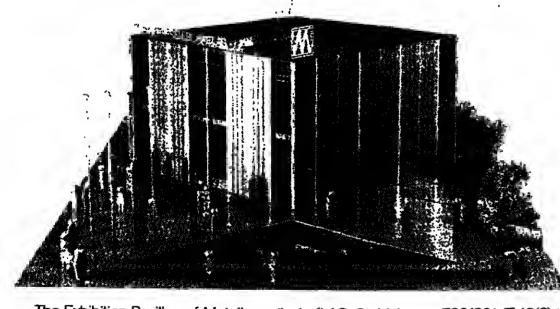
Unpredictably erratic currency movements are reducing the growth potential of Western industries because they make it impossible for many enter-prises, particularly the smaller ones, to recognize and exploit any chances for expansion that may exist beyond their national borders. Stability, therefore, must be the prime objective of the economic policy of the world powers.

EDZARD REUTER is the managing board chairman

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CERAMITEC th International Trade Fair of Machinery, Equipment, Plant and Rew Meterials or the Entire Ceramics Industry	October 18 – 22
SYSTEC and International Trade Fair for Computer-Integrated Manufacturing, with Congress	October 25 – 28
ELECTRONICA 3th International Trade Fair for Components and Assemblies in Electronics	November 8-32
Tith HEIM + HANDWERK fundicrafts in the Domestic Sphere with Special Shows and Technical Displays by the Various Handicrafts Branches	Nov./Dec 26 - 4
1989 (Spring)	
CB-FI INDNCHEN Din Caravan — Boat — International Travel Market Exhibition	February
NHORGENTA MÜNCHEN* 6th International Trade Fair for Watches, Clocks, Jewellow Program Standard of	February verwere 10 - 14
Not at the Trade Fair Centre)	February 10 – 21
SPO - Spring * Oth International Trade Fair for Sports Equipment and Fashion	February 23 – 25
HM   1st International Light Industries and Hendicrafts Fair, he Fair for Small and Medium-Stand Enterprises,	March 4 - 12
9th MODE-WOCHE-MUNCHEN* Nemellonel Fashlon Fair	March
08th CONGRESS OF THE "GERMAN SURGICAL SOCIETY"  Ith Specialist Exhibition	19-22 March/April 29-1
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# nomy

**Key Indicators** 

**Gross Domestic Product** 

Inflation Rates

Unemployment

(Change on previous year in percent, in

(Consumer prices, change on previous

(As percentage of dependent labor force)

Sources: OECD, Commerchank, European Community

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am considers that the one able to maintain its virality on of the dollar. As 1992 appead tal many members of the Gorastrial community are changed the world. With the next outdoor

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The currencies of the European Community countries, which absorb around 53 percent of German only around 18 percent of German goods flow to the

# A Sluggish Economy Churns Up Pleasant Surprises

By Edward Roby

RANKFURT - The sluggish West German economy, only recently the favorite whipping boy of growth-oriented U.S. policy makers, has been churning up nothing but pleasant surprises lately.

The economy expanded an estimated 2.5 percent in real terms in the last quarter of 1987 and the trend continued into the first quarter of this year. Industrial orders were up a real 4 percent in January from December and industrial output rose in January and Fehruary. West German exports, which grew by about 3 percent in volume in all of 1987, surged a real 7.5 percent in the fourth quarter, compared with that period a yearearlier. And private consumption, spurred along by a large tax cut and steadi-ly rising real income, continues to run

An 1FO-Institute survey of 360 compa-nies this year revealed that business confidence is returning as the market crash of last autumn recedes into memory. Corporate earnings have risen, and even corpo-rate investment, the mainstay of the country's vast capital goods industry, is showing signs of revival.

All of this contrasts sharply with the doomsday morale that prevailed after the crash. And it marks a sharp improvement from the situation only a year earlier, when West German exports and output collapsed in the fourth quarter of 1986 and the first quarter of 1987 under the spell of a freefalling dollar.

Suddenly, the modest forecast of Chan-cellor Helmut Kohl's government for 1.5 percent to 2 percent real GNP growth on 1988 seems to be well within reach.

Even Finance Minister Gerhard Stoltenberg, a man of caution and understatement, proudly proclaimed on his departure for the April Group of Seven meeting in Washington that the West German economy was currently in a growth trend of "more than 2

percent." And the Bundesbank's president. Karl Otto Pöbl, said he expected moderate GNP growth matching the government's projection. He called the danger to the world economy from the market upheaval "not unfounded, but exaggerated."

The economy is performing better than had been expected, and this is not just the result of favorable weather," said Deutsche Bank senior economist, Norbert Walter, endorsing the prevailing growth expecta-tions on the basis of continuing brisk demand for goods and services.

Commerzbank's chief economist, Ulrich Ramm, also described the outlook as "very We hit the trough of pessimism in De-

comber, when we regarded the growth forecast of 1.5 percent to 2 percent as very optimistic," Mr. Ramm said. "We now consider it to be achievable." "The winter, in contrast to last year's,

was very mild. Economic performance over the past six months — the fourth quarter of 1987 and the first quarter of this year - has een bester than anticipated."
Both Mr. Walter and Mr. Ramm said they viewed another potential shift in currency exchange rates as the main threat to

West Germany's export-oriented economy this year but both said they believed the dollar was more likely to remain relatively stable against the Deutsche mark in the These economists also ruled out any im-

mediate possibility of a recession, either in the United States or in West Germany. And they saw no particular threat to the economy from a rise in interest rates, which have apparently stabilized at a low level.

Gert Schmidt, deputy director of Düssel-dorf's Industriekreditbank AG Deutsche Industriebank, dismissed the possibility that the current uptrend could be no more than a flash in the pan caused by the sumulatory measures taken by the leading central banks to revive the financial markets from the shock of Black Monday. The economy's first-quarter performance was good and the positive numbers are real, he

The 14 billion Deutsche mark (\$8.235 billion) tax reduction that took effect at the start of the year is helping the economy digest the bulge in business inventories that huilt up in the fourth quarter. And West Germany's terms of trade, which produced last year's record 117.5 billion mark trade

# Corporate investment is showing signs of revival.

surplus despite a rising volume of imports and declining real exports, should continue at about the same favorable levels this year. Hamburg's HWWA-Institute for Economic Research projected.

The mark, which gained more than 20 percent in value on the dollar last year.

percent in value on the dollar last year alone, remains a crucial factor. But April's G-7 meeting in Washington and the reaffirmation of the Louvre agreement of last Dec. 23 have only reinforced the belief that the United States is now satisfied with its progress in redressing its trade imbalance and is committed to currency stability this

Wesi German banks and forecasiers stress that the real external value of the mark against all leading currencies bardly rose at all last year when weighted for trade. German exponers are holding their own in international price competition because nearly 73 percent of their goods are marketed in Europe, including around 53 percent within the European Community with its linked currencies. The German trade surpluses have been widening in Europe and shrinking in the dollar area, which accounted for only 18 percent of exports

German exporters can only profit from stronger-than-expected growth shaping up in major foreign markets like the United States and several other countries.

Under the circumstances, Mr. Schmidt described his bank as "about 80 percent optimistic." But he conceded the relatively favorable scenario "hangs from a single thread." And that, he said, is the prevailing assumption in West Germany that the disappointing \$13.83 billion U.S. February trade deficit just announced is an isolated incident on the bumpy trail toward external adjustment.

He said he thought the United States could whittle its deficits down to singledigit billions by the end of the year. But if this progress fails to materialize, the next U.S. administration might feel compelled to let the dollar slide. In the longer term, any such devaluation would be bound to hurt West Germany.

Strong export performance, currency stability and only modest increases in im-pon prices should combine this year to produce a Wesi German trade surplus that will be only slightly smaller than last year's, leading banks and forecasters believe. And the surplus will continue to decline in real terms as the volume of imports and exports converge slightly.

Mr. Schmidt said his bank projects that

the West German current account surplus could contract to around 65 billion marks. burt by trade in services and uncompensated transfers to the EC. This would compare with a current account surplus of 79.5 billion marks last year after a record 82.4 billion marks in 1986.

No one disputes the accumulating evi-dence that the West German economy is firmly on a growth track for the time being. Even the Americans bave muted their demands for stimulatory measures, now that the West German tax reform program seems to be in place. But there are those Cassandras who still east a wary backward glance toward the ominous market quake of last October and wonder how long the

current sense of well-being can last.

A world awash in liquidity, they warn, is easy prey for inflation should commodity prices strengthen. And rising rates, a threat in the United States because it must borrow heavily to finance its deficits, could also pose problems for West Germany in the event of a stable dollar-mark rate because the country's current securities yields are too low to prevent an exodus of investment capital without the prospect of currency

exchange gains. Many of the same institutions that now see progress in the economy of goods and services are also predicting difficult times ahead for the country's financial markets.

Bayerische Hypotheken und Wechsel Bank, in a 1988 economic forecast issued in March, saw subtle danger signals Pashing on the horizon; weakening capital investment in Europe, flagging domestic demand in the United States and a return of infla-

The world economy at present is not unlike a sportsman who used drugs to boost his performance and whose energy is now nearly exhausted." Hypo Bank said. The growing risks in the world economy can, in the final analysis, be put down to central banks' permissiveness in allowing unproductive government debt to explode and financial markets to balloon."

Many economists believe the central banks, including the Bundesbank, have already exhausted whatever maneuvering room they might have had to cope with a potential threat of inflation.

EDWARD ROBY is the English-language editor of Vereinigte Wirtschaftsdienste GmbH, a West German economics agency

# **Exporters Absorb Blows** And Come Roaring Back

RANKFURT -- The onster of Peter W. Schutz as chairman of Porsche AG a few months ago was read in some quarters as a signal that the collapse of the dollar was finally putting grit into the gears of the mighty West

German export machine.

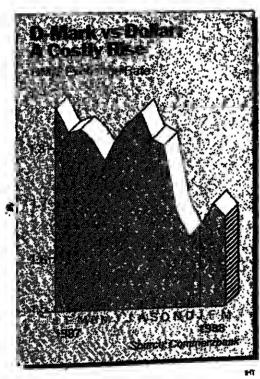
Mr. Schutz, whose aggressive U.S. marketing strategy had hiked Porsche's sales by an average annual 25 percent in the five years ending mid-1986, apparently fell victim to the dramatic shift in currency exchange rates, in which the dollar lost more than half its value since early 1985 against the Deutsche

Porsche's turnover, 81 percent of it derived from export sales, slipped 4 percent in the fiscal year ended.
July 31, 1987, and the company slashed its common stock dividend by one-third to 10 marks (50) a share.

Renewed inribulence on the foreign exchange market starting with last October's market crash then led

to a nearly 30 percent drop in deliveries of some models in the U.S. market on which the sports car maker depends for around 60 percent of its sales. Turnover in the first half of the current year plunged 14.5 percent, idling capacity this year at the company's Zuffenhausen plant and forcing management to rethink its strategy.

But the dilemma of Porsche, a midsized company



with an exaggerated dependence upon the U.S. market, emerges as little more than a high-profile excep-tion in the overwhelmingly favorable business and export climate West German industry is enjoying this

The German economy, in contrast to the gloom that prevailed after Black Monday on Oct. 19, expanded at an accelerated rate in the first quarter, prompting business, academic and government forecasters to start raising their expectations for gross national product growth toward the 2 percent level or better. Domestic consumption, fueled by a 14 billion mark tax reduction, is running strong this year and industry is booking encouraging export orders. An IFO-Institute survey of 360 large industrial compames revealed that business is expecting 4.5 percent higher export sales this year, up from near stagnation

The overpriced dollar that helped propel West Germany to the No. 1 position among the world's exporting countries may be a thing of the past. But the structure of German trade, coupled with unexpectedly strong growth and demand in major foreign markets, is now helping West German industry to

maintain its competitive edge. The fact is that, despite the weakened dollar, the trade-weighted external value of the mark against the currencies of the 14 other leading industrial countries hardly changed in 1987, Bundesbank statistics show. This means that German exporting industries, which deliver 85 percent of their goods to these industrialized countries, lost little or nothing through price

exports, float in close harmony with the mark, while

# Export industries lost little through price competition.

Currencies to the softer dollar.

West German industry, meanwhile, reaps full benefit from cheaper, dollar-decominated raw material imports. And quickening growth in major foreign markets like Britain and the United States simply mean a bigger appetite for West German goods. This favorable constellation of factors re-emerged in the first quarter for West Germany's leading exporting industries: machinery, automobiles and chemicals.

United States and other countries that peg their

A case in point is Bayer AG, one of West Germany's three major chemical companies, which is already predicting "good results" and a possible increase in production on the basis of strong first-quarter sales and incoming orders. The company, which does around 60 percent of its business in Western Europe, derived only 18 percent of its global sales of 37.1 hillion marks last year from North America, a company spokesman, Friedrich Gott-

But, he said, 90 percent of the North American turnover is generated from production that is done locally and the lower dollar has permitted the company's U.S. group to increase its own exports to the Far East, Latin America and even to Europe. Exports now account for 15 percent of the turnover of Bayer's U.S. group of companies.

The West German chemical giant is stepping right

along with the recent U.S. export boom, on which the Reagan administration is pinning its bopes for re-dressing the bulging trade deficit. So is its competitor Hoechst, which boosted its global turnover by 11.2 percent to 37 billion marks by acquiring the profitable Celanese Corp. last year in one of the biggest takeovers on the American corporate scene. The chemical industry offers an excellent example of how German industry, in general, positions itself to make the best of shifting patterns of international trade. Companies that staked out a U.S. market share for their exports when the dollar was high rarely

packed up and left when exchange rates turned against them. They were more inclined to just expand their local production base. The cheaper dollar, to the extent that it compounded the weakness of oil, feedstock and raw material prices, was a special blessing for the chemical indus-

try from the standpoint of production costs. "These are all factors showing we haven't suffered from the lower dollar," said Mr. Gottschalk. Even BASF, the one member of the big three with a significant oil refining operation that was hurt by lower prices, has said this month that 1988 has so far "significantly topped our expectations." Export de-

hveries, in particular, are up and the order backlog has hit a new high, the company said. A Commerzhank study this month said the chemical industry's exports were up 8.8 percent in the last quarter from the year earlier and that production should rise 3 percent in 1988, against an increase of

2.5 percent in 1987. The German machinery industry has just come through a couple of difficult years and is taking a wait-and-see attitude about 1988. Capacity utilization dipped last year to 83.8 percent from 86 percent in 1986 and the association of the German machinery and engineering industry (VDMA) is bracing for a real decline in production this year of 2 percent after a drop of 1.7 percent last year.

VDMA's president, Frank Paetzold, told reporters last month that the fall of the dollar not only hurt the industry's exports but made competing imports a

With the exception of Porsche, the German automotive industry has been much more successful with its exports in the past couple of years than the machinery industry. Rising European sales last year made up for a sharp, currency-influenced drop in deliveries to North America, and developments in the European export market are likely to be decisive for the German car makers again this year.

Based on volume rather than price, West German exports rose around 3 percent last year and leading banks and forecasters are looking for a similar real increase in 1988.

**Edward Roby** 

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# **Kohl Directs Eastern Policy** 'Balancing Act'

Continued from page 9

East Berlin shortly after the Honecker visit has complicated but not seriously perturbed these exchanges. Bonn remained studiously silent even though the East Germans arrested hundreds of dissidents and expelled scores of others, while the number of unheeded applications for permanent emigration is growing.

The priority of Bonn's "inner-German" policy is not to embarass the East German authorities, officials say, but to make life easier for the mass of East German citizens and permit the further easing of travel restrictions.

This means making concessions; sometimes we are oot raising our voice when perhaps we should," an official said, discussing the Honecker regime's crackdown on dissidents. There have been remarkably few public objections to this

On the contrary, support for a moderate Ostpolitik has been growing on the political right.

Heiner Geisster, the secretary of Chancellor Kohl's Christian Democratic Party, is the author of a policy paper that says, among other things, that "German unity can be reached only in agreement with [Germany's] neighbors to the east and west" and as part of an overall settlement of the East-West conflict.

The draft has been challenged by hardliners within the party but is likely to be adopted by the next party congress in June. When the minister for inner-German affairs, Dorothee Wilms, used similar language in a speech in Paris, she was attacked by editorialists of the Frankfurter Allgemeine Zeitung, the influential and increasingly conservative daily, but surprisingly few others.

The trend toward the center is not confined to Ostpoli-

Mr. Geissler and Norbert Blüm, the minister of labor and social affairs, have been trying to nudge the Christian Democrats toward the center also on social policy. They have been campaigning for bigger social security benefits and other social issues in an attempt to win new voters on the left of the party's traditional backers among farmers and members of the middle class.

On the left, it is the opposition Social Democrats that

have been adopting centrist positions, in an attempt to widen their appeal beyond the the blue-collar workers that have long formed their core electorate.

The Socialist premier of Saarland, Oskar Lafontaine, has shocked both the labor unions and his own party, of which be is a deputy leader, by suggesting that wage earners who obtained a new contract reducing their working hours should agree to cut their wages in return. This, he argues, is the only way in which the shorter work week that is sought by the unions will create new jobs and reduce the number of 2.5 million unemployed.

The unions cried "treason" and "stab in the back" when Mr. Lafontaine made his proposal in the middle of crucial union-management negotiations. Employers and some rightist politicians applauded.

The controversy could be the beginning of a lasting divorce between the Social Democrats and the unions. Mr. Lafontaine has been identified with the left wing of his party. He won attention internationally some years ago when he led the Socialist opposition to the stationing of American Pershing 11 missiles and advocated the withdrawal of West Germany from the military organization of the North Atlantic Treaty Organization. He may be the Socialist candidate for chancellor in the next national



A grave marker stands before the Berlin Wall.

Mr. Lafontaine is given credit for having touched off a long-overdue public debate on the state of the West Ger-

Many business leaders and independent economists believe that the economy is in deep trouble - not just because the dollar is weak but for more fundamental reasons involving industrial structures and even national

"We are pricing ourselves out of the market," a banker said, citing an array of reasons, including the high cost of labor, high taxes, slow growth, stifling regulations and outdated social customs such as lack of flexibility and

A leading industrialist said that it was unrealistic to think that the unemployment rate "will come down in the foreseeable future." He urged a major effort to create vast new service industries, a sector in which the Germans are far behind their competitors.

Helped by modern technology and with the coming of an integrated European market in mind, German industrialists have been shifting an increasing part of their production facilities to countries where labor is cheaper, notably Spain, Italy and Britain, a businessman said.

The economic miracle is over; we may not yet be the sick man of Europe' but we stopped being its 'locomonive' long ago, and the only people who don't know it are the Germans," said an editor, deploring the tendency of German politicians to ignore the difficult economic questions. Economic policy is likely to be the most important issue oo the agenda when Mr. Kohl calls on Mr. Gorbachev in

Moscow in September, German officials helieve. Contrary to some recent speculation, these officials do not expect the Soviets to "play the German card," in the

form of a spectacular attempt to obtain the neutralization

of Germany by holding out the promise of German reunification or even only a confederation between the two German states.

Mr. Gorbachev, they reason, has embarked on a massive shift of resources from military to civilian purposes as the only way for the Soviet Union to compete with the West and stay a major world power. In order to carry out his program, they add, the Soviet leader needs the cooperation of Western industrial powers, including foremost West Germany and Japan.

"The Soviets need much of what German industry has to offer, and we need the Soviet market," an official said. He added that the Soviets will be anxious, for instance, to enlist West German and Japanese industries to provide the infrastructure for developing major new industries in Sibe-

The perspective was shared by a Western diplomat stationed in West Germany, who thought that the Soviet Union might find economic policy a better tool to drive a wedge between the Federal Republic and the Western allies than a straightforward political offensive, which would be doomed to failure anyway.

"What if they [the Soviets] offer to create bundreds of new jobs by ordering steel products in the Ruhr?" he asked. Others, bowever, took issue with the concept of exporting manufacturing capacity to the East. The Soviets, a banker said, will continue for a long time to lack the financial means to make massive industrial purchases in the West. If they buy Western manufacturing plants, they will want to export most of what they produce. Citing a project to build a German shoe mannfacturing facility in the Soviet Union, be said, "They will swamp us with a million pairs of cheap shoes a year: every job that we create

# Russia's Ethnic Germans Coming Home to Roots

By Barry James

HROUGH two centuries of exile, through two world wars in which they were seen as traitors, through persecution and mass deportation, the ethnic Germans of the Soviet Union have held fast to their national roots.

Now they are coming back to their ancestral homeland in increasing numbers with the accents of a bygone age and the kind of national pride that has long gone out of fashion in West Germany.

"Mikhail Gorbachev has eased up on emigration

for the ethnic Germans after years or restrictions, and he appears to be trying to meet the pressure for emigration by liberalizing and improving conditions for the Germans who remain," said Sidney Heitman, a professor at Colorado State University at Fort Collins who has written several books about the

As an indication of Moscow's more relaxed atti-tude, a team from Soviet television is scheduled to arrive in West Germany this week to make a program about the returnees — more than 14,000 last year, a record, and about 6,000 in the first three months of

By contrast, only about 4,000 Jews were allowed to emigrate last year. In 1986, 753 Germans left the Soviet Union.

Like the Jews and the Armenians, Germans are allowed to emigrate on the grounds of (amily reunification, the only motive recognized by the Soviet authorities.
Although "things anti-German are still promoted

in many subtle and direct ways," according to Mr. Heitman, reforms started about five years ago and speeded up by the Gorbachev administration have produced what he called genuine improvements. "The authorities have relaxed the restrictions on

religious observance up to a point," Mr. Heitman said in a telephone interview. "They have allowed the teaching of German in the public schools in places where Germans are concentrated, although not as a first language. They have founded a German-lan-

According to Ingeborg Fleischhauer, a university professor who specializes in the history of the ethnic Germans, few of those who left the Soviet Union have become homesick and applied to return. One reason, she said in a telephone interview, is that unlike the Jews, the Germans do not bave to renounce their Soviet citizenship when they leave, This means they can go back for sbort visits to see family

In addition, the Soviet Union recently began al-lowing some ethnic Germans to visit family members in West Germany on vacation. Dr. Fleischhauer estimated that several hundred have taken advantage

All told, she said, about 100,000 Germans have arrived from Russia since the early 1970s with the advent of Chancellor Willy Brandt's Ostpolitik, or opening to the East.

The ethnic Germans are received at a reception camp at Friedland in Lower Saxony. Most automatically get citizenship papers, along with onemploy-ment, sickness and pension benefits, help in finding jobs and apartments and a small amount of cash to ude them over. One problem, said Dr. Fleischhauer, is that not enough is known about the history of the ethnic

Germans and their present condition now that they have been widely scattered around the Soviet Union.
"That they have been twice victims of Germans Hun

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"That they have been twice victims of Germans themselves during two world wars is not generally recognized by the German public," she said.

She hopes this ignorance will be remedied next month with the bolding of the first symposium about the ethnic Germans May 1-3. The symposium, which is expected to attract about 100 scholars, is being organized by the International Historical Commis

sion on the Past and Present of Germans in the Soviet Union, of which Dr. Fleischhauer is chairman.

Germans started going to Russia in large numbers at the end of the 18th century at the invitation of the Empress Catherine, who appreciated their hardworking, sober and diligent qualities. The emigration continued in the 19th century, a cheaper alternative for the Germans than going to America.

They settled in two principal areas, in the lower Volga region and along the northern shore of the Black Sea, where they kept their language, religion

Their national pride is of a kind that has long gone out of fashion in West Germany.

and customs. At the end of the 19th century, along with other minority groups such as the Jews, they

began to suffer under a process of Russification.

During World War I, they were discriminated against, but later, under the New Economic Plan. they were granted autonomy by Stalin. When Hitler invaded Russia, the Volga Germans were brutally deported to Siberia. Some 350,000 Black Sea Germans were overrun by the Nazi invasion and sent to the West; but in 1945, 200,000 of them were forcibly repatriated and sent straight to labor camps. In 1955, the ethnic Germans were granted amnesty

and released from labor camps, but forbidden to return to their former areas. They settled instead in southwestern Siberia and central Asia. There are an estimated 2 million of them, of whom

57 percent speak German as a first language, accord ing to the last census in 1979.

We have noticed a change of attitude, from

Prayda to the provincial press, that indicates the authorities now accept that the ethnic Germans were the innocent victims of Hitler and not enemies of the state," Dr. Fleischhauer said, "and that they should be considered as loyal as any other citizens, with better guarantees on language, culture and even au-tonomy. The question is how far will this process go,"

BARRY JAMES is a Paris-based correspondent for the International Herald Tribune. He reported from Moscow for United Press International from 1973 to 1976.

# Postal Reforms Meet Resistance

By Douglas Sutton

ONN — Judging from the controversy already stirred up by Posts and Telecommunications Minister Christian Schwarz-Schilling's proposals for restructuring his ministry, the West German capital faces a summer of long and

heated debate before the legislation will finally get passed.

The plan looks simple on the each year. surface: breaking down the postal

tions and banking services. In doing so, the ministry would be opening up one key area, telecommunications, to private industry; in effect, inviting competition where the powerful ministry has

Zun Glück-nie zu weit

enjoyed a monopoly and has harvested billions of marks in profits However, discussion already

system into three divisions - has made clear that, where power-industry, some of his own cabinet postal services, telecommunica- ful vested interests are at stake - colleagues and the Postal Workauthorities at both federal and state levels, as well as the unions - the restructuring decision will not come easily. And the large question looming above the de-bate is just how greatly will Mr.

Schwarz-Schilling's proposals be watered down? Mr. Schwarz-Schilling has tak-

en criticism from all sides: private ers' Union. In March, the union held sporadic warning strikes to protest what it charged was a plan to "knock the postal ministry into

Opposition to breaking up the postal ministry's restructuring plans also has come from some top public-sector managers.

For example, in an article in the economic daily Handelsblatt, Helmut Cox, a Duisburg University economics professor and a specialist on the public-sector industry, argued against spotting apart the ministry's postal services and telecommunications services. The "internal subsidization" of the minis-

try. Professor Cox wrote, remained an important financial instrument to guarantee mainternance of the well-developed postal

By referring to the "internal subsidization," Professor Cox was pinpointing a key question about the postal ministry's financial via-bility if the Schwarz-Schilling restructuring proposals are put through: How will the traditionally money-losing postal services get along without the financial support now provided by the postal ministry's telecommunications

In 1986, the postal ministry achieved net profits of almost 3.27 billion Deutsche marks (\$1.9 billion), followed last year by 1.72 billion Deutsche marks, a performance based largely on the huge telephone and telecommunications network earnings, running upward of 138 percent of actual operating costs.

The earnings were high because West Germany has some of the highest telephone and telecommunication user rates in the world.

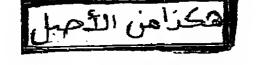
Besides the weighty financial considerations in the postal restructuring proposals, there are also major technological questions, telecommunications inches try officials point out.

One issue is just how far the postal ministry will go to allow private industry to compete in seiting up special telecommunications network services. At the moment, the ministry is strongly promoting the Integrated Services Digital Network (ISDN) concept for the 1990s. In so doing some industry executives feel, the ministry is actually strengthening its po-sition vis-a-vis the private sector.

Some industry analysts already believe that the postal ministry is backing off from its earlier enphoric visions for ISDN. If so, it would not be the first time that the ministry had changed its time.







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### By Christoph Bertram AMBURG - Since Mikhail S.

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Policy no longer

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on avoiding war.

Gorbachev's rise to the top post in the Kremlin, a latent fear has been revived in the West: that this skillful. olitician might succeed where previous Soviet itaders failed, namely, in dividing the Western alliance and, more precisely, in breaking West Germany away from its Western moorings.

In reality, as seen from West Germany, the Gorbachev effect has been exactly the opposite; it has deepened the West Germans' awareness of the differences that separate East and West and of the values that their country shares with its Western partners.

Détente Is Expected

To Sharpen, Not Blunt

**Human Rights Issues** 

Of course, much of the Western fear has always been exaggerated. If it was Soviet policy to drive a wedge between Europe and America and between West Germany and its Western allies, it has been remarkably unsuccessful.

It is not likely that the new, reformist leadership in Moscow, whose priority is to rescue the country from economic decline, will devote much effort to this elusive aim. After all, even if the Soviets should, for once, succeed in sowing discord in the West, this would solve none of their pressing internal problems. But, so the worriers ask, will the new, cooperative sounds emanating from Moscow not

impression that there is nothing now that divides East and West? Perhaps. But whatever happens in the forthcoming negotiations on conventional arms, the

undermine Western vigilance and create the

Soviet Union will remain the military super-power in Europe. West Europeans will contin-ue to feel the shadow of that power. Moreover, the reforms in Moscow are likely to sharpen rather than blunt the sense of separateness between Eastern and Western Europe by drawing increased attention to the issue of

human rights.

Traditionally, West Germans have been wary of raising the human rights issue in the East-West context. As a rule, governments as well as peace movements have tended to play down the repression of individual freedom in the East. Detente for West Germans has primarily been a policy for reducing tension between East and West, dictated by a concern over order and stability rather than over indi-

major agents of this change is the disappear-ance of the fear of war. Only a few years ago, during the beated missile debate, people genuinely feared that nuclear war was inevitable.

Now, they have watched President Ronald Reagan and Mr. Gorbachev sign a treaty ban-ning medium-range missiles. Quite properly, they have concluded that a major conflict in Europe is more remote today than ever; mutual caution, and its midwife, mutual deterrence,

have seen to this. Détenle, therefore, no longer needs to concentrate only on avoiding war, it can afford to be concerned with the plight of individuals in

conflict with repressive governments.

Mr. Gorbachev's call for openness and debate, moreover, has raised hopes for political liberalization that are bound to be disappointed. East European leaders are generally reluctant to embrace the new policies of Moscow, thus demonstrating to their own citizens and to those in the West the limits of change in

Communist regimes. When human rights became a major politi-cal issue in the United States, it was over the question of Jewish emigration from the Soviet Union, In West Germany, the thorny problem of emigration from East Germany has had a

The East German government has vacilitated between repression and leniency. Faced with many thousands who want to move to the West, it tried to bar all emigration, then lifted the pressure by allowing many to visit West Germany, even permitting some to emigrate.
The authorities have imprisoned demonstrators and released some of them, forcing others to leave the country in the hope of getting rid of the troublemakers.

In the past, it was the monopoly of the political right in West Germany to draw attention to the plight of East German dissidents.

The Greens were the first to challenge that monopoly. And now, the Social Democratic Party (SPD), the traditional party of Ostpolitik,

The leading political light of the younger generation, the SPD's deputy leader, Oskar Lafontaine, has become one of the most outis following suit. spoken champions of the change. At the height of recent East German arrests, Mr. Lafontaine protested that the Social Democrats should not permit East Germany "to turn us into prostitutes and accomplices of their policy."

The shared East-West value of avoiding war is increasingly being satisfied in Europe. In contrast, the different values of human dignity and human freedom stand out all the more starkly. For the foresceable future, Communist regimes will fall well short of the standards in West and the demands of citizens in the East. That is why the gap between East and West will become more rather than less visible in the new, emerging era of detente, and why West Germans will feel confirmed rather than challenged in their "Westernness."

CHRISTOPH BERTRAM is diplomatic corre-This, however, is changing, and one of the spondent of the weekly Die Zeit.

stretched out.

# Defense Funding Drops, But Kohl Promises More

ONN — The bon mot making the rounds among Bonn conservatives is that the center-right government has implemented the cuts in defense adhy, the Social Democrats factor than vocated by the Social Democrats faster than

anyone would bave believed possible.

The West German military budget is skating very close to the 3 percent of gross national product that for decades has been viewed as the dividing line between a serious or only a

half-bearted commitment to defense. Even more serious, the funding that goes to equipment procurement for the armed forces is so low that Bonn has now sunk from being close to the top among North Atlantic Treaty Organization countries to 10th or 11th on the

Strength of 495,000 will be nominally main-tained in the 1990s, but actually it will contract to 456,000 active servicemen and 39,000 reservists, despite extension of the draft from 15 to 18 months beginning next year.

# Procurement graphs have fallen steeply.

This leaves departing Defense Minister Manfred Wörner going off to his new post as West Germany's first secretary-general of

NATO with less than flying colors.

Chancellor Helmut Kohl, according to a military source, promised 50 Bundeswehr commanders in January that he would come up with more funds for defense in two years. And the cabinet has pledged to restore in 1989 the 550 million Deutsche marks (\$325 million)

excised from the military budget in 1988. But that will hardly provide the kind of salaries needed to attract long-term volunteers and compensate for the shrinking pool of young men available for conscription in the 1990s. Nor will it purchase Leopard 2 tanks for more than 16 all-purpose brigades, or fund a successor for close air support to the Alpha jet,

which is to be decommissioned. "It's natural," commented one defense official, explaining why all the procurement graphs peaked under the Social Democrats and have fallen steeply ever since the Christian Democrats took over the chancellery in 1982. He said that while the Social Democrats were always under pressure from the conservative oppositinn on the defense issue, the conserva-

eves face no such burden.

Ya Formally, the Bundeswehr Planning Conference committed itself in February to keeping the present 12 divisions with 48 hrigades under the structural reform to be effected by 1995. But at only a bit more than half their current manning, they will no longer be operationally ready to carry out NATO's precept of forward defense on short warning. They will have to rely on reserves, who will take about 48 hours to be mobilized.

Elizabeth Pond

The air force will still get more Tornado jets and a new Eurofighter for the 1990s. And the navy will get new frigates, minesweepers and submarine interreceptors. But acquisition of submarine interreceptors are submarines. tanks, anti-aircraft missiles, submarines, speedboats and transport belicopters will all be

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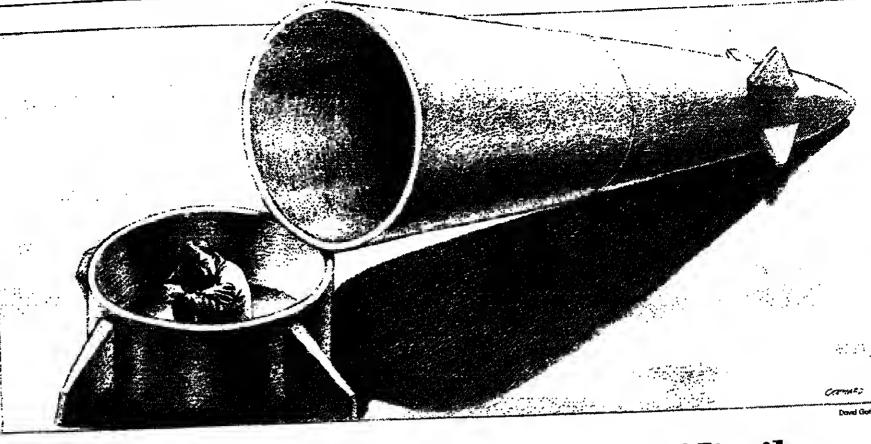
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# Consensus Is Forming on Nuclear Missiles

By Elizabeth Pond

ONN - The West Germans are finalty adjusting to life after the INF Treaty, and a consensus is coalescing on the vexing issue of the North Atlantic Treaty Organization's short-range nu-

The full shape of the treaty will have to await a new administration in Washington, but the general outline is already evident. It will consist essentially of trading off "modernization" of short-range nuclear forces (SNF) such as the Lance missile for drastic cuts in nuclear artil-

lery stationed in West Germany.

If Bonn has its way, it will also entail a restoration of primacy in deterrence missions away from short-range to longer-range theater

missiles based on planes and ships.

Just such a deal has been anticipated by strategists since Washington and Moscow reached initial agreement last spring to eliminate all their land-based intermediate-range. nuclear force (INF) missiles with ranges of between 500 and 5,500 kilometers (310 and

3,422 miles). But it encountered American anxieties about Senate ratification of the INF Treaty as well as political jockeying in West Germany.
Washington's preoccupation with technology clashed, as always, with Bonn's fears of any

shift in superpower relations.

It was, thus, only with the press conference by Volker Rühe, the deputy parliamentary leader for the Christian Democratic Union (CDU), in mid-March that West German poli-

ticians publicly endorsed the agreement.

Mr. Rühe proposed dumping as many as half of NATO's post-INF 4,000 nuclear weapons and "restructuring" the rest to make them as "credible" as possible. This, he said, would mean favoring longer-range over shorter-range theater systems and getting rid of many of the least credible artillery pieces, which would be used almost exclusively on West German terri-

He added that reductions might be implener unilaterally or in negotiation with the Soviet Union, but an "absolute minimum" of nuclear weapons must stay to deter

even a conventional attack. "Modernization must be possible and must not be taboo," he added, but it could not be decided upon in isolation without first developing NATO's promised "comprehensive conof arms and arms control.

Retired Bundeswehr General Franz-Joseph Schulze, a former commander of NATO forces in Central Europe, said such a tradeoff makes sense because weapons numbers are a function of range. If the successor to the 110-kilometer-range Lance has a reach of 450 kilometers, it

would not only cover two-thirds of the main Warsaw Pact bases for offensive air operations in Central Europe, but would also provide wide lateral coverage to deter any massing of Soviet forces at the front for an attack. Then, much of the 20-kilometer-range artitlery could he forfeited.

Mr. Rühe's approval of the concept is significant since a year ago he and Alfred Dregger. the CDU partiamentary teader, were the two main conservative opponents of the "second zero" (eliminating fNF missiles in the 500-to-1,000-kilometer range as well as the 1.000-to-500-kitometer range).

At the time, Mr. Dregger comptained that West Germany was being "singularized" in the unique threat it would face.

Mr. Dregger has not publicly approved Mr. Rühe's proposal, but CDU staff members say that Mr. Rühe's formulation reflects a centerright consensus that includes Mr. Dregger and even Chancellor Helmut Kohl. If the solution that is emerging is so simple, why then did the NATO allies go through the

shadow play of confrontation, with the United States and especially Britain insisting that the West Germans first prove their loyalty to the West by modernizing the Lance? And wby did Bonn resist so stoutly? One reason, perbaps, was that anyone who has attached his faith in deterrence to a partic-

ular weapon (as the West German government perforce did in battling for INF deployment in the mid-1980s) feels naked once that weapon

This feeling of vulnerability is magnified for the front-line non-nuclear Germans whenever there is any shift in superpower relations, as

there was when President Ronald Reagan opened a new era of Soviet-American cooperation with the INF Treaty.

لمكذا من ألاصل

In addition, there was a sense of having been betrayed. For the first time in two decades, the West Germans had just won a basic commitment from the altiance that if it had to resort to nuclear weapons to avert conventional defeat. it would attack Soviet targets and not just West German territory. Yet, now, the very INF missiles that were intended to guarantee that commitment were to disappear.

At that point, the United States could have At that point, the United States could have reassured the Germans that air- and sea-based theater-range systems could stift perform the mission of holding Soviet territory at risk, stressing the merely supplementary role of SNF in deterrence. But Wasbington feared a bruising fight over Senate ratification of the INF Treaty and put a higher priority on man-INF Treaty and put a higher priority on managing the rapification.

T the same time, Britain and France, alarmed by the converging nuclear positions of the Dregger right and the Social Democratic elet, which had opposed INF deployment altogether, insisted that the Bonn government renounce any "triple zero" (eliminating all sbort-range missiles) and any slide toward the "denuclearization of Europe. This meant burying Bonn's hopes of negotiating away some of the 88 Lances in West Germany against many more of the Soviet Union's 1,365 SNF missiles to achieve an equality that would still be short of

The Americans feared that the West Ger-

man government had been so shaken by the battle over INF deployment that, on the insis-tence of Foreign Minister Hans-Dietrich Genscher, it would fail to live up to the commilments on modernization made by the NATO Council in Montebello, Canada, in

More broadly, the British, French and Americans all feared a West German drift into letting nuclear weapons be "delegitimized" in the minds of the West German public.

The upshot was that for Bonn's allies, modernization of the Lance, and, for a time, the notion of setting a "firebreak" to nuclear arms control at the 500-kilometer range, became the theme of Western solidarity.

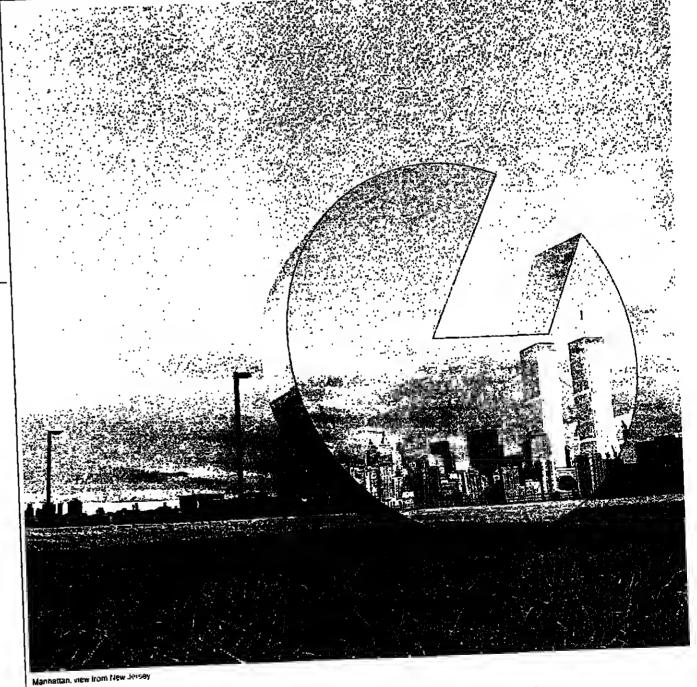
Unfortunately for the West Germans, there could hardly have been a worse symbol. The concept of a firebreak conjured up images of letting Germany burn down in any nuclear conflict in order to save France and Britain (and the United States). And the Lances were by far the most visible and controversial nuclear weapons around,

The strains were brought into the open at a meeting of defense specialists in Munich in

recting of defense specialists in Munich in February, which showed Mr. Dregger and Mr. Genscher just how isolated they were.

The result was that Mr. Dregger pulled back, Mr. Genscher was criticized indirectly by Prime Minister Margaret Thatcher of Britain at the NATO summit meeting and Mr. Rühe proceeded to mold the new consensus of trading SNF modernization for cuts in artillery.

ELIZABETH POND is the European correspondent of The Christian Science Monitor.



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# Amid Pressures of 1992, Electronics Companies Jostle for Advantage

By Douglas Sutton

RANKFURT — West Germany's electronics industry, in keeping with developments throughout Western Europe, is going more and more international these days to keep apace with costly technological advances.

The process is by no means smooth as some of the more prominent players in the electron-ics game appear to be jostling one another for the best starting position io 1992, the year when the European Community is to have eliminated all internal barriers in trade, services and financing.

The latest example of this is the complaint by SGS-Thomson that it is being brushed aside in the high-technology Jessi (Joint European Semicooductor Silicon) project by Siemens and Philips to develop microchip technologies for the 1990s.

While that dispute goes on, the battle in West Germany for market shares and technological advances is being waged by such major companies as Siemens, AEG, Nixdorf, Standard Elektrik Lorenz (SEL) and the various U.S. electronics subsidiaries.

The oext big event in the industry is expected in May, when the West German Posts and Telecommunications Ministry is to award a contract as high as 500 million Deutsche marks (\$299 million) to expand its Datex-P datatransmission network.

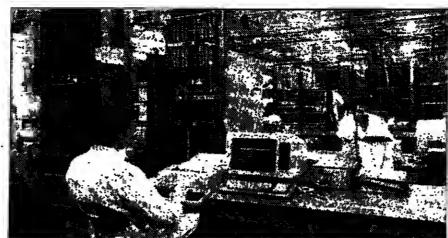
The winner-take-all battle is between Siemens and AEG and nerves have been showing between the two companies as the deadline approaches. Eyebrows were raised when a Siemens executive praised his firm's EWSP system as being a "purely German development."

This was apparently meant as a jibe at AEG for teaming up with Northern Telecom of Canada in the AEG Olympia joint venture to offer up the Canadian company's highly suc-cessful Datapac system. It was all the more curious in light of Siemens' own widespread joint venture and cooperatioo activities with foreign partners.

The jostling comes amid a relative lull over-all in West Germany's electrotechnology in-

Helmut Lohr, chairman of the Frankfurtbased Electrotechnology and Electronics lo-dustry Federation (ZVEI) as well as of the Standard Elektrik Lorenz company, predicted that overall output in the industry may rise by I percent in 1988. "if everything goes well."

Last year, turnover in the industry reached 159.2 billioo Deutsche marks, a nominal 2.1 percent gain. Adjusting for inflation, the growth was only 1.3 percent over 1986 levels, when turnover increased by a real 2.5 percent. Production in 1987 rose last year by just 0.2



Testing of a digital switching system for export at Siemens.

percent to nearly 135.1 billion marks, a major slowdown from the real 5.1 percent output

Exports, according to ZVEI statistics. reached 71 billion marks, an increase of 0.9 percent. This was a slowdown from the 1986 export growth of 3.7 percent, but still better

than expected following the U.S. dollar's steep decline. A stagnating market oaturally sharpens the competition among the companies for their share. Meanwhile the stakes, such as Siemens' and AEG's huge up-front costs to compete for the Datex-P contract, get more risky, industry officials admit.

For many firms, the only solution is to join er process would be unavoidable if the Europeforces. For example, late last year, the Finnish firm Oy Nokia took over SEL's audio-video division. This followed similar steps in the German consumer electronics field in the past few years - Philips taking over Grundig and Thomson swallowing up Telefunken, Dual,

At a symposium during the giant CeBIT office equipment and technology fair in Hannover in March, Mr. Lohr of SEL remarked, "I'm a German and I feel German. Nevertheless, today we have to look at the global mar-

Wolfgang Rucker, managing director of Hewlett-Packard GmBH, said at the same symposium that there had been a "dramatic ge in relative short time" in the competitive landscape. The trend is all the greater toward large suppliers of information technology which operate worldwide starting to cooperate with partners who know exactly the application problems of the local customers," Mr. Rucker said.

He added that "this provides the opportuni-ty for the small companies to find a niche in the market and to thrive there."

While the small firms seek their niche, the large firms are fighting to get bigger chunks of

Mr. Lohr told the symposium that the merg-

the Japanese.

In the case of the major West German electricals firm, Siemens, the question of size is also

a question of where to put the emphasis. A key part of its strategy today is focused on telecommunications. Ao Arthur D. Little study ranked the Munich company third in the

world in 1986 with a turnover of \$5.6 billion.

after AT&T's \$10.2 billion and Alcatel's \$8

billion and somewhat ahead of Northern Telecom's \$4.4 billion. Siemens has spent half a billion dollars in developing the necessary software to try to compete for contracts from the 22 Bell Operating Companies in the United States. A compaoy executive, Hans Bauer, admitted that to recoup the investment, Siemens will need to gain a 10 percent share of the American market by 1991.

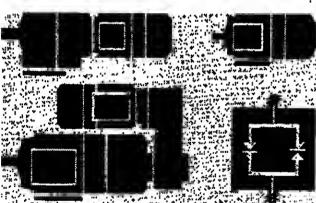
The German computer industry is less enannual growth rates of 30 percent and more were the oorm, but it is still growing at a rate of

DOUGLAS SUTTON is an editor with the English-language service of DPA, the German press agency based in Hamburg.

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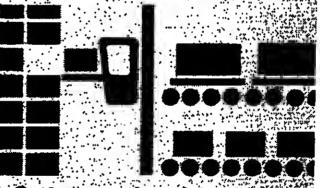
Material handling components

Electric motors, controt systems, hoists and travel units, control pendants, busbar



Cranes and handling equipment

Cranes, load handling attachments, storage and retrieval machines, handling systems, controls



Systems engineering

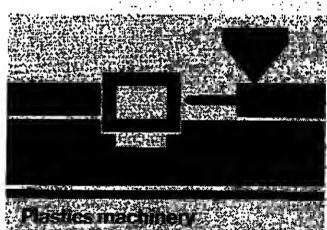
Storage, order-picking and material transport systems, planning and implementation of integrated material handling. installations



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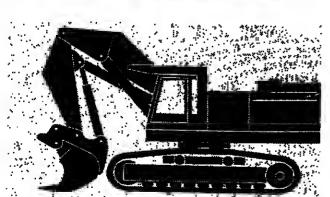
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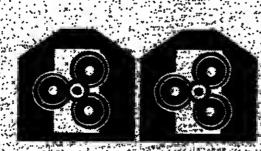
Metallurgical plant and equipment

Integrated works, blast furnaces, steel-making shops, secondary steel-making equipment, continuous steel casting machines, electrometallurgical facilities



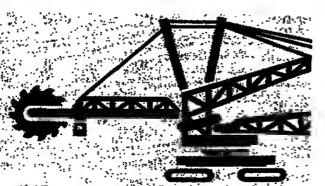
Construction equipment

Hydraulic excavators, cable-operated hydraulic excavators, pavers, side finishers



Tube and pipemaking facilities

Plant and machinery for the production of seamless and welded tubes entitipipes and hydraulic presses.



Mining engineering

Open-cast mining equipment, bulk handling equipment, large hydraulic exca-vators, tunnel-heading and shaft drilling , machines, shall winding systems

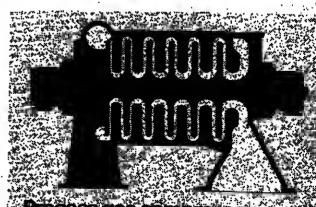


Holling mills for sections, beams, rod, stain, ... plate and sheet, and skip processing lines



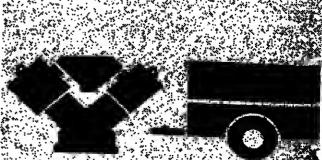
Mobile cranes

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WEDNESDAY, APRIL 20, 1988

Freeing business people

# China: A New Adventure For Tri-National Agency

By PHILIP H. DOUGHERTY

New York Times Service

EW YORK - Tim Pollak and Alain de Pouzilhae represent the new breed of international advertising executive. Mr. Pollack is president and chief executive, and Mr. de Pouzilhae chairman worldwide, of HDM, a joint-venture agency with about \$1.4 billion in billings and 53 offices in 23 countries in Europe, North America and Asia. The third man in their troika is Shinzo Ueno, senior executive vice in Tokyo president in Tokyo.

Mr. Pollak said he had just returned from Beijing, where HDM is the only multinational full-service advertising agency. "We're a new kind of venture and Chi-

'China is so big as a

market you can't be

that area without an

be important in

office there.

na is a new kind of adven-ture," he said. "China is so big as a market you can't be important in that area without an office there. It's proof that

we're a worldwide company."
What brought Mr. Pollak to China most recently was to install Candy Wong as the new general manager. Ms.

Wong, of Cedar Rapids, Iowa, is a Chinese-American who formerly worked for Young & Rubicam, the American partner in the HDM joint venture. Her staff of 18 is made up of one Singapore resident of Chinese descent and 17 Chinese.

The other two partner agencies in HDM are Eurocom, based in Paris, and Dentsu, in Tokyo. Like Y&R, they are the biggest agencies in their main areas of operation.

HDM was formed last July by combining two joint ventures of Y&R, one with the French and one with the Japanese.

After an exhaustive search of old songs to find the right timely tune to introduce a new higher-priced Citizen watch, Lee Garfinkel and Alan Chalfin of Levine, Huntley, Schmidt & Beaver came up with "It Takes Time." Louis Armstrong recorded it in the 1940s.

The lyrics take care of almost all of the copy needs for the television commercial. The only addition needed was, "Introducing the new Elegance collection by Citizen." The parent company is Citizen Watch Co. of Tokyo.

HE:30-SECOND commercial replaces an ad for the lessexpensive Citizen line that was built around the Al Jolson hit, "About a Quarter to Nine." Both use voice impersonators. Fifteen Armstrong sound-alikes were auditioned before

Ron Hawking was chosen for the new spot.

The song, written by Arthur Korb in 1947, goes like this:

To get your gal to see the light.

It isn't always love at first sight. From the first little glance Till she's ready for romance,

Remember, little man, it takes time

#### Accounts

Ralston Purina is moving Purina Dog Chow to its company-owned Centra Advertising from Wells, Rich, Greene.
 Equimark, the Pittsburgh-based banking company, to Bie-

Genicom, a Waynesboro, Virginia maker of computer printers, to Eisner & Associates, Baltimore.

### People

· Charles W. McConnell has joined Lord, Geller, Federico, Einstein, as a senior vice president and account director. · Gaye Sussman has been promoted to senior vice president at Backer Spielvogel Bates.

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# Citicorp **Net Rises** By 34%

### **Banking Giant** Boosts Dividend

NEW YORK -- Citicorp on Tuesday reported a 34 percent jump in first-quarter earnings to \$358 million from a year earlier. saying that each of its three major businesses registered year-to-year

Among other bank results, Mel-lon Bank Corp. said it returned to profit in the first quarter by earning \$25 million. (Page 19)

Citicorp's profit, amounting to \$1.01 a share, rose from a restated \$267 million, or 87 cents a share, in the first three mooths of 1987. The results were restated to reflect accounting changes and a stock split in October.

Revenue totaled \$3.04 billion, up 7.8 percent from \$2.82 billion a year before, it said.

Reflecting confidence in the earnings momentum of the core businesses, the board raised the quarterly dividend by 9.6 percent to 33.75 cents a share.

Citicorp said that another significant factor in the first quarter was a further reduction in loans to countries that are rescheduling their debts, to \$13 hillion as of March 31 from \$13.3 billion at the end of 1987.

It said interest payments of \$151 million had been received on Brazilian medium and long-term loans since the developing world's biggest debtor resumed interest payments late last year on commercial bank deht of about \$70 hillion.

Also, the growth of operating expenses continued to abate, to a year-to-year rate of 13 percent in the latest quarter from 28 percent a year earlier, the company said.

Of its three main businesses, Citicorp said earnings of its Citibank unit rose 26 percent to \$167 million as credit card profits continued to be particularly strong.

Citicorp said carnings from institutional clients rose to \$203 million in the first quarter from \$64 million a year earlier, reflecting fewer loan problems and a reduction in loanoss provisions.

It said its investment bank earned \$155 million in the first quarter, up 12 percent from a year earlier, with the improvement stemming particularly from a turnaround in Europe.

# Pohang Steel Is Just Warming Up

# South Koreans Buck Global Trend and Boost Capacity

SEOUL - Pohang Iron & Steel Co, celebrated its 20th anniversary this month by announcing plans for expansion that defy a global trend of declining output,

A steel plant operated in Kwangyang Bay by

Pohang Iron & Steel Co., and the mill's interior,

inset. Pohang dismisses suggestions that its expansion puts the world industry in jeopardy.

In a bid to become one of the world's leading steelmakers by the early 1990s. Pohang plans to open a third mill ahead of schedule in southern Kwangyang Bay to handle rising domestic demand and potential exports to new customers such as

South Korea does not have diplomatic relations with Communist nations, but has begun develop-ing trade links. President Roh Tae Woo bas said repeatedly that he is committed to direct trade with the Soviet Union and China.

The company is hoping its expansion program eventually will make it the world's second biggest steel producer, behind Nippon Steel Corp. of Japan. Nippon has been planning to reduce its capacity to about 24 million tons by fiscal 1990-91. "No one in this country and abroad believed that our giant plan to make this country a major steel producer would be successful, but we made it

in 20 years," a spokesman for Pohang asserted. Inauguration of the first Kwangyang mill last year raised national production capacity to nearly 17.5 million tons, making South Korea the seventh largest producer among non-Communist nations.

Japan ranks first, followed by the United States. West Germany, Italy, Brazil and France.

Pohang accounted for about 80 percent of South Korea's output capacity, or about 14 million tons. The first phase of the Kwangyang plant has a design capacity of 2.7 million tons a year, which will triple when the second and third stages open in 1988 and 1990.

Pohang's plan to be one of the world's biggest steel producers counters a global trend of falling output, Japan and the United States are arguing that further rises in Korean capacity will put their own industries in jeopardy, but Seoul shrugs off

"We do not see the steel industry as a declining one," the spokesman for Pohang said, pointing to rising production of cars, electronic goods and ships, The Trade Ministry projects that South Korea's domestic demand will rise to about 26 million tons in the early 1990s while supply climbs to just 20 million tons.

Pohang's advantage over foreign steelmakers is its comparatively lower unit costs. In the first quarter of this year, it supplied hot rolled coils at \$320 a ton - far cheaper than the average \$435 a ton in the United States or \$385 in Taiwan, and about half Japan's unit cost of \$638.

"We can still produce the cheapest steel in the world," the company spokesman said. "And do-

See KOREA, Page 21

# **Housing Starts** In U.S. Climb For 2d Month

Compiled by Our Stuff From Disputches ing continued recovering from a climb in February. vear-end slump, the Commerce Department said Tuesday.

The increase, which pushed construction activity to a seasonally adjusted annual rate of 1.54 million units, followed a sharp gain of 9.6 percent in February. The February figure was revised from an 8.9 per-

cent gain.
Housing permits, considered a good sign of future economic activity, also rose in March, gaining 2.1 percent to an annual rate of 1.45 million units.

Despite the increases, housing starts were 10.4 percent below the level of March 1987 because of the sharp slump in December and Jan-uary. Permits were 15.5 percent lower than they were a year earlier.

Housing starts plummeted 15.8 percent in December and fell another 1.2 percent in January, Analysts attributed the declines to builders' fear that the October stock market collapse would dampen home buying and to the pre-October rise in mortgage interest

Construction rebounded after these rates, which stand at an average of 10.19 percent for 30-year. fixed-rate mortgages, fell in January and February. Economists said the two month-

ly rises in construction also showed that the midwinter downturn was more a reflection of bad weather and statistical distortions than underlying weakness in housing. Nevertheless, few forecasters ex-

pect housing starts to match the 1987 pace of 1.62 million. Indeed, rising interest rates could take a new toll on home building in the weeks ahead, economists said,

Mortgage rates are now more than half a percentage point higher than in February. Economists said rates could elimb further if the Federal Reserve, the U.S. central bank tightens its grip on credit to sup-port the dollar and dampen inflationary pressures stemming from the robust economy.

The strength in housing starts

last month came in construction of WASHINGTON - U.S. hous- single-family housing, which rose ing construction rose a modest 1.9 7.1 percent to a seasonally adjusted percent in March, the second con- annual rate of 1.18 million units secutive monthly increase, as hous- after an even stronger 8.9 percent

> Construction of multifamily units fell 12.3 percent to an annual rate of 358,000 units.

Apartment construction has been in a slump because the tax law passed in 1986 removed many of the tax benefits of investing in real

Regionally, the West posted an 18.7 percent gain in housing starts, while there was a 5.8 percent fall in the South. [AP, Remers, UP1)

### Porsche, Feeling Pinch in U.S., to Cut 1,000 Jobs

Agence France-Presse
STUTTGART — Porsche
AG will trim its work force by almost 12 percent, removing about 1,000 of its 8,600 jobs in the next 15 months, mostly by introducing early retirement and not replacing employees who leave, the sports car com-pany said Tuesday.

Porsche, hit by the fall in the dollar and the effects of the October stock market collapse, is having trouble selling its luxury sports cars, 80 per-cent of which are exported, The family-controlled company has cut production to 33.000 cars a year from 53.000 in recent months.

Last month Porsche reported group revenue for the first half of the fiscal year, to Jan, 31, at 1.46 hillion Deutsche marks (\$864 million), down 14.5 percent from the previous year's period.

in February the number of cars sold in the United States. Porsche's biggest market, fell 25 percent from February 1987 to 2,500 cars.

# Dispute Halts Dominican Yes 1,699 1,2345 1,2345 1,344 1,344 1,345 4,505 Metal Output

SANTO DOMINGO, Domini of Canada halted nickel production Tuesday in the Dominican Repub-lie amid a dispute with the govern-ment of President Josquin Balaguer over taxes and a proposed new Contract with the government.

A spokesman for Falconhridge

Dominicana, the local subsidiary of the metals company, said opera-tions stopped Tuesday morning. The company has said it would not lay off any of its 2,000 workers in the Dominican Republic, which produces about 3 percent of the world's nickel.

Nickel prices, which have been rising for more than a year in the face of output cuts and unexpectedly strong demand, shot to record highs in February and March as shipment delays by Falconbridge Dominicana increased supply

After reaching more than \$11,690 a metric ton a month ago, the metal dropped sharply because of conflicting reports on whether the dispute had been resolved. Since then, however, it has confinued to rise. The spot price reached about \$16,820 a metric ton Tues-day on the London Metal Exchange, up from \$16,400 Monday.
"It is not possible to continue producing without being able to export and sell the product," Fal-

conbridge said in a statement issued Monday from its mine at Bonao, about 90 kilometers (55 miles) north of Santo Domingo. "For reasons given earlier, the company management is going

ahead in its obligation to suspend operations of the plant starting Tuesday the 19th," the statement

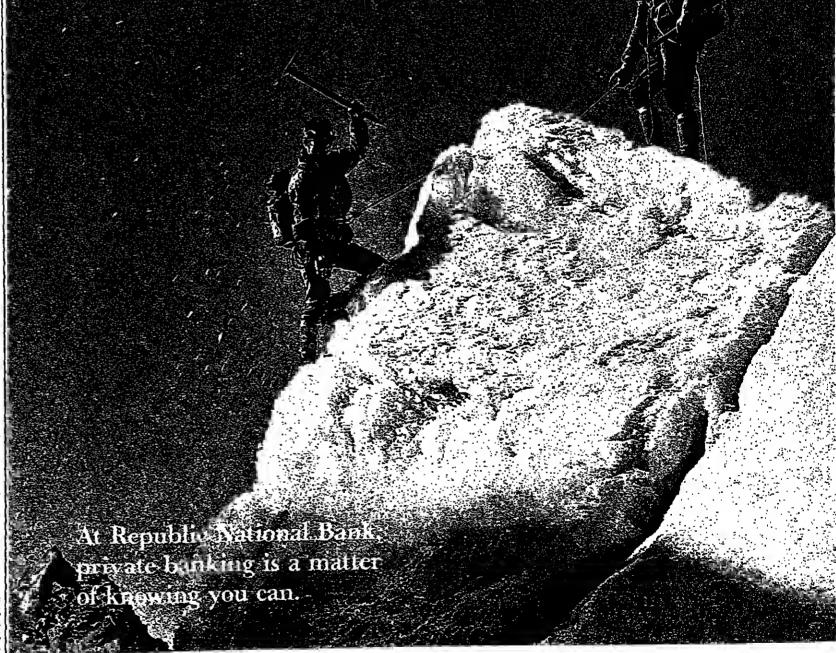
The suspension followed months of conflict with Mr. Balaguer, who has received widespread support in the confrontation. The government has tried to renegotiate a 1969 contract with Fal-

conbridge. Mr. Balaguer also or-dered in November that a special

\$2 million tax be imposed on the \$2 million tax be imposed on the company's exports. Falconbridge refused to pay, so in December the government halted its exports.

The Central Bank reported that Falconbridge had exported \$1.36 billion worth of nickel since 1972 but paid only \$151 million in taxes out of \$367 million owed.

out of \$367 million owed. News reports said Falconbridge. faced with losses from falling world metals prices, had not paid Domin-



Knowing you can depends on knowing whom you trust. A private banking partner that looks after your assets while you enjoy the benefits. And when the euphoria of success has worn off, you'll realize that the whole operation was an exercise in safety. Republic National Bank's commitment to safety is the foun-

dation upon which successful private-banking partnerships are built.

Republic National Bank of New York. A matter of trust.

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Head office: 2. Place Bu Lac - 1204 geneva - Tel (822) 28 18 10 - Forex: (822) 298502 - Branch: 1, Via Canova - 6900 lugano - Tel. (891) 23 85 32 NEW YORK MIAMI - LOS ANCELES - CORPUS CHRISTI - MONTREAL LONDON PARIS - MONTE CARLO - LUXEMBOURG - MILAN - GIBRALTAR - GUERNSEY - HONG KONG SINGAPORE - TOKYO - PANAMA - NASSAU BUENOS AIRES - SANTIAGO - MONTEVIDED - CARACAS - MEXICO CITY - PUNTA DEL ESTE - RIO DE JANEIRO - SAO PAULO

**US. Futures** 

Via The Associated Press

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# NASDAQ-London Link Is Approved by U.K.

LONDON — Britain gave permission on Tuesday for the first foreign stock market to operate in London's financial district alongside established British institutions,

operate in London's linancial district alongside established British institutions.

Stock market analysts said the move, resisted by some members of the London stock exchange, was likely to be a milestone in the globalization of securities trading.

The Department of Trade and Industry said it was granting the U.S.-based NASDAQ, full legal rights to operate as an overseas investment exchange in London.

NASDAQ, which has the world's third-largest securities market turnover hebind the New York and Tokyo exchanges, said the go-ahead meant British-based dealers could trade directly with their U.S. counterparts.

Until Tuesday British brokers had to use members of the National Association of Securities Dealers Automated Quotations, based in the United Stares, to execute orders. The new link allows London market-makers to enter quotes for about 350 securities on NASDAQ.

Joseph Hardiman, president of the U.S. National Association of Securities Dealers, said he intended to encourage more European compalegal rights to operate as an overseas investment exchange in London.

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Joseph Hardiman, president of the U.S. National Association of Securities Dealers, said be intended to encourage more European companies to list their shares on NASDAQ.

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MANILA — Lepanto Consolidated Mining Co., one of the Philippines largest mining concerns, said Tuesday that it was forming a \$198 million joint venture with Galactic Resources Ltd. of Canada to develop a sold and concert deposit Arrow Bank Caro
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# RUSINESS ROUNDUP

# Mellon, Earning \$25 Million, Returns to Profit

Compiled by Our Staff From Dispatches were largely linked to its e PHTSBURGH — Mellon Bank portfolio of energy loans. said Tuesday that it earned \$25 million in the first quarter, compared with a net loss of \$60 million for the first quarter of 1987.

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Mellon's return to profitability resulted primarily from a substantial decrease in its provision against problem loans from the first quarer of 1987, said its chairman, Frank V. Cahouet. Quarterly credit losses were also less than half those in the comparable period a year

The bank's results followed a loss of \$234 million in the fourth and net credit losses were \$44 mil-Amarter and B full-year loss in 1987 lion, including \$11 million of write-\$ \$844 million. Mellon's losses downs from the exchange of \$26

Mellon's shares were \$1.125 higher at \$28.625 in late afterooon

Exchange. "These results are encouraging. and represent an important step toward our goal of achieving con-sistent profitability," Mr. Cahouet said. "We'te now seziog the posi-tive effects of our extensive efforts to improve Mellon's performance."

Mr. Cahouet previously has predicted that the company would earn a profit again this year. The provision for loan losses for the first quarter was \$45 million,

the second quarter of 1986. network with another system, as

5.59 percent.

were largely linked to its extensive million of Mexican public sector well as \$7 million on the sale of loans for new Mexican bonds. The other assets.

The bank's return on assets for figures compare with a provision of \$175 million and net credit losses the first quarter, on an annualized tradiog on the New York Stock of \$95 million in the first quarter of basis, was 0.34 percent, and its an-

The bank's reserve for possible credit losses was \$1.131 billion, or Amune of Among other bank earnings, 553 percent of its loans at March
Bankers Trust New York Corp. re-31, essentially unchanged from the year-eod level of \$1.130 billion or quarterly profit to \$126 million quarterly profit to \$126 million from \$124.2 million in the year-Operating expenses, excluding before period.

the oct expense of real estate acquired, totaled \$279 million in the first quarter, the lowest level since from \$22 million.

The bank said that net profit The quarter's results included a number of nonrecurring gains and expenses, Mellon said. The gains included \$9 million from Mellon's foreign exchange trading loss of severages to appear to the paint of the paint o agreement to consolidate its Cash- \$19.4 million compared with a Stream automated teller machine profit of \$82.8 million.

# Analysts Expect Peugeot to Post Sharply Higher Profit

PARIS — Peugeot SA is likely to post a sbarp increase in 1987 group oet profit as it reaps the rewards of a three-year restructuring and strong European sales of its rejuvenated range of cars, analysis said Tuesday.

The group could even double profit to 7.7 billion francs [\$1.36 billion] if it takes advantage of all its tax credit." said Christian Duchesne, an analyst with the Paris brokerage Didier Philippe.

Peugeot, which posted consolidated attrib-utable net profit of 3.59 billion francs in 1986, will report its 1987 results on Wednesday. Estimates by analysts ranged from slightly more than 6 billion francs to almost 8 billion.

But analysts emphasized that the results would hinge on bow Peugeot decides to use the tax credit accumulated from losses in previous years. So far the company has declined to give any details of its tax strategy. but the group still has a credit outstanding that covers income of about 5 billion francs.

BERG TRUST, SICAV

Société d'investissement à capital variable 13, bd. de la Foire, LUXEMBOURG R.C. Lexembourg B 26150

CONVOCATION

Meson, shareholders are hereby convened to attend the statutory general meeting which is going to be held on April 25, 1988 a 10:00 o'clock at the headolfice, with the lollowing agenda:

1. Submission of the Reports of the Board of Directors and of

1. Submission of the reports
the Statutory Auditor;
2. Approval of the balance sheet and of the profit and loss statement as of December 31, 1987;
3. Resolution in respect of the allocation of distributable in-

4. Approve the action of the Directors and of the Statulory

Approve the action of the Directors and of the Statulory Auditor in respect of the carrying out of their duties during the fiscal year ended December 31, 1987; Receipt of and action on comminations for election of directors and of the Statutory Auditor for a new statutory term; Miscellaneous business as may properly come before the meeting.

The board of directors.

ADVERTISEMENT INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed) 19th April 1988

Net asset value quotations are supplied by the Funds listed with the exception of some quotes based on issue price.

The marginal symbols indicate frequency of quotations supplied: (d] - dally; [w) - weekly; (b) - bi-monthly; (r) - regularly.

Mr. Duchesne said Peugeor could "only use up some of the credit and then hold over the rest to maintain steady profit growth in 1988. Laurent Baril, an analyst with Banque Indosuez, said that any result under 6.5 billion francs "would mean the group was making sizeable provisions for 1988 results."

Peugeot, France's only private auto group, has been B showcase for industrial restructuring since 1984, when the company reported a group net loss of 341 million francs and Jacques Calvet took the helm.

Profits have steadily climbed since. The work force has been cut by 14 percent to 160,600 and the company's debt-to-equity ratio has been sharply reduced.

At the same time, the group has updated its range of Peugeot and Citroeo models, ex-

panding market share.
Since 1984, the small Peugeot 205 and the midrange Citroën BX have been steady sellers across Europe. More recently, the group launched the successful Citroen AX, a small

model, in 1986, and the popular Peugeot 405, a midrange model, lasi summer.

But the company remains weak at the top of the range, where it is represented by its aging Peugooi 505 and Citroen CX models.

Peugeot now ranks third among European producers, up from fifth in 1985. Peugeot claimed 12 percent of the European market last year, closely trailing Volkswagen AG of West Germany and Fiat SpA of Italy but outpacing Ford Motor Co. of the United States and Renault of France.

Mr. Calvet says that he is aiming to push market share up to 13 percent this year and that Peugeot will lead the field by 1992.

"1988 and 1989 will be key years for Calvet's aim of becoming market leader as the company rolls out its new up-market cars,"

Peugeot sbares have risen over the past week on analysts' projections. On Monday they hit 1,070 francs, the high so far in 1988.

BERG NORDEN, SICAV

CONVOCATION

Mesors, shareholders are hereby convened to attend the statutory general meeting which is guing to be held on April 25, 1988 a 10:30 o'clock at the headoffier, with the hollowing agenda:

1. Submission of the Reports of the Board of Directors and of

statement as of December 31, 1987;

the Sintutory Auditor:
Approval of the balance sheet and of the profit and loss

Resolution in respect of the allocation of distributable in-

Approve the action of the Directure and of the Statutory Auditor to respect of the carrying out of their duties during the liscal year ended December 31, 1987:

The board of directors

5. Receipt of and action on communitions for election of directors and of the Statutory Auditor for a new etatotory term;
6. Miscellaneous hueiness as may properly rome before the

Société d'investissement à capital varia 13, bd. de la Foire, LUXEMBOURG R.C. Luxembourg 8 26149

# Morgan Stanley's Net Profit Rose 53% in First Quarter

Street is still feeling the ripple effect of Oct. 19," the firm's chair-NEW YORK — Morgan Stanley Inc. reported Tuesday that its net profit jomped 53 percent to \$98.6 million in the first quarter from \$64.3 million a year earlier.

The U.S. investment bank also

thorized the repurchase of up to \$100 million of Morgan's common stock. Up to \$75 million of the stock will be purchased from stockholders in a secondary offering of up to three million shares, it added. Morgan said the stock buyback

would depend in part on the sale of its stake in Cain Chemical Co. to Occidental Petroleum Corp. Morgan expects to realize a pretax gain of about \$120 million in the second quarter on the sale.

The firm said that revenue climbed 31 percent in the first quarter, to \$975.4 million from \$747 million a year earlier.

Earnings per share advanced in \$3.82 from \$2.54 a year earlier. Morgan declared an unchanged quarterly dividend of 22.5 cents a share payable May 17.
In other first-quarter results,

PaineWebber Group Inc. reported that its net profit fell 36 percent to \$20.8 million as the firm failed to regain its momentum in the after-math of the October stock market collapse. The results included an extraordinary charge of \$2.6 mil-

The earnings, which amounted to 48 cents a share, compared with \$32.6 million, or \$1.05 a share, in the first quarter of 1987. Revenue slipped 3 percent, to \$607.9 million. doing very well" following the Oc-from \$629.4 million a year earlier. tober stock downturn and manage-"There is no question that Wall ment changes.

Apple's Profit

Soared 135%

In 2d Quarter

· New York Times Service

SAN FRANCISCO - Ap-

l-quarter profit jumped 135 percent, should continue to

ple Computer Inc., whose sec-

register strong growth in earn-

ings, analysts say, because it

has repositinged itself as a

supplier of computer networks

and systems, not just personal

Helped by the increasing ac-

ceptance of its Macintosh per-

sonal computer among large

corporate customers, Apple on Monday reported that earn-

ings soared to \$79.7 million

from \$33.9 million in the com-

parable period a year carlier. Revenues for the Cupertino,

California, company rose 51

The company said it expect-

ed strong demand across all

markets and product lines in

John Dean, an analyst with

the second half of the year.

ESCORTS & GUIDES

AMBIANCE

INTERNATIONAL

ESCORT SERVICE

OF NEW YORK

percent to \$867.2 million.

computers.

But Mr. Marron said the announced that its board had au- PaineWebber "has the capital

"First Boston is not only alive

# **Company Results**

	fect of Oct. 19," the firm's chair-		
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ľa	Il ment changes.	Billioner	1

# Nixdorf Earnings Rise 19%

Computer AG said Tuesday that its profit in 1987 jumped 19 percent to 264 million Deutsche marks (\$158 million) from 1986, despite the dollars there fall.

percent, instead of 8.5 percent.

the end of 1987 were up 13 percent from the year before, at 5.1 billion

Montgomery Securities, said Apple could sustain 25 percent growth for many years. "Apple is becoming a systems MINNEAPOLIS - Honeywell Inc. said Tuesday that first quarter company, not a personal comnet income rose 32 percent, to \$57.7 million from \$43.7 million a puter company," be said. However, that growth could year earlier. Wurldwide sales rose 18 percent, in \$1.74 billion. be threatened by an industrywide shortage of chips, he said. INTERNATIONAL CLASSIFIED

FRANKFURT — Nixdorf sion in the Far East, growth in North America is likely to be more

competitive, Nixdorf said that cffect was offset because it had to pay less in marks for much of its sup-

Klaus Luft, the management board chairman, said that if the dollar had remained steady in 1987, foreign sales would have risen 15.1

Meanwhile, he said, he expects that the double-digit growth rate in revenues will continue in 1988. Nixdorf said its nrders in hand at

Although the company wants to increase its share of European mar-

Honeywell Net Up 32%

United Press International

ESCORTS & GUIDES

the dollar's sharp fall.

Revenues at the West German said Arno Bohn, the management computer giant rose 13 percent to board vice chairman.

Nixdorf expects research and development spending to remain at

the mark last year did squeeze exports by making U.S. goods more sales in 1988.

vestment in new plant and equip-ment to 700 million to 800 million DM from the 725 million DM spent in 1987.



# **OBLI-DM**

Société d'investissement a capital variable 10A, Boulevard Royal - Luxembourg

DIVIDEND NOTICE

The Board of Directors of OBLI-DM have unanimously decided to distribute the income received during the linancial year to 31st March, 1988 by assigning to shan-holders DM 67. per share held on the 14th of April, 1999.

1988.

The dividend will be paid to 'A' shareholders on the 21st of April, 1988 against presentation of the coupon № 1 to the Banque Paribas (Laxembourg) S.A., 10A, Boulevard Royal, Laxembourg, for the 'B' shareholders, the dividend will be capitalized in the net asset value per B share. Dividend chaques will be sent to registered 'A' shareholders. The dividends not claimed by the 'A' shareholders within 5 years of the precised date will large and revert to the lund. precited date will lapse and revert to the lund. Luxembourg, 12th April 1988. **OBLI-DM** 

**ESCORTS & GUIDES** 

Per Share	Met asset value quotations are supplied by the Funds listed with the exception of some quares based with the exception of some quares based with the exception of some quares based with the exception of some quares asset of the marginal symbols indicate frequency of quotations supplied: (d] - daily; (w) - weekly; (b) - bi-monthly; (r) - ref.  The marginal symbols indicate frequency of quotations supplied: (d) - daily; (w) - weekly; (b) - bi-monthly; (r) - ref.	gularly: (I) - Irregularly.
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He said demand had held up well in the United States, the largest market for gem stones with about 38 percent of total sales. It was also firm in Japan, which accounts for about 22 percent of the gem diamond market.

De Beers Says Market

In Diamonds Is Firmer

JOHANNESBURG - The international

diamond market has recovered after a drop in

demand after the world stock market collapse, according to the chairman of De Beers Consoli-dated Mines Ltd.

This action, together with reports of good Christmas sales in the retail trade, resulted in a restoration of confidence during the first quarter of 1988 and the market is once again firm,"

he said.

Sales of uncut gems and industrial diamonds by the London-based Central Selling Organization, De Beers's marketing arm, last year rose 20 percent to a record \$3.08 billion, despite uncertainties generated by the market collapse.

The rise helped to increase De Beers after-tax

profits by 36 percent to 1.50 billion rand (\$700 million) in the year ended Dec. 31.

"The mood in both the cutting centers and the retail trade is optimistic so that, given the maintenance of producer cooperation and growth in the major cooperation.

growth in the major economies, we can look forward to another satisfactory year," Mr. Ogil-

increasing its diamond stockpile.

he said.

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AMEX Highs-Lows

dated Mines Ltd.
Julian Ogilvie Thompson, the chairman, said in the company's annual report released Monday that De Beers's Central Selling Organization, which controls about 80 percent of the world's diamonds, last year responded quickly to the drop in demand by cutting back sales and NEW LOWS 6 Cition wity 93 Sunstates of

NYSE Highs-Lows

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THE DREYFUS INTERCONTINENTAL

INVESTMENT FUND N.Y

**Notice of Annual General Meeting** 

Notice is hereby given that the Annual General Meeting of The Dreyfus Intercontinental Investment Fund N.V. (the "Fund") has been called by the Management and will take place at the registered office of the Fund, De Ruyterkade 62, Willemstad, Curação, Netherlands Antilles on May 12, 1988,

**AGENDA** 

Stockholders of record on May 27, 1988.

Consideration of the declaration of a dividend of \$0.12 per share to

Approval of Financial Statements for the fiscal year ended August 31,

Reduction of the Fund's authorized capital from 600,000 to 500,000 shares. (See Exhibit A on Form of Proxy for discussion).

4. The transaction of such other business as may properly come before

the meeting, or any adjournment or adjournments thereof. The foregoing items may be approved by a majority of the shares cost on each item. The Annual Report of the Fund containing the Financial Statements for the fiscal year ended August 31, 1987 and form of praxy —

available in English or German without cost to the Stockholder — may be

obtained from the principal office of The Dreyfus Intercontinental Investment Fund N.V., Post Office Box N 3712, Nassau, N.P., Bahama Islands, from the offices of the Paying Agents listed below or from

Dreyfus GmbH Maximilianstr. 24 8000 Munich 22, West Germany Tel.: 089/220702, Telex: 5/29392.

Holders of bearers shares will be admitted to the meeting upon presentation

of their Certificates or presentation of a voucher which may be obtained from any of the Paying Agents listed below. Holders of bearer shares may vote by proxy by mailing a form of proxy and a voucher obtained from one of the Paying Agents listed below to Mr. John Buchanon, The Dreyfus Intercontinental Investment Fund N.V., c/o NatWest Trust Corporation

Intercontinental Investment Fund N.V., c/o NatWest Trust Corporation (Bahamas) Limited (formerly RoyWest Trust Corporation (Bahamas) Limited), Mutual Funds Departments, P.O. Box N 7785, Nassau, N.P., Bahama Islands. The form of proxy and voucher must be received by Mr. Buchanan by May 11, 1988 to be voted at the meeting. The Custodians of the Fund are the Bank of New York (90 Washington Street, New York, N.Y., USA) and NatWest Trust Corporation (Bahamas) Limited. All inquiries should be directed to NatWest Trust Corporation (Bahamas) Limited, Mutual Funds Department, P.O. Box N 7785, Nassau, N.P., Bahama Islands. Inquiries may also be directed to the Dreyfus GmbH, Maximilianstraße 24, 8000 Munich 22, West Germany, Tel.: 089/22070/2, Telex: 5/2939/2.

**PAYING AGENTS FOR** THE DREYFUS INTERCONTINENTAL

INVESTMENT FUND N.V.

Bowling Green Company Limited Managing Director

Große Gallusstr. 10-14, 6 Frankfurt/Main T,

NatWest Trust Corp

Nossov, Bahama Islands

P.O. Box N 7785

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many, Tel.: 089/220702, Telex: 5/29392.

Morgan Grenfeil & Co. Limited 23 Great Winchester Street,

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2 Boulevard Royal, Luxembourg-Ville,

uxembourg 2205.

Banque Internationale

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Messieurs les actionnaires sont priés d'assister à L'ASSEMBLÉE GÉNÉRALE ANNUELLE

**GREEN LINE FRANCE** 

S.I.C.A.Y. 2, boulevard Royal - Luxembourg

R.C. Luxembourg B-25004

qui se tiendra le 28 avril 1988 à 14.00 heures au siège social,
2, boulevard Royal, pour délibérer sur l'ordre du jour suivant :
1. Rapports du Conseil d'Administration et du commissaire.
2. Approbation de l'état des actifs nets et du résultat des opérations pour l'exercice clôturé au 31 décembre 1987; affectation des résultats

3. Décharge à donner au Conseil d'Administration et au com-5. Divers.

Tout actionnaire désirant être présent ou représenté à l'Assemblée générale devra en aviser la Société et déposer ses actions au moins cinq jours francs avant l'assemblée aux guichets de la Banque Interna-

Le Conseil d'Administration

### **UNIVERS BONDS**

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Messieurs les actionnaires sont pries d'assister à L'ASSEMBLÉE GÉNÉRALE ANNUELLE

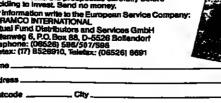
qui se tiendra le 28 avril 1988 à 11.00 heures au mège social, 2, boulevard Royal, pour délibérer sur l'ordre du jour suivant : Rapporte du Conseil d'Administration et du commissaire. 2. Approbation de l'état des actifs nets et du résultat des opérations pour l'exercice clôturé an 31 décembre 1987; affectation des résultats.

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# Dollar Up on Fed Official's Remarks

Source : Reuser

NEW YORK - The dollar endof mostly ingher Tuesday in chop-trading in New York, supported ht of Texas, the Hou by comments by the Federal Reserve's vice chairman and tensions m the Gulf. Dealers said the market took en-

onal leauers, more to k and clear discussion in lative, of what his essuit of the bombles couragement from remarks by Manuel Johnson, the vice chairman of the Fed, that the central bank would be willing to adjust monetery policy when needed. The dollar closed in New York at

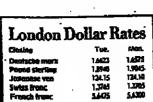
1,6635 Deutsche marks, up from 16605; at 124.25 yen, unchanged; at 5.6530 French francs, up from 5.6385; and at 1.3760 Swiss francs, up from 1.3730.

tte Department of killing of Mr. Wang political assassing at it had no information The U.S. currency also advanced seams the British pound, which ended at \$1.8935, down from \$1.9005.

You will find this Fed willing to sake early action to try and avoid the problems that existed," Mr.

Johnson said. He was responding to a question vices industry. The remarks were viewed as a hint that the Fed would restrict the growth of credit by driving up interest rates, if neces-sary, if the economy overheats.

"I think you'll see action coming and 124 yen.



the second secon

before all the evidence is there because I don't think we can afford to wait that long," Mr. Johnson said. But at the same time, he seemed to dismiss suggestions that the widening of the U.S. trade deficit in February offered conclusive evidence that consumer demand was

too strong. The economy certainly continues to grow at a reasonable pace, but domestic demand does not ap-pear to be out of control," he said. fn Europe, the dollar finished unchanged to slightly higher, with

trading confined to a narrow range. The dollar closed in London at just looking for levels from which 1.6623 DM, up from 1.6575 DM, to go short again," said a dealer at a before a conference in Boston on and at 124.15 yen, up slightly from European bank.

124.10. The U.S. currency had In earlier tradi edged downward on a statement by dollar was fixed in Frankfurt at President Ronald Reagan that the 1.6628 DM, up from 1.6621 DM at military conflict in the Gulf appeared to be quieting, but it found 5.6525, up from 5.6460. It closed in support at the levels of 1.66 DM Zurich at 1.3760 Swiss francs, up

The pound ended lower in Europe as profit-taking and reported intervention by the Bank of England brought the currency back below the key levels breached Monday.

The pound closed in London at \$1.8940, down from \$1.9045 at Monday's close, and at 3.1480 DM, down from 3.1558 DM. The previous day's closings were the British currency's highest levels in six

Dealers said the Bank of England intervened during the morning as sterling edged up to trade around \$1.8960. They described the intervention as slight, mainly a symbolic move to remind the market of the central bank's presence. Most dealers said that if relative

calm returned to the Gull, the dollar would again come under downward pressure. "People want to sell it. They're

In earlier trading in Europe, the

### ECU Unsuitable As Reserve Unit, Institute Argues

Agence France-Presse BONN - The European currency unit is unsuitable as a reserve currency or for intervening on the foreign exchange market, B West German economics institute says.

HWWA also argued in an editorial published Monday in fatereconomics, its Englishlanguage review, that French proposals to set up a European central bank are aimed at breaking West German dominance of the European Mone-

tary Syslem. The institute argued that a reserve currency derives its strength from internal stability. It said that the Deutsche mark rests on greater domestic stability than the ECU, whose value is derived from a basket of European currencies. It said that if the ECU were

made into a reserve currency. as suggested by Finance Min-ister Edouard Balladur of France, the 12-nation European Community would face substantially higher debts.

# Taiwan Buying Gold to Reduce Trade Surplus With U.S.

TAIPEI — Taiwan plans to buy the equiva-lent of as much as one-quarter of the world's annual gold production this year, mostly from the United States, to cut its trade surplus, according to gold dealers here.

Economists said Taiwan was trying to manipulate its trade figures with the United States to head off demands from Washington for a currency appreciation.

The central bank governor, Chang Chi-cheng, announced Monday that the bank had bought 69 metric tons (76 short tons) of gold in the first two months of this year. That amount is worth about Sf billion at current prices.

"ft will help reduce our trade surplus," Mr. Chang said of the purchases, adding that the bank would buy more gold when the price reached a "proper level."

Last month Taiwan reported that its trade surplus had narrowed, and Mr. Chang said at the time that Washington had stopped urging Taipei to allow a currency appreciation.

months of 1988 was \$2.06 hillion, down from \$2.73 hillion a year earlier. Taiwan's surplus with the United States in that period was \$1.67 billion, compared with \$2.35 billion a year

The gold purchases are being financed from Taiwan's foreign exchange reserves, which at \$75 billion are the world's largest after Japan's. Buying gold will help cut the reserves, which

focus attention on Taiwan's trade surplus. Reducing the reserves will also ease upward pressure on Taiwan's currency, the Taiwan dollar, and encourage an exodus of the speculative capital that has fueled the growth of the money

supply and led to fears of inflation. Economists said the idea of increasing gold imports was at best a temporary way to balance trade with the United States and would not fool

"ft will not belp for the long term," said Hou Chia-chi, professor of economics at Soochow

Mr. Chang said Taiwan's gold reserves were

The total trade surplus in the first two worth about \$4.0 billion at current prices. He said Washington had demanded to know why Taiwan was buying so much gold.

Taipei is resisting pressure from Washington to further appreciate the Taiwan dollar, arguing that a stronger currency would damage the island's export-led economy and bankrupt

small businesses. The huge gold purchases are being made as Taiwan and the United States prepare for crucial trade talks in Taipei next week, when the island is expected to come under renewed pressure to reduce its trade surplus by raising the

value of its dollar. A Japanese hullion dealer, who declined to be identified, predicted that Taiwan's gold imports this year, including smuggled gold, could reach 300 metrie tons, which would make Tai-

wan the world's largest gold buyer after Japan. Several local gold dealers, as well as Hong Kong dealers based in Taiwan, said, however, that the figure might be nearer 180 metric tons. The world's total gold production is 1,200 to 1,400 metric tons a year.

# Oil Prices Drop, Wiping Out Monday Gains

Compiled by Our Stuff From Disputches LONDON - Prices for North Sea Brent crude had sustained fresh losses here Tuesday afternoon, wiping out almost all the gains on Monday caused by U.S.-Iranian clashes in the Gulf.

The benchmark crude was quoted Tuesday afternoon at \$17.05 a barrel for May delivery. down from \$17.50 at the close on Monday. Brent opened Tuesday at \$17.25 after surging Monday amid U.S. and tranian attacks on oil

platforms and tankers in the Gulf. Oil prices also retreated in New York as the Gulf tensions abated Tuesday, and analysis predicted an "extremely volatile" market.

Prices in New York jumped by as much as 65 cents Monday. But in the first half-hour of trading Tuesday on the New York Mercantile Exchange, West Texas Intermediate, the benchmark U.S. crude, was down 32 cents to \$18.20 a barrel.

The key U.S. crude had soared highest close since Dec. 4.

Several U.S. refiners raised the price they were willing to pay for West Texas Intermediate by \$1 to

eye on money growth and the Murray. Foster Securities Inc. in prices of goods," said Nobutaka New York, called the actions Mon-Kokumai, manager of New Japan day "the most serious clasbes since (AFP, Reuters) the U.S. naval fleet began escorting

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Fed Hints at Tighter Policy

BOSTON - The vice chairman of the Federal Reserve Board

appeared Tuesday to confirm speculation that the central bank had

tightened monetary policy in recent weeks to prevent the U.S.

exist by being well aware that the risk has tended to shift slightly

more toward expansion rather than slowing down in the economy,

"We have read the tea leaves on the economy, just like anyone else," be said. "That's all I can say about the stance of policy."

The markets have speculated in recent weeks that the Fed moved

to tighten the federal funds rate after reports of a surge in U.S.

employment and other signs of accelerating economic growth.

But Mr. Johnson also seemed to be trying to allay concern triggered by a report that the U.S. trade deficit swelled in February.

The data suggested the economy was growing too fast, the appetite

for imports was too big and the Fed might have to raise interest rates.

"I don't think the Fed will be forced into short-term adjustments

Div. Yid. 180s High Low 4 P.M. Chies

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said Manuel Johnson, commenting before a conference.

just on the basis of one month's numbers," he said.

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"We have tried to adjust our monetary policy to conditions that

the Gulf last summer." -With the new threat of violence in the Gulf and the pending OPEC meetings later this month." he add-

ed, "I see oil prices heading for some sort of top and then very likely coming down." Oil prices have risen more than \$1 a barrel since the pricing panel of the Organization of Petroleum Exporting Countries announced on April 9 that it would invite major outside producers to talks April 26

economy from overheating.

Kuwaiti-flagged tankers through in Vienna in a global effort to halt the Gruff last summer."

In the Gruff last summer."

In Vienna in a global effort to halt the price slide. The 13-nation cartel Pohang Expands will hold consultations two days

On the European spot market, the United Arab Emirates' Dubai mestic demand, which takes up light, the key OPEC crude from the about 80 percent of our produc-Gulf, shot up 65 cents to \$15.65 a tion, is still growing.

barrel Monday. Oil prices fell \$4 a barrel between early February and mid-March, primarily because of an unexpected jump in non-OPEC production and spreading discounts. (AFP, UPI)

(Continued from first finance page)

Pohang's new maturity was reflected in its first public offering this month. Under a government plan to privatize state-owned com-

panies gradually. Pohang is selling half of the government's 70 percent stake - 31.3 million shares or 35 percent of total equity - to its employees and private investors. Four local commercial banks

and a private company own the remaining 30 percent of the equity. Some industry analysts believe

that Pohang might be overlooking trends in other steel-producing na-

"So far, Pohang can be regarded as a success here and abroad, but they should turn their eyes to the future," said Hong Sung Won of the Korea Institute for Economics and Technology, a government think lank.

Company officials say that the new plant, completed six months ahead of schedule on land reelaimed from the sea, is the most advanced in the world. Pohang also has a mill at its east coast base with an annual production capacity of 9.2 million tons. Div. Yid. 1805 High Low 4 P.M. Choe

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# Japan's Broad Money Supply Rose 12.1% in March

n portfolio, refused or whether Israel land. TOKYO - Japan's broad measure of money supply grew by 11.8 percent in March from a year earlidown from 12.4 percent growth in February, but showed a bigger rise on a year-to-year basis, the

Bank of Japan said Tuesday. The central bank said the yearto-year increase in M-2 plus certificates of deposit rose to 12.1 percent in the first quarter of 1988 from 11.8 percent in the last quarter of 1987. M-2 comprises currency in circulation, sight deposits and time

deposits. The central bank also sold 500 billion yen (about \$4 billion) worth of financial bills to the money market on Tuesday under repurchase agreements due to expire June 2. The banking system was in surplus of several hundred billion yen Tuesday, and a big deficit is expected on June 2.

The Bank of Japan has acknowl-

NASDAQ

edged that after the slowdown in March, money supply growth

could resume accelerating in April. The minimum amount for large time deposits and certificates of deposit has been reduced from 100 million yen to 50 million yen from April 1. That is expected to trigger an influx of funds into such instruments. Funds held in time deposits already grew by 13.9 percent in the March quarter, a central bank official said.

Japan's hallooning money supply is constraining the central bank's monetary policy, the Bank of Japan governor, Satoshi Sumita,

said Tuesday. "The bridge we are crossing now is one that must be crossed careful-Mr. Sumita said.

He stressed, however, that contrary to financial market expectations, the central bank was not planning a tighter monetary policy higher oil prices arising from the Securities Co.

turmoil in the Gulf also depressed in a bid to curb inflationary presbond prices.

stance of the monetary policy while paying due attention to prices and foreign exchange developments," Mr. Sumita said. The March figure on money supply, announced after the bond market had closed, was below the expectations of some market

"We are maintaining the current

participants who predicted a rate as high as 13 percent. Japanese bond prices sagged and yields rose in trading earlier Tuesday. The beliwether 105 bond fell 0.43 yen to 104.03 yen, driving the yield up 0.06 percentage points to 4.405 percent and bond futures expiring in June fell 0.37 yen to 107.99 with

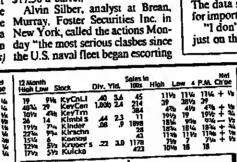
the yield rising 0.05f points to 4.816 percent. Dealers said concern about the possible inflationary impact of

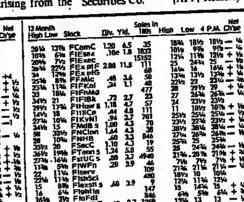
Money traders said that a rise in

one-month and two-month commercial hill discount rates on Monday was an early warning from the central bank that Japan's money supply was increasing 100 steeply. The rise in the key two-month bill rate was totally unexpected giv-

en the yen's recent appreciation, said Yasushi Takasaki, deputy manager of Daiwa Securities Co. 6 The key U.S. crude had soared money market division. The Bank 55 cens Monday but pulled back of Japan allowed one-month and in the afternoon and ended up 15 two-month commercial bill rates to cents at \$18.52 a barrel, still its rise hy 1/16 of a point, "The Bank of Japan's move con-

tradicts its apparent aim of keeping further appreciation hy the yen under control, but it does imply that \$17.50 a barrel. the central bank is keeping a close





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O New York Times, edited by Eugene Maleska. **DENNIS THE MENACE** 

"WHEN MR. WILSON'S HEAD SHINES I KNOW THE CHILL IS GOOD AN' HOT.



(Answers tomorrow) Jumbles: UPPER FLORA DISOWN TALIGHT

**OCEANIA** 

**PEANUTS** 

I'M A MALE

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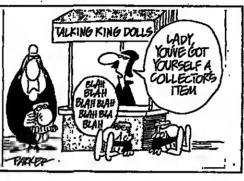


















# **BOOKS**

#### THE MUSTACHE

By Emmanuel Carrère. Translated by Lanie Goodman. 146 pages. \$17.95. Charles Scribner's Sons, 597 Fifth Avenue, New York, N. Y. 10017.

#### Reviewed by John Gross

YOUNG Frenchman is taking a bath—

we never learn his oame, so for the sake of convenience let us call him X. He is also having his second shave of the day, getting rid of a 5 o'clock shadow. It is something he always does, but on this particular evening a sudden impulse makes him call out to his wife (whose name we do know—it is Agnes): "What would you say if I shaved off my mustache?"

Agnes laughs and says that it might not be a bad idea. She has never in fact seen X without a mustache: He was already wearing one when

mustache: He was already wearing one when he married her five years before. Then she tells him that she is going out for a few minutes to do some shopping, and while she is gone the same "perverse high spirits" that prompted his question impel him to get to work on his mustache with scissors and razor.

The results aren't altogether satisfactory. The tan he acquired on a recent skiing vacation hasn't worn off yet, and the pale strip of skin that now surmounts his upper hip stands out in unbecoming contrast. Still, the deed has been

When Agnes returns, however, she doesn't seem to notice any change. At first he is puz-zled; then, by the time the two of them set out for dinner with their friends Serge and Veroni-que, he has decided that her lack of response must be a tease, the kind of kidding she often goes in for. But Serge and Veronique don't betray any reaction, either, despite the heavy hints that he drops at dinner (bringing the conversation round to the mustache that Marcel Duchamp drew on the Mona Lisa, and so forth).

He questions Agnes about his defunct mus-tache point-blank, only to be told by her that he has never had a mustache. The more he says he did, the more she says he didn't, until finally she tells him that the joke — his joke! — is getting monotonous. After she has gone to bed. he rummages around until he finds some photographs, taken on a vacation in Java, that show him wearing an unmistakable, indisputable mustache.



Up to this point Carrère's novel "The Mustache" could be mistaken for a realistic story, albeit a rather strange one. The characters are credible, the setting detailed and precise. But then the mystery becomes more perplexity.

less open to rational explanation. On the jacket of "The Mustache," Madison On the jacket of "the Mustache, Madison Smartt Bell invokes the fantastic tales of Gogol. "It would not be too much to say," he says wittily, "that 'The Mustache' belongs with 'The Nose." Others might prefer to locate it some way below "The Nose": Carrère can't really be said to match Gogol's intense imaginative. way below "the Nose": Carrere can't really be said to match Gogol's intense imaginative power. But he has written a book that is likely to ensure anyone who starts reading it — an ingenious and authentically cerie book, full of trick perspectives.

John Gross is on the staff of The New York.

trick perspectives.

#### BEST SELLERS

The New York Times

This list is based on reports from more than 2,000 bookstores

Troughout the United States. Weeks on list are not necessarily

# FICTION

THE ICARUS AGENDA, by Robert Lud-THE BONFIRE OF THE VANITIES, by THE BONTHAL OF TOM WOLF BY CHIEF BONTHANCE, by Judith Michael HOT MONEY, by Dick Francis KING OF MURGOS, by David Eddings STREAM BY CHIEF BY CONTROL BY CO

THE LAST PRINCESS, by Cyathia Free PRESUMED INNOCENT. by Scott THE TOMMYKNOCKERS, by Stephen

King
S. by John Updike
PATRIOT GAMES, by Tom Clancy
EMPEROR OF THE AIR, by Ethan Cann
KALEIDOSCOPE, by Danielle Steel NONFICTION

TRUMP: The Art of the Deal, by Douald
J. Trump with Tony Schwartz
LOVE MEDICINE & MIRACLES, by
Bernie S. Siege
THE RISE AND FALL OF THE GREAT
HOWERS LAND FALL OF THE GREAT THRIVING ON CHAOS, by Tom Peters BATTLE CRY OF FREEDOM, by James M. McPherson
THE POWER GAME, by Hedrick Smith
THE PRIZE PULITZER, by Rozume Pu-CHAOS by James Gleick
UNPORGETTABLE FIRE by Eamon ON THE OUTSIDE LOOKING IN. by

Stone
OSCAR WILDE by Richard Ellmann
UNDER THE EYE OF THE CLOCK, by 15 THE GREAT DEPRESSION OF 1990, by Ravi Batra

ADVICE, HOW-TO AND MISCELL ANEOUS THE 8-WEEK CHOLESTEROL CURE, SWIM WITH THE SHARKS, by Harvey Mackay ELIZABETH TAKES OFF, by Elizabeth Taylor CONTROLLING CHOLESTEROL by BEING A WOMAN, by Toni Grant

# **BRIDGE**

By Alan Truscott

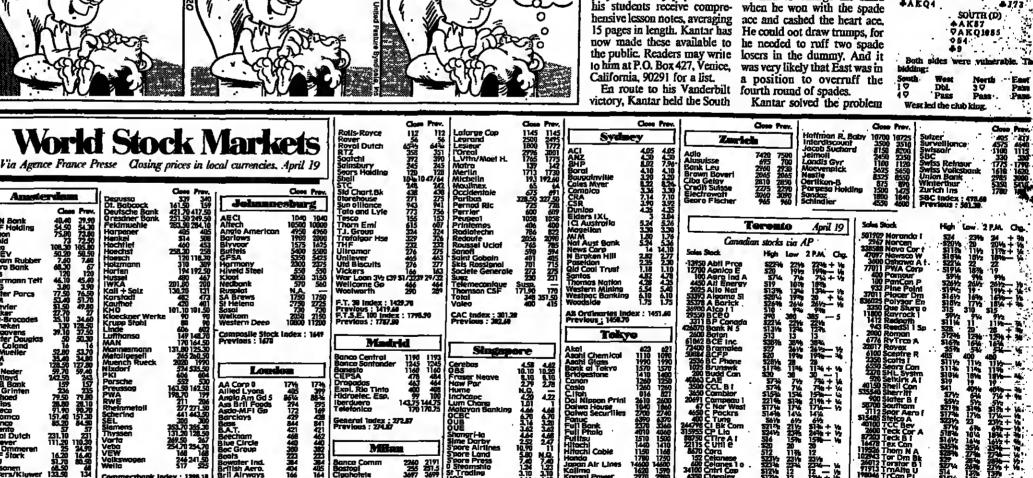
only one who is constantly ac- these circumstances. tive in all three categories. He is Eddie Kantar of Los Angeles, a former world champion who was a Vanderbilt knocka dozen books and innumerable magazine articles. His classes in the Los Angeles area for intermediate players are very popular, and his students receive compre-

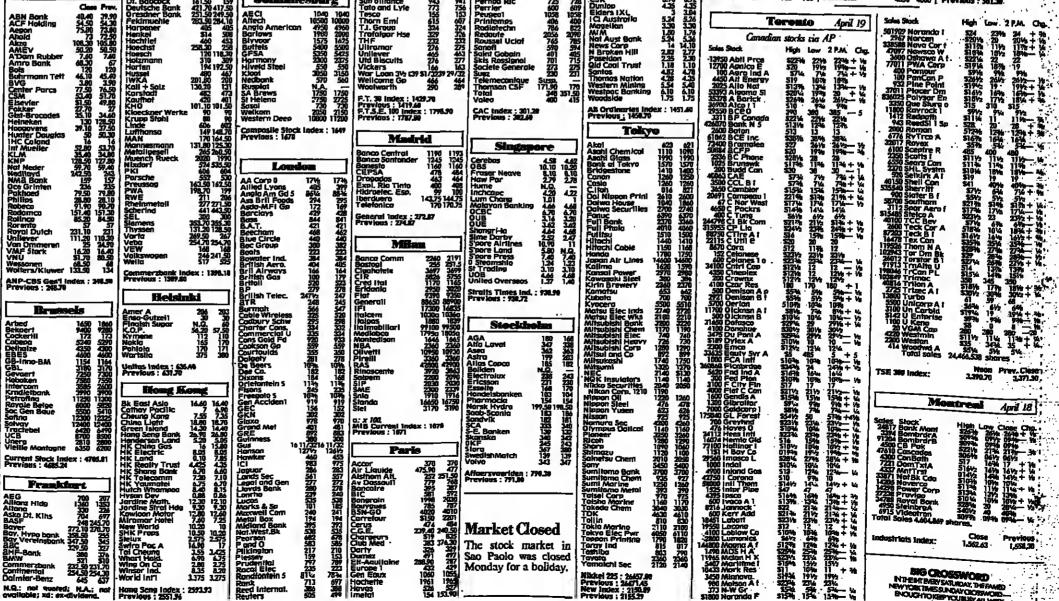
The game had excellent prospects but would have been defeated if the defense had been able to take its three winout team winner in Buffalo last ners immediately. But West month. He is the author of did not know about his partner's too diamonds and shifted

> to the spade queen after leading the club king.
> It looked easy to Kantar, but be had to change his mind when he won with the spade

cards on the diagramed deal by taking one spade ruff, and landed in four hearts. ruffing a club, leading the last A MONG those who are at North's jump raise over the spade and throwing a diamond take top of the tree as players, writers or teachers, there is cer than one would expect in could not be prevented from the could not be prev ruffing a diamond in the dum-my as his 10th trick. Switching ruffs in this fashion is a useful technique.

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LONDON - What price the power of prayer in mod-

ern soccer? With so many tournaments reduced to the

slam-bang virtues of penalty kicks, the thoughts of goalie

Francisco Buyo are worth listening to.

Being Real Madrid's last line of resistance, he may well

face penalties in the Netherlands against Eindhoven on

Wednesday, the season's work - and Real's pretensions to

greatness - resting on him. Buyo says he turns to God. While opponents try to jungle his nerves and ruffle his

concentration he intones, over and over, the Lord's Prayer.

heat PSV Eindhoven in Madrid two weeks ago. That 1-1

European Champions Cup semifinal leg means Real must

triumph in Eindhoven, where no visitor has won this season.

"a leap over the hedge is better than good men's prayers."

In Buyo's case, it's a matter of timing the leaps. His courage and flexibility are not in doubt; in penalty-kick

situations, he is something of a hero. But although he's 30,

and an experienced international. Buyo doesn't always

PSV's plans will include the cross-ball beneath Buyo's bar, with Dutch national center-forward Wim Kieft lurk-

curb the impulse to come off his goal line too soon.

ing to capitalize on the slightest miscalculation.
But soccer is designed to test the skill, nerve, sinew and

courage of 22 players. A champion of champions sum-

mons up moral fiber wherever and whenever necessary.

Real Madrid has done that round by round, eliminating Napoli, then FC Porto (the bolder), then Bayern Munich. And although Eindhoven has a formidable blend of 10

internationals from three countries, the tie in Madrid probably had something to do with Real's belief that the

Having scored early, through a Hugo Sánchez penalty.
Real behaved as human beings will —its players thought

victory was in the bag. Sportsmen should know better, but

arrogance is also a trait of champions.

PSV Eindhoven is not a team simply to let it happen. Dutch renaissance may yet be a trifle premature, but the country is gathering the seeds of a new era and the sap is rising anew in its young players.

The resurgence is welcome, even if the wonders of the

Cruyff-Krol-Neeskens era of the 1970s are still a ways off.

squad that stands a good chance of winning the European

Eindhoven's money (or rather that of its sponsor, Philips) also buys forcign talent. The defense has Eric Gerets, the former Belgian World Cup captain, alongside Ivan Nielsen, one of three Danes on the side. The other two,

Soren Lerby and Frank Arnesen, are dynamie in harness

The blond Lerby, socks rolled down almost as a chal-

lenge to opposing hacks, vibrates strength and daring. Arnesen is comparatively dark, slender and vulnerable,

but has an eye for the opening that can rescue a match

Playing between interminable injuries, Amesen lasted

with Gerald Vanenhurg in PSV's midfield.

national championship in June.

PSV is the Netherlands' best for the third consecuove year. It sold Europe's most exciting individual, Rund Gullit, to Milan last summer and still has five men on a

crown is its destiny.

Perhaps you'll recall the observation by Cervantes that

Before it comes to that, Buyo and his pals will have 90 minutes, and perhaps overtime, to put right their failure to

In Soccer Semifinal, Prayer May Work Overtime

enough for him to suddenly open up Real Madrid for teenager Eduard Linskens to equalize. Thereafter Eindhoven

calmly, patiently dowsed every flash shown by Sanchez

and Emilio Butragueño. But one shouldn't romanticize the

Barring last-minute appeal. PSV's most influential per-

ROB HUGHES

former, Ronald Koeman, won't be there to make goal-line chearances or to glide into spellbinding counterattacks.

Koeman is banned from three European matches, not

because he is a thug or an unsporting exponent of the

sweeper's art, but because he publicly praised a colleague

who hacked a Frenchman out of the previous round.

courts potoriety. The country's highest-paid player (re-

portedly soon to become, for S6 million, the property of

Juventus), Koeman in a magazine congratulated team-

mate Hans Gilbaus for the foul that wrenehed Bordeaux

According to Koeman, PSV planned to remove Tigana. PSV fined Koeman \$5,400 and suspended him from the

next league game, but UEFA justifiably added a three-

Small satisfaction for the French, Bordeaux was held, 1-

1, at home and to a scoreless draw in Eindhoven, a results-

before-performance achievement that PSV would relish

NATIONAL LEAGUE

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midfielder Jean Tigana's ankle.

march ban.

repeating this week.

Like Gullit, Koeman is an expressive performer who

Dutch defense; it has brutality as well as beauty.

bound bound the offseason, an addresses in the offseason, and addresses in the offseason, addresses in the offseason, and addresses in the offseason, addre

Poul Schluter

From Quota Pat

mur United Nations and had three hits and three runs batted in northern Ethiopa had three hits and three hits sand three runs batted arred from the reson had three of the winners' 20 ford reached base on an error by second baseman Mark McLemore, and later. Jose Canseco fari Wossen, information and had three of the winners' 20 ford reached base on an error by resident Mengistu Hale to for the first time in six years. Every and, one out later, Jose Canseco ordered the New York starter had at least one walked to load the bases. Butee then balked home Hubbard with

ordered the evacuation of a and Tigre on April 6 ba that included eight strikeouts and an effection on Sunday. "Sometimes your need to get upset," Clark said. "I wasn't getting upset at the umpire much as f was getting upset at as much as I was getting upset at myself. I don't feel completely com-fortable yet, but I'm getting closer." Minnesota, with a 4-7 record. has been outscored, 65-32, this sea-son, the Yankees are 3-0 against the Twins on an aggregate score of

Afficies 5, Angels 4: In Oak-

Compiled by Owr Staff From Disparcher

balked in the winning run during a third with the winning run. Boggs

MINNEAPOLIS — Jack Clark three-run eighth. Dan Petry, the had walked, and went to third dame. He liked it.

Angel starter, took a 4-2 lead into when Jim Rice doubled off Mitch the inning, but Buice relieved after Williams. the inning, but Buice relieved after . Clark, who was injured and a leadoff single by Terry Steinbach. Mike Gallego, running for Steinmissed last year's World Series when the Minnesota Twins beat his St bach, took second on a wild pitch Louis Cardinals, changed working and scored on Stan Javier's double, addresses in the offseason. In his Glean Hubbard singled Javier to

then balked home Hubbard with past San Diego. the decisive run.

attle. Dave LaPoint and Bill Long and scored two others, helping combined on a five-hitter and Ivan

Philadelphia and a seven-game skid fourth-inning home runs to lead ning string. The Phils piled up eight chicago to its fourth straight vicerand runs between the third and

Red Sox 4, Rangers 3: In Boston, Giants 6, Reds 3: In Cincinnati, Mike Greenwell, who had six RBIs Kevin Mitchell, Will Clark and Jefa day earlier, lifted a sacrifice fly to three-run 12th that lifted an in a center field with none out in the three-run 12th that lifted sar Fran-

Commence of the State of the St

Tigers 4, Royals 2: In Detroit, Alan Trammell and Larry Hemdon hit consecutive run-scoring singles in the sixth to belp the Tigers sweep a three-game series and break an eight-game losing streak against Floyd Bannister.

Dodgers 6, Padres 8: In the National League, in Los Angeles, Tim Leary — who last season had a 3-11 record and a 4.76 earned-run average - pitched an II-strikeout three-hitter and delivered a tworun single to spark the Dodgers

Phillies 10, Mets 7; In New White Sox 4, Mariners 0: In Se- York, Von Hayes drove in two runs Calderon and Carkon Fisk hit and snap the Mets' six-game wintory. The homers were only the sixth innings: New York pitching sixth and seventh of the year for the White Sox.

51 innings while building its streak.

# land, California, DeWayne Buice ninth to score Wade Boggs from cisco. **Orioles Close In on Notoriety**

By Richard Justice Washington Past Service.
WASHINGTON — The year

es and Japan are a long layer the Japanese quota systeming gotiator said Tuesday Tigers lost their first 13 games, and s. trade representative safet despite the presence of future Hall ides, and he said he does my of Famers Harry Heilmann and Ty eef and orange quotes expense. s that the quotes, agreed with s what happens next Mr. Soide talking about unport suckey. team of pitcher Jackie Townsend acceptable.



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**UPDATE** 

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been the standard by which base-ball excellence was measured.

It's hard to remember that Baltiwas 1920. Warren G. Harding was president, Harvard was the Rose Bowl champion, the New York Yankees paid \$10,000 for the services of a young outfielder named Babe Ruth and the Cleveland Indians won the first of their three American League pennants.

It was also the year the Detroit American League pennants.

It was also the year the Detroit

nants and became a model of organization, patience and consistency.

These Orioles, already 10% games out of first place, aren't like that. These Orioles baven't figured Cobb, finished the season 61-93 out how to stop the double steal, and 37 games behind the Indians.

The Tigers were only the second balls. Most of all, they haven't hit. The Tigers were only the second balls. Most of all, they haven't hit. They're averaging 1.4 runs per Washington Senators of 1904, the game and have been outscored, 70-17. They're hitless in their last 27 (5-26) and second baseman Barry at-bats with runners in scoring po-

life, you're going to run into adversity and disappointment. That's when everyone has got to work together. from a lot of friends around the country the last few days. They tell

me they're all pulling for me, and I need to hear it." It's isn't just that the Orioles have been losing; they've come close to winning only a couple of times. First baseman Eddie Murray missed a game-winning home run by inches Saturday night, but the Orioles have had leads only three

Frank Robinson met Monday to consider changes. Among the possibilities are promoting left-hander Jeff Ballard, who has thrown backto-back shutouts, to the majors for

He said a trade may develop, but that so many Orioles are playing so badly, one trade wouldn't make

Cal Ripken Sr. departed while the team you can point to and say, "We'll build from that."



I'll tell you this, though, I'm hearing Cal Ripken Jr., hitless in his last

And the players know it.

"We're not as bad as we've Capital Centre in Landover, Mary-played, but no one could be that bad," said pitcher Scott McGregor.

March 20, when it broke a streak of "Our pitching has been a lot better, 20 games without a victory. and when we get some pitching, we can run off two or three in a row and Bruins, 5-2 in Game I of the Admaybe eventually get back to .500."

doesn't appear the Orioles are going of 18 Stanley Cup rounds — has to get disabled reliever Don Asse won only twice in its past 23 playback as quickly as they'd expected.

They'd originally planned to put him back on the roster today, but assist and Pete Peters stopped 33 another chance. And there's the after seeing him pitch in a simulated possibility of replacing left fielder game Sunday, they backed off.

Leff Stone with minor leaguer Pete "He threw some fastballs good out of his career, strepped New Jer-

Hemond has been on the phone daily discussing trades, and although rumors are flying about Murray going to Los Angeles and Mike Boddicker going to Toronto, Hemond says nothing is imminent. He said a trade may develop has been applied by the phone daily discussing trades, and although rumors are flying about though rumors are flying about the been ready. I won't know how Langway, Washington's all-star demy fastball is until I see how hitters the fenseman, sustained a leg cut in a react to it. But I feel I'm right there. react to it. But I feel I'm right there." tangle with New Jersey forward Pat
Hemond is the reason Baltimore Verbeck. Langway received stitches
has 14 players who weren't in the at a hospital.

any difference.

"Twe never seen anything like this," said Robinson, who is 0-6 since taking over for Cal Ripken Sr. last week. "You see teams sometimes go through slumps, but you'll always have one or two guys hitting the ball hard. We don't have any one. We don't have any place on the least of the least two weeks, no won't give up after two weeks, no won't give up after two weeks, no matter two weeks, no matter two weeks, no with a wrist shot 3:33 into the game, and Mike McPhee boosted the lead to 2-0 with a short-handed goal just over five minutes later. Claude Lemieux put the game away with two second-period goals. The division finals in the Campane.

# Canadiens, Caps Win At Home The Associated Press NEW YORK -The New Jersey

from the dead.

Devils and the Boston Bruins reverted to form in the National Hockey League playoffs Monday night.
The Devils lost, 3-1, to Washington in the opener of the Pauick

29 at-bats, 2-for-43 on the year. STANLEY CUP PLAYOFFS Division finals. That dropped New Jersey's record to 1-20-1 at the

Meanwhile, Montreal beat the ams Division finals, Boston, which It may have been like draining the has not beaten the Canadiens in a Atlantic with a thimble, but it playoff series since 1943—a string

"He threw some fastballs good out of his career, stopped New Jer-and some not so good," said Herm sey's first 29 shots before Tom

home run. When you're going badly, The division finals in the Camp-those things are foul by inches It's bell Conference were to begin the story of our season, but it's a Tuesday night, with St. Louis at strange game and can turn around." Detroit and Edmonton at Calgary.

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Tona, Herneman (6) and Heath W—Tanona,

# PGA Leaders EARNINGS

1. Sandy Lvie 2. Mark McCumber 3. Chip Beck 4. Ben Crenshaw 4. Ben Cressow 5. Jay Hoos 6. Joey Sindclor 7. Steve Pate 8. Gil Morgan 9. Gris Norman 10. David Frost 11. Paul Azinger 12. Frad Couples 12. Frad Couples

Davis Love III., 2713. IR. Ren Green. 2732.

DRIVING ACCURACY

L. Carvin Peetr. 203. 2. Tom Kits. 772. 3. Mike
Reid. J71. 4. David Edwards. J70. 5. Nick.
Foldo., 722. 6. David Edwards. J70. 5. Nick.
Foldo., 722. 6. David Edwards. J70. 7. Nove
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GREENS IN REGULATION

1, Mark McCumber. J73. 2. Gene Soutys.
J15. 2. Chip Beck. J14. 4. Git Morgan. J73. 5.
Mark Brooks. J71. 6. Jav Hoos. J76. 7. Dave
Bort., J72. 8. Dilliand Putillt., 200. 1, John Mahalley. J79. 10. Ben Crenshow. 477.

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BIROLES
L, Fred Couries, 200. 2, Sandy Lyle, 171. 3,
Poul Azinger, 167. 4, Mark Calcoverchid, 165.
S, Chip Beck, 183. a, Doey Sindelar, 161. 7, Ben
Crenshow, 158. 8, Steve Pote, 183. 9, Mike Holbert, 151. 10, Don Forsman, 146.
SANO TRAP SAVES
L Gree Norman, 208. 2, O.A. Weibring, 679. 3.

1. Gree Norman, 888.2.0 A. Weityring, 679.3. Ken Green, 444.4. Mike Donald, 614.5. Jeti Sluman, 664.6. Jock Renner, 596.7. David Frost, 590.8. Nick Price, 583.7. 21led with 574. PAR BREAKERS

## Transition

American League BOSTON—Sent Bob Stanley, pitcher, to SEATTLE-Sent Marte Olaz Infle FOOTBALL Matteaul Football League

ATLANT—Released Jett Klewel, suard.
Re-signed John Settle, running bock.
L.A. RAMS—Signed Thamps Henley, wide
receiver; Greg Roskopi, nase tockle; James
Setwright, linebocker, and Guy Teolatilier.
nase guard.

Basketball

EASTERN CONFERENCE

Attentic Division
W L Pct. GB

WESTERN CONFERENCE Midwest Division W L Pct. GB

W L Pcl. GB 52 27 A58 - 11/2 59 28 A41 11/2 45 33 .577 61/2 43 35 .551 81/2 30 48 .385 21/2 22 57 .278 30 Pocific Division 50 28 .441 3 50 28 .441 3

42 36 536 16 27 51 346 31 20 58 256 38

55 23 .705 — 37 42 .466 1645 37 42 .446 1042 34 44 .436 21 18 61 .228 .3792

52 26 .667 — 48 36 .615 4 49 36 .615 4 40 36 .513 12

**NBA Standings** 

Cleveland 33 25 38 29—112
Nonce 8-138-124, Harner 7-12-58 19, Price 716-5-6 19; H. Williams 11-16-2-3 24, Fleming 7-10
5-5 19, Reboonds: Indiano 44 (H.Williams 9),

Real Madrid, to prove what we've been saying must produce the exultant form normally reserved for the Berna-beu. Another 1-1 draw would bring the dreaded penalty shootout; a scoreless night would put PSV through, and a tie at 2 or higher would guarantee Real's escape.

The other semifinal, in Lisbon, is similarly stalemated.

Benfica dampened Steaua Bucharest and a 35,000 crowd in Romania by drawing, 0-0. Wednesday's six-figure crowd will throw the onus on Benfica to lift its blanket defense and attack. But that might just create the space Giorgi Hagi and Marius Lacatus need to coumerattack. The Cup Winners' Cup is more defined. Ajax, 3-0 victors in Marseille, must surely be home and dry. Meche-

len of Belgium takes a 2-1 lead, courtesy of its opportunist Israeli striker, Eli Ohana, to Atalanta of Bergamo. In the UEFA Cup, Español, a Barcelona team galvanized by an aggressive Basque coach, needs three goals to overhaul Circle Bruges. The winner will meet a West German team -either Werder Bremen, so close now to its first Bundesliga title since 1965, or Bayer Leverkusen. To do the expected. Bremen must make history: Leverkusen has never been beaten in 13 European matches.

True, Bremen is now at home and trailing only by 0-1. But in a league match a mooth ago, Leverkusen shared an exciting 3-3 draw and, with the emphasis on away goals in

Europe, it has at least a prayer.

And every prayer, wrote Ivan Turgenev in A Sportsman's Sketches, "reduces itself to this: Great God grant that twice two be not four."



2) minutes in Bernabeu Stadium two weeks ago, time Francisco Buyo, Real's goalie, sometimes relies on more than the Lord's Prayer to spike an opponent's thrust.

### SCOREBOARD

\$347,465 \$325,148 \$272,452 \$277,422 \$272,113

Monday's Line Scores

New York 311 272 600—16 29 1 Mainteacks 25 00 276—3 7 0 ond Partish: Apullera. Leach (cl.), Worter (cl.). Dahan. Hudson (3) and Slought; Bhylevan, Cacfton (d), Martinez (S), Afterton (7), Berenguer (0) and Lowry, W—Hudson. 1-0. L—Bivleven. 1-1. HRs—Hew York, Washiston (1), Sorton (2), Wirnfeld (4), Allanesota, Bush (1). See Francisco 109 809 30 809—3 71 7 (Caclendfi 800 807 200 
L.Greg Normon, 68.54, 2, GII Morgan, 68.96, 3, L Gree Marman. 85.4.2 GII Morgan. 85.95. J.
Sandy Lyrie, 67.27. 4. Mark McCumber, 69.22. S.
Chieb Beck. 69.57. 6. David Fress, 69.83. 7, Ben
Crenshaw, 69.84. 8. Fred Couples, 69.85. 9,
Payne Sitewari, 79.85. 18, Tom Watson, 70.86.
J. Bill Glosson, 279.1.2. Gires Norman, 275.1.3,
Mark Calcavecchia, 275.0. 4. Mac. O'Grody,
29.4. 5. Dan Pahl, 274.0. 6. Tom Sleckmann,
273.1.7, GII Margan and Craig Stadier, 273.4. 9,
Davis Love 111, 273.5. 18. Ken Green, 273.6.
DRIVING ACCURACY
L.Calvin Peets, 86.5. 2. Tom Kire, 792.3. Mike
Nay York

1, Git Morgan, 253. 2, Gres Norman, 253. 3. Fred Couples, 243. 4, North McCumber, 242. 5. Chip Beck, 235. 6, Sandy Lyte, 234. 1. Paul Azinger, 233. 8, 3 lied with 222.

Winter Haven of the Florido State Leopue for a 20-day physical rehabilitation program. right to Calgary of the Pacific Coast League. Purchased the contract of Brick Smith, first

CHICAGO-Named Rich Parinello locabell LOUISIANA STATE—Announced that Som

NHL Playoffs MONDAY'S RESULTS

Chicage 600 400 000-4 6 1
Secritie 000 000 000-0 5 1
LaPoint, Loop (B) ord Fish; Camabell and Valle, W-LaPoint, 2-1, L-Camabell, 8-2, HRs-Chicago, Colderan (2), Fisk (1). Measier, Editory (1), Stavons (1); Klimo, Del Ridley (3), Murchy (1), Stavons (1); Klimo, Del Ridley (3), Stavons (4), Klimo, Del Ridley (4), Stavons (5), Klimour, Stavons (5), Stavons (5), Stavons (6), Stavons (7), Stavon

> Dohlin (2), MrPh Richer (7); Joyce (3), Burridge (1), Shets on seed; Boston (an Morword) 7-6-9-22; Morired (Mode) 10-10-9-29.

> Second-Round Schedule WALES CONFERENCE

phy (7], Rito (0). Franco (10], Perry (12], Williams (12] and Oloz, W.—Leiter's, 1-0. L.—Perry, 1-2. Sw.—Price (11). HR.—Cincinnoil, Sabo (11).

San Diego 90 808 805—4 3 g
Los Angeles 123 900 805—4 11 1
Show, Sierra (3). Leiper (7). Booker (0) and Santitopo', Leary and Scioacia, W.—Leary, 2-0.
L.—Show, 0-3.

WALES CONFERENCE
Potrica Division
April 18: Washington 3, New Jersey 1
April 28: Washington of New Jersey
X-April 28: New Jersey of Washington of New Jersey
L.—Show, 0-3.

Major League Standings

AMERICAN LEAGUE

East Otythion

W L Pcl. GB

Cleveland

11 2 344 — X-April 28: Baston at Monireal

New York

10 3 349 — X-April 28: Baston at Monireal

Region at CAMPBELL CONFERENCE North Division
April 19: St. Louis of Detroit
April 29: St. Louis of Detroit
April 29: Detroit of St. Louis
April 29: Detroit of St. Louis
April 29: Detroit of St. Louis
x-April 29: Detroit of Detroit
x-April 29: Detroit of St. Louis

# Hockey

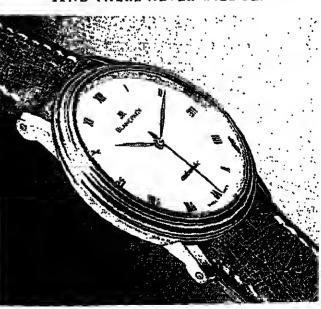
**NHL Playoff Leaders** (Through April 17)

11-12-34: Woshington (Burkel MacLean, NJ Gilmour, St. Gretzky, Edm Tucker, Buf Gustofsson, Wosh Plynnka, Wosh GOALTENDING

Honion Stefan St. Lourent St. Laurent
Detroit
Hayword
Roy
Mostreal (1)
Futir
Edmentos(1)
Millen
St.Louis Peeters

# BLANCPAIN

SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE.



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#### When You're Hot, You're Hot—but Maybe Not random, although clusters and no greater than would have been an observer who bets on any one streaks do occur in random data. "Very often," Tversky said, of data, in which every event was few shots, will do no better than an By James Gleick New York Times Service NEW YORK - The gulf be-"the search for explanation in huindependent of its predecessor. tween science and sports may never loom wider than in the case

man affairs is a rejection of ran-To understand attitudes about Those who play, coach or oth-crwise follow basketball believe streakiness in basketball, Tversky and his researchers interviewed many of the sport's "real maalmost universally that a player who has successfully made his " as well as players and baslast shot or last few shots — a ketball statisticians. The more inplayer with hot hands - is more

But an exhaustive statistical lieved in hot hands. To test the theory, the reanalysis led by a Stanford Unisearchers got the records of every versity psychologist, examining thousands of shots in actual shot taken from the field by the Philadelphia 76ers over a season games, found otherwise: The probability of a successful shot and a half, a long sequence of hits and misses. When they looked at depends not at all on the shots every sequence of two shots by the same player - hit-hit, hit-Tversky, the discrepancy between miss, miss-hit or miss-miss — they found that the number of hits followed by misses was actuently and belief highlights the extraordinary differences between

events that are random and events that people perceive as random.

Do their results contradict the

universal belief that players have good days and bad days? Can they be reconciled with the subjective feeling, experienced by everyone who has played any sport, that one's ability can soar or plunge depending on the occa-sion? Is it possible that hot shoottimately their subjects knew the ers hurt their percentages by atgame, the more firmly they betempting harder shots - and, alternatively, take fewer risks when they are shooting poorly?

In a way, such questions are beside the point, says Tversky.
"Could there be, kind of inside their bodies, a hot-hands tendency that isn't reflected in the data?" he asked. "That may well be an epiphenomenon: you feel they found that the number of hot because you're scoring - it's hits followed by misses was actu- not that you're scoring because ally a tiny bit greater than the you're hot."
number of hits followed by hits.

It doesn't

It doesn't matter. And no one is They also looked at sequences claiming that basketball, or any When things come in clusters and of more than two shots. Again, one basketball shot, is somehow a streaks, people look for explanations; they refuse to believe they're the number of long streaks was random process. The point is that you play," he said.

The second secon

observer making random guesses. Indeed, in separate research with men's and women's basket-

ball teams at Cornell University, players took shots from a fixed distance. Both the shooter and an observer were allowed either to bet a nickel on the next shot or to raise the bet to a dime. Both players and observers tended to raise their bets after successful shots, hoping to take advantage of their sense of when a shooter was hot. But there proved to be no correlation between the dime bets and the shots that followed. Still, facts are facts and belief is

random-seeming sequences - a phenomenon that may apply to gambling psychology and stockmarket analysis as well "It may be that the only way you can learn about randomness is to toss coins on the side while

belief. Tversky finds that no quan-

nity of data is enough to change

mavens' minds about streaks in

Freas, swimming couch has resigned effec-five-fully I to become attribute director at Ken-van College.

# The Phantom Tongue

By Russell Baker

N EW YORK — Larry Speakes for a few sentences statesmanlike enough for a president to speak? lous Red Boss Gorbachev emitted a steady stream of powerful imagebuilding hot air, good decent Presi-dent Reagan stood around not tence I've ever heard Blanche speak opening his mouth.

Larry Speakes saw a public rela- have your coffee, boney? tions catastrophe unless the president made some statesmanlike sounds to counteract Made in Moscow gas. He called assistant Mark Weinberg. He knew Mark Wein-berg was a good man with words. He bad known it ever since he had heard Mark Weinberg's effortless reply to a stranger saying, "How do

Mark Weinberg had said, "Fine, thanks, bow about yourself? That was word know-how. Larry Speakes was impressed.

Now, with the United States facing a Red public relations coup, he told Mark Weinberg to make his

president has been saying them."
Mark Weinberg was in trouble. To be perfectly bonest, what did he large authoritative man at the next know about words? That great line stool elbowed everyone aside, said Larry Speakes admired so much — he was a doctor, had seen many self?" - had actually been given to would take him instantly to a clinic. him by his Cousin Brian.

He phoned this word-smooth cousin, saying, "Brian, I am in a pickle, doo't ask why, but if the bonds of cousinhood mean anything to you I beg you to write me a few statesmanlike sentences a president mint speak to Gorbachev, and give them to me, so I can poush

Brian laughed. "Dear Cousin Mark Weinberg," he said, "what makes you think I'm a word man? I couldn't write an intelligent sentence if my life depended on it. Nor would I if I could. I work for the government. I could get fired for that kind of thing."

But he had written that great line, "Fine, thanks, how about yourself?

between them, Causin Brian confided, he had stolen it from a woman named Blanche who worked the lunch counter at a Georgetown drugstore,

This was a crisis, said Mark Weinberg. Would Cousin Brian do something to prevent a PR triumph

for communism and ask Blanche

They'd be useless," said Cousin Brian. "Except for 'Fine, thanks, tence I've ever heard Blanche speak without expletives is, 'How'll you

Cousin Brian went to the drugstore counter, but couldn't think of anything to say to Blanche at first, so she said, "Fine, thanks, how about yourself?"

"Coffee," replied Cousin Brian.
"How'll you bave your coffee,
honey?" she asked.

Cousin Brian didn't know the answer to that, because he never drank coffee. He was afraid it might stimulate him and cost him his government job. So he said, "Fine, thanks, how about your-

Cousin Brian followed this riposte with, "How would you like to word magic. "Make up some senwrite a few statesmanlike sentences
tences we can say the president is
that a president might speak to
saying to Gorbachev." he said.
Gorbachev?" As a result, Cousin
"Then I will polisb them up and Brian was quickly surrounded by hold a news conference and say the the manager and a dilapidated security guard.

Fortunately for Cousin Brian, a "Fine, thanks, how about your- cases like Cousin Brian's, and

> He was actually a KGB agent, but he told Cousin Brian be was a master of words and offered to supply sentences statesmanlike enough for any president. Next day he did.

They were written by Gorba-ches. His socret calle to the KGB man explained that he was tired of having to do all the talking while President Reagan just stood there. From the KGB man they passed from Cousin Brian up the chain to Larry Speakes, who said the president dent said them.

When the president didn't, Gorbachev was insulted and swore he'd never ghost for Washington again. Fortunately, Larry Speakes didn't need him. He found somebody named Fack to write his book about all this. This column, naturally, wasn't written by me. You think I want to be sneered out of Washington? Not as long as Blanche doesn't mind my polishing her sentences a little.

New York Times Service

# The Russian 'Porch' of Tatyana Tolstaya

By David Remnick

cept or tolerate its own Tolstoy. and owner of Ardis, a Michigan-Considered by many critics and writers to be the foremost writer lishes Soviet and Russian works.

Tolstaya's first collection, "Sitof ber generation, a miniaturist
Tolstaya's first collection, "Sitwhose stories combine the linting on a Golden Porch," came guistic stardust of Vladimir Na-bokov and the emotional wisdom of Anton Chekhov, Tatyana Tol-staya can only laugh about the staya can only laugh about the

still dominated by dinosaurs who will not die. Tolstaya is 37, a woman of keen intelligence and cutting wit. She lives with her husband and two sons in downtown Moscow. The place is lined with books, not the least of which are the historical oovels of Count Alexei Tolstoy, Tatyana's grandfather, and the majestic works of Leo Tolstoy, a more distant relative. "All the Tolstoys are related," she says. "And sometimes the weight of a name is an awful thing to bear. When I was reading 'Anna Karenma' as a girl, I felt as if Tolstoy was talking directly into my ear. I beard his voice, and had a strange, wonderful feeling of closeness with him, but later the name became an irritation, a

thing."

After working in a series of dull jobs in publishing houses, Tolstaya shrugged off the anxiety of family and influence and began five years ago to write stories brief glimpses into the buman heart that tell more about the quality of the individual soul than the state. In "Dear Shura," Tolstaya captures the internal life of an old woman who lives in the shadow world between memories of her past beauty and romances and the inevitability of her coming ohlivion. Shura walks "shifting her prerevolutionary legs like the hranches of a compass" and wears an cocentric hat with its plumes and "its dead fruit clack-

terrible expectation of some-

of Tolstaya's stories and read just a paragraph, you know you bave found the real thing," says Ellen-Washington Post Service
a paragraph, you know you bave found the real thing," says Ellender Writers Union will not ac-

official world of Soviet literature such journals as Novy Mir were and the way it recently failed to so popular that the Soviet edition elect her a member of the union.

"A joke," she says. "An awful Moscow bookstores in less than an bour. "The only places you can Even in an era when the gov-ernment has decided to allow the publication of works suppressed for years, the Writers Union is Toistaya says. "Publishing here is still a ridiculous. Stone Age af-

Tolstaya has visited the United States and Europe, but she says she would oever want to leave this country. For me the inner life is more important than the material life. If I lived in the United States I think I would probably get a little too used to the 'good life' and it would be difficult to return here - here where there is oothing in the shops. But after the good life, what would be next? Here, I feel needed. I think the people who left or were forced out of Russia are of two minds about their situation. It must be very hard to live in a place where so few people read your work or understand your language."
The official literary world here

is still dominated by the editors of reactionary magazines such as Molodaya Gvardia, Moskva and Nash Sovremenik and the "Russian party" — a group of nation-alist writers including Valentin Rasputin, Vaili Belov and Viktor Astafeyev. Some editors, like Sergei Zalygi of Novy Mir, are am-bivalent figures, caught between their conservative preferences and their current directive to print oeglected classics and the best contemporary writers. "Look, some of these people,

especially Rasputin and the other 'nationalists,' are talented, or used to be talented when they were writing about lakes and oth-The truth is that there aren't er endangered parts of the Russian landscape or Russian life," phony optimism." many young writers to speak of in said one writer. "But when they are two faces of our literature." "You know, oo ooe really I want to be a good writer, oot a Russia, but when you pick up one try to find enemies, they fail to she wrote. "One is brimming with knows exactly what Gorbachev rich writer. One must choose."



Author Tolstaya got a nyet from the Moscow Writers Union.

in some way."
When Tolstaya's oame came up at the plenum of the Moscow Writers Union, most assumed that on the strength of "Sitting on a Golden Porch" she would be a shoo-in, conservative hierarchy or not. Bot she fell two votes short.

Natalya Ivanova, a critic, took up Toistaya's case in the weekly Moscow News, writing a brilliant attack on the current literary scene. She described how Stalin was appalled by a rather contemplative statue in Moscow of the classic satirist Alexei Gogol and ordered a second one, its visage beaming, Ivanova wrote, "with

"The two Gogols in Moscow are two faces of our literature,"

understand that we are all guilty love and sympathy, sad and musing. The other is bursting with optimism. One literature is guided by sincerity and honesty, the other is a 'mockup,' an imitation of literature. Its characters seem real, they talk, they move, they fight for or against all that is progressive or beamiful. They lack

only one small thing — a soul."

And then Ivanova addressed the Tolstaya issue directly: "She is one of the most remarkable fiction writers among the oot-toooumerous generation of young authors . . . hut the Writers Union does not seem impressed. What puts them off perhaps is the prospect of yet another writer bearing the famous Tolstoy

wants," Tolstaya says. "There's only one thing for sure - he wants to improve the economy, and he can't do that without glasnost, without information. I've heard that when the editor of Novy Mir was trying to decide whether to publish [Joseph] Brodsky's poems or not, he went directly to Gorbachev. And Gorbachev said, 'Yes. sure, go ahead.'
As simple as that. Well, maybe Gorbachev himself doesn't read real poetry, or maybe he likes sim-pie verse of some sort, but what's important is that he knows that literature is oot his province. He tries to let it be. And I don't ask more from a political leader."

Tolstaya certainly follows political events but she is oot a politician or a polemicist. No cause, other than independence, draws her. But as a celebrated writer bying in the Soviet Union, she is still regarded with venera-tion. At readings, audiences ask her opinion on everything from politics to what they should do with their own lives. Foreigners, especially often ask her views on feminism, and at this she takes a long drag on a cigarette and

smiles wickedly:
"I may be in favor of equal salaries and things like that, but I'm oo feminist. I'm oot for women putting on mustaches. I think that the mentality of our women is such that when they get a little power, they are worse, not better, than men. For example, women have all the power in education and they are awful. They allow no individuality. They are right out of the Stalinist mold, these wom-en. They are mindless products of a society based on slavery. Women are still the most conservative part of society. Especially in schools. They have such little brains. I hate them. I think men

brains. I hate them. I turnk men are more open-hearted."

Tolstaya would rather do her best for feminism and other isms by doing ber work, by writing through the night. Her stories come very slowly, when they come at all. Which is a blow not only to her readers, but to her income. One of the few customs that hridged the 1917 Revolution was the habit of publishers paying

by the page.

"Only an idiot like me writes short stories," Tolstaya says. "But

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has a first

Trudeau's Former Wife Cleared in Drug Charge

Prosecutors in Ottawa dismissed charges of marijuana possession against Margaret Kemper, the erwife of Pierre Elliott Tradesa, the former prime minister of Canada Kemper had been charged March 17 after Royal Canadian Mounted Police used a search warrant to seize a package at her home. Trudean and his wife were divorced in 1983. She married Fried Kemper, an Ottawa real estate developer. the following year.

A lawyer persuaded Liberace to sign a will be didn't want shortly before his death, then "began robbing Liberace's grave" by misman-aging hundreds of thousands of thousands of thousands of the state on attempts. dollars from the estate, an attorney says. The Los Angeles lawyer, Joe. Strote, executor of the estate, warn ed Liberace's money and even went to the entertainer's Palm Springs, California, home after his death and declared, "I am Liberace," Harold Gewerter charged in a civil suit, But Strote testified that Liberace called him three weeks before his death and asked that the will be indicated and that his longitude manager Seymour Heller be re-placed as executor by Strote. Strote said the entertainer wanted to make sure that most of the estate went to a trust to fund the Liberace Foundation for the Performing Arts, which provides scholarships at 22 colleges.

Two hillionaire families were joined in matrimony in a union that one relative joked had to be apone relative joked had to lie approved by the U.S. Scounies and Exchange Commission. Lauri S. St. Lauri S. St. Lauri S. St. Lauri S. St. Lauri S. St. Lauri S. Lau ident of Loews Hotels, is the son of Joan and Preston Robert Fisch president and co-chief executive of ficer of the Loews Corp.

Governor Mario Cuomo of New York earned more as a speaker in 1987 than he did as governor tax returns show. In addition Cuomo donated almost \$90,000 this \$278,988 in carnings last year to the state, according to the returns. The Democrat's income included \$134,000 from speaking engage-ments and \$125,988 from the state.

### LEGAL NOTICES

Gitation On Probate

THE PEOPLE OF THE STATE OF NEW YORK BY THE GRACE OF GOD FREE AND INDEPENDENT

10: Eugene Morrison,

WHERAS, Sylvis Jame Marrison who resides at 345 East 57th Street, New York, NY 10022 USA has larely applied to the Surrogate's Court of the County of Durchest to have a certain restrument in writing, dated, May 23, 1987 relating to both real and personal property, duty pravent as the last Will and Testament of SYLVIA G. CAN-NON decreased, who was at the time of the death a resident of Rio, 376 Hope-

THEREFORE, you and each of you are died to show cause before the Surrogate's Court of our County of Dutches, at the Surrogate's Office in the City of Poughteepine in said County on the 26th day of May, one thousand nine hundred eighty eight of 9:30 o'clock in the foremon of that day, why the said insturment in writing should not be admitted to probate as a Will of real and personal property.

Name: MONROE J. KORN Esq. [Altarney]

Address: 30 East 40th Street New York, New York 10016 (212) 686-9445

LEFAC INTERTIONAL 5.A., at al., Plaintiffs, CIVIL ACTION CASE NUMBER
RINTA NACIONAL TW. 0457 (PKL)
DE DEFENSA DE LA REPUBLIC DEL
ECLIADOR, et al.
Defendants.

TO: RICHCO GRAIN A.G.

Bourenshosse 37 Zug. SWITZERLAND, YOU ARE HEREBY SUMMONED and required to file with the Clerk of this Court and serve upon Polimitiff's Attorney BURLINGHAM UNDERWOOD & LORD, One Battery Park Plaza, New York, New York 1004 and reason to the complaint which is herewith served upon you, within 30 days after service of this summons upon you, exclusive of the day of service, if you fail to do so, judgement by default will be taken against you for the relief demanded in the complaint.

NOTICE TO RICHCO GRAIN A.G.

The Summors and Second Amended Complaint of Commercial Agropequaria Menichetti Fuente S.A. and John F. O'Connell as Receiver against Rachae Grann A.G. seets a judgement that Menichetti and the Receiver and not Richae are emitted to receiver study of the seed of the se

**PERSONALS** WHY WERE YOU BORN? The pur-pose and meaning of your life ar earth, Further information is available in different languages, UNIVERSAL LIFE, Dept. E. P.O. Bax 5643, D-8700 Wuerzburg, West Germany.

Sylvia G. Cannon,

well Junction in the County of Dutchess;

in Testimony Whereaf, We have the seal of said Surragate's Court to be hereunta officed.

Witness HON, JAMES O. BENSON, Surrogate of said County at the City of Poughteapsie, N.Y., this 11th day of March in the year of our Lard one thousand nine hundred and eighty-solut.

NOTICE: This citation is served upon you as required by law, but you are not obliged to appear in person unless you wish to file adjections to the probate of the Will. You may have an attorney-at-law appear for you.

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PRAYER TO Secret Heart and Sei Jude helped us! Thank you! Diann Bob and Susan, and Denise MOVING

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